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20



INSIDE THIS **REPORT**

Separated by Distance, Joined by Purpose – President's Message

Continuing to Serve

Bringing Value

Branch Locations

Senior Leadership Team

Board of Directors

Cape Fear Farm Credit Employees

Financial Statements





SHARED PURPOSE
SERVING AGRICULTURE TO
ENRICH THE LIVES OF OTHERS.

MISSION
TO BE THE LENDER OF CHOICE TO
ALL OF AGRICULTURE AND OUR
RURAL COMMUNITIES.

SEPARATED BY DISTANCE, JOINED BY PURPOSE

PRESIDENT'S MESSAGE



By any measure, 2020 was an extraordinary year. We hope and pray that you and your families are staying safe and well. Thank you for your ongoing trust in the Association as we navigate these difficult times together. The COVID-19 pandemic may have separated us by distance, but we are joined by purpose,

a shared purpose to serve agriculture to enrich the lives of others. By rallying around this purpose, the Association has been able to make our communities a better place and we continue to support our farmers and ranchers who produce the food, fuel and fiber our world depends on.

While we could never have predicted the nature or extent of the global pandemic we currently face, I am tremendously pleased with the operational and financial resilience the Association has demonstrated through this period of uncertainty. As a farmer owned cooperative, we credit our success to you. On behalf of the Board of Directors and staff, I sincerely thank you for the contributions you have made to our success. I am pleased to report that the

Association has been able to deliver extraordinary results to our customer-owners in 2020, including growing our net loans by 7.09% to \$1.02 billion. Surpassing the one-billion threshold for the first time is a major milestone for the Association. We also generated a record net income of \$32.1 million, which translated into the Board declaring a record cash patronage of \$25.5 million. Paying meaningful cash patronage allows our profits to be reinvested back into the farming operations and local communities we serve. The Board and I remain confident that your cooperative is well positioned to continue to pay meaningful cash patronage into the future. More details about the Association's financial performance are included in the following reports.

We are proud of the work our teams are doing to safely serve customer-owners and communities through this difficult time. The milestones we have achieved in 2020 are a testament to the talent and unwavering commitment of our employees. I deeply appreciate the work they've done, and their ability to execute in this challenging environment. How we interact on a day-to-day basis may have changed, but our commitment to service is built upon fostering relationships and a steadfast commitment to fulfill the evolving needs of our customer-owners. People are the foundation of our business. As an Association, we remain focused on building a great team of diverse professionals to serve your needs, now and into the future.



The impact of 2020 continues to be evident in our communities, making it more important than ever to serve and connect. It is a privilege to serve alongside our customer-owners to make a positive impact on communities across Southeastern North Carolina. In 2020, our Board of Directors approved an annual fund to support the communities and industries we serve. Using this fund, the Association made an impact on our communities by partnering with local farmers to purchase and share fresh produce with food donation centers and families across the region. We also used this fund to support local educational institutions to advance their facilities and programs to educate the next generation of agriculture producers. We are honored to continue to use our God given talents and resources to enrich the lives of others.

You, our customer-owners, are why we exist. We continue to be inspired by your ingenuity and resiliency during these difficult times. The adage, "when the going gets tough, the tough get going," describes our farmers, ranchers and rural residents. We see your passion, sacrifice, hard work and unwavering dedication to the industry and consumers. You faced challenges in 2020 head on, and were able to continue to provide a stable food supply and essential services for our country when it needed it the most. Your efforts along with the millions of other front line workers are deeply appreciated. You are true heroes, and we salute you!

Predicting the future is inherently challenging these days. No matter what the future holds, I am confident your Association remains well positioned to serve ALL of agriculture and our rural residents through good times and bad. We continue to build upon our solid foundation of success, investing in technology and refining operations to deliver great customer experiences now and into the future. Backed by the strength of the Farm Credit System the Association has leaned into the challenges of 2020 by continuing to provide consistent credit and financial services to all eligible borrowers. We are proud of the growth we have achieved in 2020. A bright spot of this growth includes the success of the Association's young, beginning and small program (YBS), which includes serving veteran and minority producers. We look forward to continuing to serve all eligible farmers and rural residents in 2021 and beyond.

Despite being separated by distance, we are joined by a profound shared purpose. Thank you for your continued partnership, support and business. A bright future lies ahead!

Sincerely,



Evan Kleinhans, Chief Executive Officer



CONTINUING TO **SERVE**

“Life’s most persistent and urgent question is ‘what are you doing for others?’”

- MLK Jr

There was no doubt that 2020 was challenging and our world stood altered. It was filled with turmoil, uncertainty, and change. We watched, and endured with, many in our communities struggled during such difficult times and we knew that although much had changed, serving our communities should continue. Despite the masks, the distance and an upside-down world, Cape Fear Farm Credit continued to come together as a team to serve our our communities.

The pandemic caused disruptions in lives and businesses across the country, and agriculture was not exempt. With markets closing and food supply chain disruptions, farmers were left in a bind and consumers needed easier access to food.

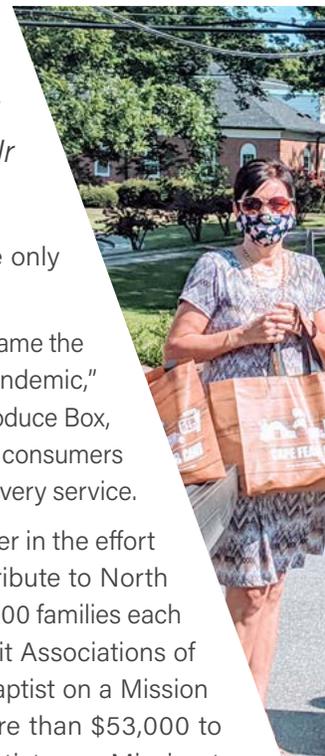
A \$3 billion nationwide program was launched in response to these issues. In an effort to help families in need and support farmers, the USDA Farmers to Families Food Box program was initiated as a part of the Families First Corona-virus Response Act. The goal was to purchase produce, dairy and meat products from American farmers and donate it to hungry

families. For many farmers, it was the only way to stay afloat.

“For several of our farm partners, we became the only buyer for the first 90 days of the pandemic,” says Courtney Tellefsen, owner of the Produce Box, a Raleigh-based business that connects consumers with local farmers by providing food delivery service.

Baptists on a Mission was a major player in the effort to secure food from farmers and distribute to North Carolina communities, delivering to 12,000 families each week across the state. The Farm Credit Associations of NC, including CFFC, partnered with Baptist on a Mission to help with the cause, donating more than \$53,000 to the effort. This donation allowed Baptist on a Mission to purchase a refrigerated truck used to deliver fresh produce boxes across the state to families negatively impacted by the pandemic.

Taking part in the USDA Farmers to Families Food Box Program brought hope to both farmers and families in the community.





The purpose of the initiative is one that encompasses much of what is at the heart of Cape Fear Farm Credit—serving agriculture to enrich the lives of others.

The effort to connect farmers and families didn't stop with a donation to the Baptist on a Mission. It continued with Cape Fear's partnership with local farmers to get their produce into the hands of families in need. Our nine branches purchased produce and packaged 675 bags of food. We partnered with local food donation centers such as food banks, church groups and Baptist on a Mission to distribute the food bags across 12 counties in southeastern North Carolina, allowing around 2,700 individuals to receive fresh, local and nutritious produce.

Working with 38 local farmer customer-owners, the CFFC team was able to include a range of produce like corn, cucumbers, tomatoes, bell peppers, potatoes, squash, zucchini, blueberries, blackberries, watermelons and more in the donated bags of food. Not only did our CFFC team volunteer their time to secure the food and assemble the bags, but they also volunteered their time to deliver these produce-filled bags throughout the community. More than 290 hours were spent on this initiative by our employee

volunteers. Recognizing the need to keep food on the tables of families, the nine branches of Cape Fear Farm Credit held a canned food drive in addition to volunteering their time with the food bags.

"I'm so proud of Cape Fear Farm Credit for stepping up to serve our communities during these tough times. More than 70 employees gave their time and energy to make this initiative a success, which really speaks to our purpose to serve agriculture to enrich the lives of others," said CEO Evan Kleinhans.

To close out 2020, team members throughout the Association coordinated canned food drives with their local team members. Canned food was collected and distributed throughout our local communities to assist families around the holiday season.

Overall, our employees volunteered a total of 300 hours in 2020. We may have been separated by distance, but we came together under the common purpose of serving others. COVID-19 brought many hardships, changes and heartache. As an organization, we constantly ask ourselves "How can we serve others during these tough times?" Through action, we responded to that question, and the resounding answer was that we are here to serve agriculture to enrich the lives of others — our customers, communities, and each other for generations to come.

BRINGING VALUE

Loans for Your Farm

- Equipment and vehicles
- Operating expenses
- Poultry and livestock facilities
- Farm improvements
- Barns, stables, sheds

Loans for Your Agribusiness

- Nurseries and greenhouses
- Poultry and livestock operations
- Gins and processing facilities
- Timber and sawmill operations
- Farm-related businesses

Loans for Your Home & Place in the Country

- Lots
- Homes
 - Home construction
 - Purchases and refinancing
 - Remodeling and home improvements
 - Refinances
- Horses, cattle and other livestock
- Livestock and utility trailers

MORE THAN JUST LOANS...

Cape Fear Farm Credit wants to help you be successful. We offer the following services and conveniences:

E-Commerce

AccountAccess

Conveniently manage your account information 24/7 from your computer or mobile device

Money Management Tools

FastCash

Quick and easy fund transfers from your line of credit loan into your personal or business checking account at no cost to you

AutoDraft

Hassle-free, automatic drafting of your loan payments saves you time and money

AutoBorrow

A cash management tool that links your Cape Fear Farm Credit loan to your business checking account

Other Services

Farm Credit EXPRESS

Offered at most local equipment dealers

Leases

Trucks, equipment, buildings and more

Educational Programs

Offered throughout the year to our members

Industry News

Interested in market news, data analysis, and other tools to keep ahead of the curve



CAPE FEAR FARM CREDIT BRANCH LOCATIONS

Burgaw

811 South Walker Street
910-259-5481

Elizabethtown

108 North Poplar Street
910-862-4536

Lumberton

1902 North Cedar Street
910-738-8181

Clinton

1780 Southeast Boulevard
910-592-8121

Fayetteville

333 East Russell Street
910-483-1404

Raeford

331 South Main Street
910-875-6181

Harnett County

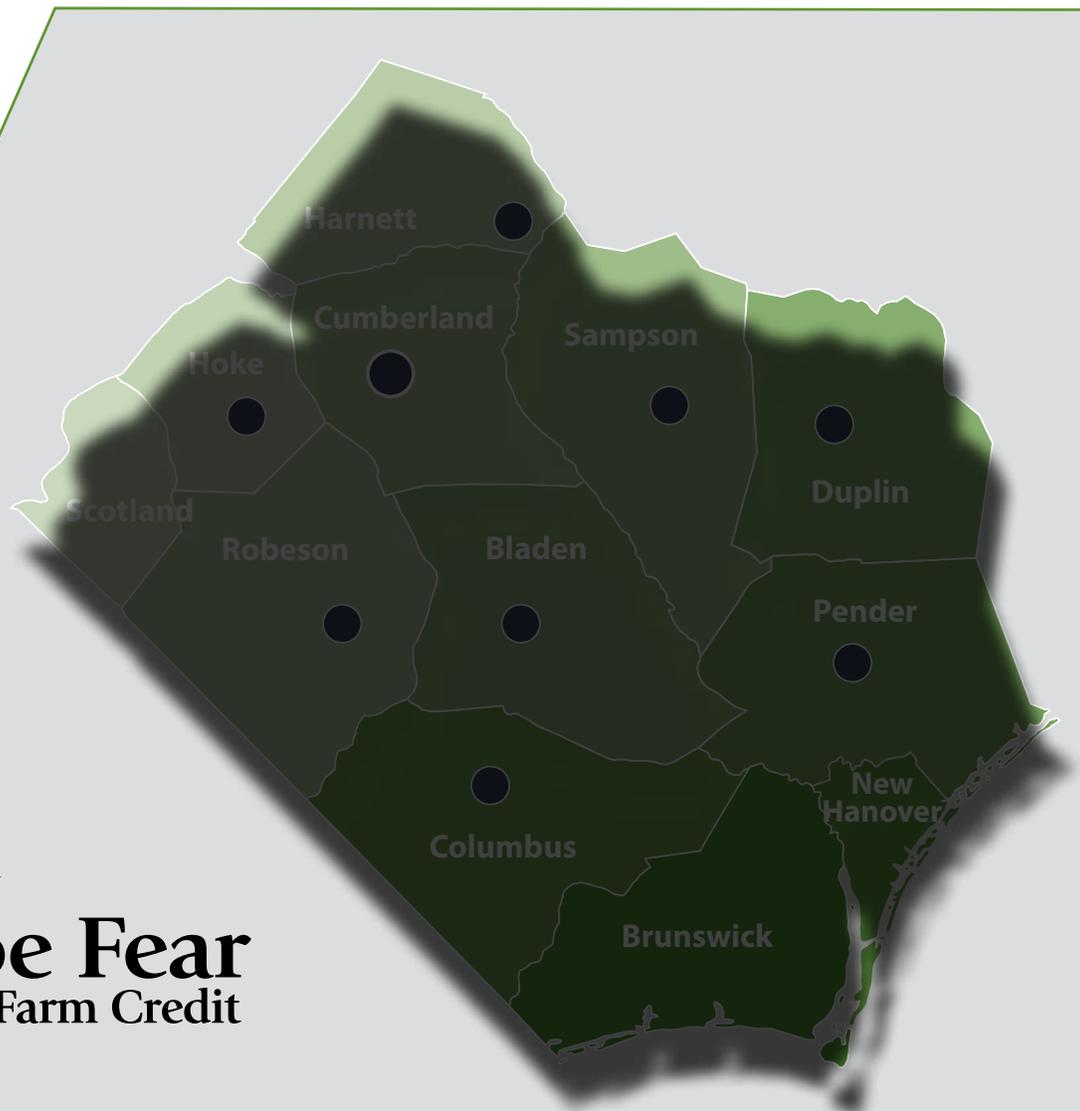
400 W. Broad Street
910-892-4065

Kenansville

127 Beasley Street
910-296-1776

Whiteville

300 Liberty Street
910-642-8041



SENIOR LEADERSHIP TEAM



Janna Bass
Marketing & Financial
Services Manager



Mark Cochran
Director of IT



Brook Gillis
Chief Sales Officer



Chuck Hester
Chief Financial Officer



Evan Kleinhans
Chief Executive Officer



Geoff Manderwicz
Chief Credit Officer
Chief Operating Officer



John Patterson
Chief Relationship Officer



Courtney Stewart
Director of Risk



Sarah Temple
Human Resources Manager



Gerald Wilson
Commercial Loan Manager

CAPE FEAR BOARD OF DIRECTORS (as of December 31, 2020)



**This photo was taken pre pandemic*

Top row, from left:

- | | | | | | |
|--|--|--|-------------------------------------|---------------------------------------|---|
| Nash Johnson II
(Vice-Chairman)
Clinton, NC | David Gooden
Elizabethtown, NC | Al Bain
Outside Director
Lillington, NC | Paul Maguire
Roseboro, NC | Morris Murphy
Albertson, NC | Tony Grant
Outside Director
Columbia, SC |
|--|--|--|-------------------------------------|---------------------------------------|---|

Bottom row, from left:

- | | | | | | |
|--------------------------------------|---|------------------------------------|---|--|--|
| Adrian Locklear
Maxton, NC | Michael T. (BO) Stone
Rowland, NC | Gary Hendrix
Raeford, NC | Dean Hilton
Elizabethtown, NC | Jon Pope
(Chairman)
Coats, NC | Gary Rouse
Outside Director
Clinton, NC |
|--------------------------------------|---|------------------------------------|---|--|--|



CAPE FEAR FARM CREDIT EMPLOYEES

(as of December 31, 2020)

Administrative

Janna Bass
Shannon Bell
Melissa Boney
Kim Bunce
Nancy Byrd
Mark Cochran
Dana Desien
Ally Egelsky
Mendy Grella
Brook Gillis
Robert Guenther
Chuck Hester
Elizabeth Hester
Ronda Hoffman
Summer Howard
Brian Johnson
Cathy Keane
Brentley King
Evan Kleinhans
Geoff Manderewicz
Will Maxwell
Tina Melvin-Ford
Thanh Moco
Christy Moore
Katie Neal
John Patterson
Kristina Quinn
Janet Smith
Jill Smith
Courtney Stewart
Sarah Temple
Michael Thomas
Kendal Williams
David Wright

Burgaw Branch

Anna Craft
Ethan Stanley
Jake Suggs
Hillary Wilkerson

Clinton Branch

Patrick Abrams
Gail Butler
Mike Carter
Madelyn Hall
Tonya Hobbs
Dennis Honrine
Martin Jackson
Gena Tew

Elizabethtown Branch

Cory Clifton
Jeanne Fields
Paula Roberts
Jake Suggs
Betty Kay Williams
Linda Wilson

Fayetteville Branch

Josie Russell
Ashley Such

Harnett County Branch

Tracy Armstrong
Stuart Betts
Ben Ellmers
Mary Beth Faircloth
Karen Powell
Denise Stancil

Kenansville Branch

Carrie Cumbo
Craig Faircloth
Kelly Foy
Mary Margaret Hairr
Olivia Hill
Kim Hunter
Daniel Outlaw
Shannon Scott

Lumberton Branch

Noele Hester
Kevin Kinlaw
Carmin Russ
Missy Sessoms
Joshua West

Raeford Branch

Bertha Gueta
Suzanne Malloy

Whiteville Branch

Temperance Brown
Andy Coates
Vickie Edwards
Kevin Kinlaw

Capital Markets Department

Deneice Core
Cliff Kilpatrick
Amy Tyndall
James Whitley
Gerald Wilson

Appraisal Department

Ismael Avila
Amy Capra
Jared Johnson
Kaleb Sargent
Graham Smith

Cape Fear Farm Credit, ACA
2020 ANNUAL REPORT

Contents

Report of Management	1
Report on Internal Control over Financial Reporting	2
Consolidated Five-Year Summary of Selected Financial Data	3
Management's Discussion & Analysis of Financial Condition & Results of Operations	4-18
Disclosure Required by FCA Regulations	19-24
Report of the Audit Committee	25
Report of Independent Auditors	26
Consolidated Financial Statements.....	27-30
Notes to the Consolidated Financial Statements	31-56

Report of Management

The accompanying consolidated financial statements and related financial information appearing throughout this annual report have been prepared by management of Cape Fear Farm Credit, ACA (Association) in accordance with generally accepted accounting principles appropriate in the circumstances. Amounts which must be based on estimates represent the best estimates and judgments of management. Management is responsible for the integrity, objectivity, consistency, and fair presentation of the consolidated financial statements and financial information contained in this report.

Management maintains and depends upon an internal accounting control system designed to provide reasonable assurance that transactions are properly authorized and recorded, that the financial records are reliable as the basis for the preparation of all consolidated financial statements, and that the assets of the Association are safeguarded. The design and implementation of all systems of internal control are based on judgments required to evaluate the costs of controls in relation to the expected benefits and to determine the appropriate balance between these costs and benefits. The Association maintains an internal audit program to monitor compliance with the systems of internal accounting control. Audits of the accounting records, accounting systems and internal controls are performed and internal audit reports, including appropriate recommendations for improvement, are submitted to the Board of Directors.

The consolidated financial statements have been audited by independent auditors whose report appears elsewhere in this annual report. The Association is also subject to examination by the Farm Credit Administration.

The consolidated financial statements, in the opinion of management, fairly present the financial condition of the Association. The undersigned certify that we have reviewed the 2020 Annual Report of Cape Fear Farm Credit, ACA, that the report has been prepared under the oversight of the Audit Committee of the Board of Directors and in accordance with all applicable statutory or regulatory requirements, and that the information contained herein is true, accurate, and complete to the best of our knowledge and belief.



Jonathan A. Pope
Chairman of the Board



Evan J. Kleinhaus
Chief Executive Officer



Charles M. Hester
Chief Financial Officer

March 11, 2021

Report on Internal Control Over Financial Reporting

The Association's principal executives and principal financial officers, or persons performing similar functions, are responsible for establishing and maintaining adequate internal control over financial reporting for the Association's Consolidated Financial Statements. For purposes of this report, "internal control over financial reporting" is defined as a process designed by, or under the supervision of the Association's principal executives and principal financial officers, or persons performing similar functions, and effected by its Board of Directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting information and the preparation of the Consolidated Financial Statements for external purposes in accordance with accounting principles generally accepted in the United States of America and includes those policies and procedures that: (1) pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of the Association, (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial information in accordance with accounting principles generally accepted in the United States of America, and that receipts and expenditures are being made only in accordance with authorizations of management and directors of the Association, and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Association's assets that could have a material effect on its Consolidated Financial Statements.

The Association's management has completed an assessment of the effectiveness of internal control over financial reporting as of December 31, 2020. In making the assessment, management used the framework in *Internal Control — Integrated Framework (2013)*, promulgated by the Committee of Sponsoring Organizations of the Treadway Commission, commonly referred to as the "COSO" criteria.

Based on the assessment performed, the Association's management concluded that as of December 31, 2020, the internal control over financial reporting was effective based upon the COSO criteria. Additionally, based on this assessment, the Association determined that there were no material weaknesses in the internal control over financial reporting as of December 31, 2020.



Evan J. Kleinhans
Chief Executive Officer



Charles M. Hester
Chief Financial Officer

March 11, 2021

Consolidated Five - Year Summary of Selected Financial Data

<i>(dollars in thousands)</i>	December 31,				
	2020	2019	2018	2017	2016
Balance Sheet Data					
Cash	\$ 1	\$ 2,043	\$ 2,543	\$ 2,606	\$ 3,063
Investments in debt securities	2,663	3,490	3,738	3,978	4,209
Loans	1,025,728	958,185	928,304	933,424	859,557
Allowance for loan losses	(10,232)	(9,954)	(13,528)	(7,911)	(7,738)
Net loans	1,015,496	948,231	914,776	925,513	851,819
Equity investments in other Farm Credit institutions	10,168	10,677	10,673	10,257	9,951
Other property owned	—	477	366	1,167	1,876
Other assets	28,342	24,242	26,447	25,506	24,605
Total assets	\$ 1,056,670	\$ 989,160	\$ 958,543	\$ 969,027	\$ 895,523
Notes payable to AgFirst Farm Credit Bank*	\$ 801,307	\$ 747,905	\$ 742,744	\$ 746,548	\$ 683,642
Accrued interest payable and other liabilities with maturities of less than one year	34,258	26,779	12,280	23,145	24,214
Total liabilities	835,565	774,684	755,024	769,693	707,856
Protected borrower stock	—	3	3	3	3
Capital stock and participation certificates	2,512	2,450	2,464	2,507	2,454
Retained earnings					
Allocated	116,377	112,361	103,116	100,298	90,846
Unallocated	102,507	99,950	98,205	96,833	94,664
Accumulated other comprehensive income (loss)	(291)	(288)	(269)	(307)	(300)
Total members' equity	221,105	214,476	203,519	199,334	187,667
Total liabilities and members' equity	\$ 1,056,670	\$ 989,160	\$ 958,543	\$ 969,027	\$ 895,523
Statement of Income Data					
Net interest income	\$ 28,757	\$ 29,062	\$ 26,816	\$ 25,786	\$ 24,604
Provision for (reversal of allowance for) loan losses	963	(2,969)	6,022	787	892
Noninterest income (expense), net	4,279	(1,039)	(603)	1,624	(3,516)
Net income	\$ 32,073	\$ 30,992	\$ 20,191	\$ 26,623	\$ 20,196
Key Financial Ratios					
Rate of return on average:					
Total assets	3.16%	3.25%	2.15%	2.91%	2.31%
Total members' equity	14.25%	14.29%	9.79%	13.55%	10.83%
Net interest income as a percentage of					
average earning assets	2.88%	3.10%	2.92%	2.89%	2.89%
Net (chargeoffs) recoveries to average loans	(0.069)%	(0.065)%	(0.044)%	(0.069)%	(0.032)%
Total members' equity to total assets	20.92%	21.68%	21.23%	20.57%	20.96%
Debt to members' equity (:1)	3.78	3.61	3.71	3.86	3.77
Allowance for loan losses to loans	1.00%	1.04%	1.46%	0.85%	0.90%
Permanent capital ratio	20.57%	21.60%	20.35%	20.53%	22.23%
Total surplus ratio	**	**	**	**	21.93%
Core surplus ratio	**	**	**	**	21.93%
Common equity tier 1 capital ratio	20.36%	21.36%	20.07%	20.35%	**
Tier 1 capital ratio	20.36%	21.36%	20.07%	20.35%	**
Total regulatory capital ratio	21.38%	22.47%	21.15%	21.22%	**
Tier 1 leverage ratio	21.19%	21.87%	20.56%	20.45%	**
Unallocated retained earnings (URE) and URE equivalents leverage ratio	21.45%	22.14%	20.80%	20.66%	**
Net Income Distribution					
Estimated patronage refunds:					
Cash	\$ 25,500	\$ 20,000	\$ 16,000	\$ 15,000	\$ 10,000
Nonqualified retained earnings	3,956	8,915	2,187	9,473	7,807

* General financing agreement is renewable on a one-year cycle. The next renewal date is December 31, 2021.

** Not applicable due to changes in regulatory capital requirements effective January 1, 2017.

Management's Discussion & Analysis of Financial Condition & Results of Operations

(dollars in thousands, except as noted)

GENERAL OVERVIEW

The following commentary summarizes the financial condition and results of operations of Cape Fear Farm Credit, ACA, (Association) for the year ended December 31, 2020 with comparisons to the years ended December 31, 2019 and December 31, 2018. This information should be read in conjunction with the Consolidated Financial Statements, Notes to the Consolidated Financial Statements and other sections in this Annual Report. The accompanying Consolidated Financial Statements were prepared under the oversight of the Audit Committee of the Board of Directors. For a list of the Audit Committee members, refer to the "Report of the Audit Committee" reflected in this Annual Report. Information in any part of this Annual Report may be incorporated by reference in answer or partial answer to any other item of the Annual Report.

The Association is an institution of the Farm Credit System (System), which was created by Congress in 1916 and has served agricultural producers for 104 years. The System's mission is to maintain and improve the income and well-being of American farmers, ranchers, and producers or harvesters of aquatic products and farm-related businesses. The System is the largest agricultural lending organization in the United States. The System is regulated by the Farm Credit Administration (FCA), which is an independent safety and soundness regulator.

The Association is a cooperative, which is owned by the members (also referred to throughout this Annual Report as stockholders or shareholders) served. The territory of the Association extends across a diverse agricultural region of Southeastern North Carolina. Refer to Note 1, *Organization and Operations*, of the Notes to the Consolidated Financial Statements for counties in the Association's territory. The Association provides credit to farmers, ranchers, rural residents, and agribusinesses. Our success begins with our extensive agricultural experience and knowledge of the market.

The Association obtains funding from AgFirst Farm Credit Bank (AgFirst or Bank). The Association is materially affected and shareholder investment in the Association may be materially affected by the financial condition and results of operations of the Bank. Copies of the Bank's Annual and Quarterly Reports are on the AgFirst website, www.agfirst.com, or may be obtained at no charge by calling 1-800-845-1745, extension 2764, or writing Matthew Miller, AgFirst Farm Credit Bank, P. O. Box 1499, Columbia, SC 29202.

Copies of the Association's Annual and unaudited Quarterly Reports are available upon request free of charge on the Association's website, www.capefearfarmcredit.com, or by calling 1-800-368-5819, extension 3262, or writing Charles M. Hester, Chief Financial Officer, Cape Fear Farm Credit, P.O. Box 2405, Fayetteville, NC, 28302. The Association prepares

an electronic version of the Annual Report, which is available on the website, within 75 days after the end of the fiscal year and distributes the Annual Report to shareholders within 90 days after the end of the fiscal year. The Association prepares an electronic version of the Quarterly Report, which is available on the website, within 40 days after the end of each fiscal quarter, except that no report need be prepared for the fiscal quarter that coincides with the end of the fiscal year of the Association.

FORWARD LOOKING INFORMATION

This annual information statement contains forward-looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. Words such as "anticipates," "believes," "could," "estimates," "may," "should," "will," or other variations of these terms are intended to identify the forward-looking statements. These statements are based on assumptions and analyses made in light of experience and other historical trends, current conditions, and expected future developments. However, actual results and developments may differ materially from our expectations and predictions due to a number of risks and uncertainties, many of which are beyond our control. These risks and uncertainties include, but are not limited to:

- political, legal, regulatory and economic conditions and developments in the United States and abroad;
- economic fluctuations in the agricultural, rural utility, international, and farm-related business sectors;
- weather-related, disease, and other adverse climatic or biological conditions that periodically occur which impact agricultural productivity and income;
- changes in United States government support of the agricultural industry and the Farm Credit System, as a government-sponsored enterprise, as well as investor and rating-agency reactions to events involving other government-sponsored enterprises and other financial institutions; and
- actions taken by the Federal Reserve System in implementing monetary policy.

IMPACTS OF THE COVID-19 GLOBAL PANDEMIC

The spread of COVID-19 has created a global public-health crisis that has negatively impacted the global economy, significantly increased unemployment levels and disrupted global supply and demand chains. Unprecedented actions were and continue to be taken by governments, businesses and individuals to slow or contain the spread of COVID-19, including quarantines, "stay at home" orders, school closings, travel bans and restrictions that substantially limited daily activities and forced many businesses to curtail or cease

operations. The actions to contain the pandemic vary by country and by state in the United States.

The extent to which the COVID-19 pandemic impacts the Association's results of operations and financial condition depends on future developments that are highly uncertain and cannot be predicted. The scope, duration and full effects of COVID-19 (including the possibility of further surges or variants of COVID-19), the timing and efficacy of the vaccinations, and the actions to contain the impact of COVID-19 are rapidly evolving and still not fully known, but it is clear that the pandemic and related efforts to contain it have disrupted global economic activity, adversely affected the functioning of financial markets, increased unemployment levels and economic and market uncertainty, and disrupted trade and supply chains, potentially leading to future credit deterioration.

The negative economic, market and social developments arising from the COVID-19 pandemic created a high level of uncertainty causing investors to shift toward cash, and highly rated cash-like investments during March 2020. This, in turn, reduced flexibility to issue certain types of debt securities; in particular, intermediate to long-term fixed rate non-callable debt and callable debt with longer non-call periods. During this period, as investor demand moved to highly rated shorter-term debt instruments, the Bank maintained access to the short-term debt market. In addition, although less accessible, moderate amounts of longer-term debt were issued as market demand allowed. During the latter part of April 2020, funding flexibility improved to near normal pre-COVID-19 levels.

COVID-19 Support Programs

On March 13, 2020, the President of the United States declared the COVID-19 outbreak as a national emergency. In response, the FCA, other federal banking regulators and the Financial Accounting Standards Board (FASB) issued guidance on restructurings of loans through loan modifications, such as payment deferrals and extensions of repayment terms, which would not be considered as troubled debt restructurings if made on a good faith basis in response to the national emergency. The Association has developed payment deferral programs for borrowers directly affected by market disruptions caused by the COVID-19 pandemic. These actions are designed to help farmers and ranchers preserve liquidity.

On March 27, 2020, Congress passed the Coronavirus Aid, Relief, and Economic Security (CARES) Act. Among other provisions, the CARES Act provided funding and authority to bolster United States Department of Agriculture (USDA) programs. On April 17, 2020, the USDA announced a \$19 billion Coronavirus Food Assistance Program (CFAP), that provided \$16 billion of direct support based on actual losses for agricultural producers where prices and market supply chains have been impacted. The \$16 billion included approximately \$10 billion of funding targeted to livestock and dairy producers, \$4 billion for row crop producers, \$2 billion for specialty crop producers, and \$500 million for other specialty crops. Additionally, \$3 billion was allocated for direct purchases of fresh produce, dairy and meat for distribution to food banks and other non-profits. As of January 31, 2021, the USDA provided \$10.5 billion of direct relief to producers under CFAP.

The CARES Act also appropriated \$349 billion for the Paycheck Protection Program (PPP), a guaranteed loan program administered by the U.S. Small Business Administration (SBA), which commenced on April 3, 2020. The purpose of the program is to support payroll and certain other financial needs of small businesses during the COVID-19 pandemic. Agricultural producers, farmers and ranchers with 500 or fewer employees or that fit within the revenue-based standard are eligible for PPP loans.

Applicants who are otherwise eligible to receive financing under the Farm Credit Act and FCA regulations are able to apply for PPP loans from a District Association. At the time it was passed, the CARES Act provided for loan forgiveness if an employer used at least 75% of the loan for payroll costs and would be reduced proportionally by any reduction in full-time equivalent employees compared to the prior year and a 25% or greater reduction in full-time equivalent employee compensation. Loan payments required under the program can be deferred for up to six months.

On April 23, 2020, Congress passed the PPP and Health Care Enhancement Act that provided \$484 billion in additional funding to replenish and supplement key programs under the CARES Act. The Act provided an additional \$310 billion for PPP, \$60 billion for small business disaster loans and grants, \$75 billion for hospital and health care providers and \$25 billion for testing.

On June 5, 2020, the president signed the Paycheck Protection Program Flexibility Act of 2020, which amends the SBA Act and the CARES Act. Specifically, this Act establishes a minimum maturity of five years for a paycheck protection loan with a remaining balance after forgiveness. The bill also extends the "covered period" during which a loan recipient may use such funds for certain expenses while remaining eligible for forgiveness. The extension is to 24 weeks from the date of origination or December 31, 2020, whichever occurs first. The bill also reduces the payroll cost requirements from 75% to 60% and raises the non-payroll portion of a forgivable loan amount from 25% up to 40%.

On August 8, 2020, the PPP was closed and the SBA ceased to accept applications from participating lenders. The Association was approved as a PPP lender and made \$1,889 in loans and recorded approximately \$66 in loan-related fee income. At December 31, 2020, the Bank had purchased \$1,843 of these loans.

On September 21, 2020, the USDA implemented an expansion to the Coronavirus Food Assistance Program, known as CFAP 2. This program will provide \$14 billion of financial support to producers of certain agricultural commodities who face continuing market disruptions and significant marketing costs.

On December 27, 2020, the President of the United States signed the Consolidated Appropriations Act, 2021 (CAA). The CAA includes \$900 billion for COVID-19 relief in the form of direct payments to households, jobless aid, support for small businesses and many other stimulus measures. Approximately \$13 billion of relief has been designated for the agricultural sector. Also included was the authority of the SBA to make new and additional PPP loans and the CARES Act was modified for this purpose. This Act authorizes funds of \$284.5 billion for PPP loans, which includes \$35 billion for first-time

borrowers. PPP loans under the new law will be open through March 31, 2021.

AGRICULTURAL OUTLOOK

Production agriculture is a cyclical business that is heavily influenced by commodity prices, weather, government policies (including, among other things, tax, trade, immigration, crop insurance and periodic aid), interest rates and various other factors that affect supply and demand.

The COVID-19 pandemic affected the production, consumption and supply chain for production agriculture. Entering 2020, corn and soybean prices were anticipated to be relatively low due to ample beginning stocks, favorable planting conditions, increased crop acreage, and trade uncertainty. Corn prices were also pressured at the onset of 2020 due to the decline in gasoline and ethanol consumption and to a lesser extent due to a lower feed and residual use potential.

The situation for animal and animal products was more challenging than crops. The perishable nature of animal protein production, limited slack in processing and supply chains and abrupt COVID-19 pandemic consumption pattern changes sent animal prices significantly lower early in 2020 as most of the U.S. population faced sheltering in place orders and COVID-19 spread through several processing plants.

The dairy market was especially volatile in the first half of 2020. The highly perishable nature of milk and the biological requirement for dairy cows to be milked daily quickly caused a supply/demand mismatch for the dairy market. Milk prices collapsed in April and May but rapidly reversed in June and July to profitable levels, assisted in part due to United States Department of Agriculture (USDA) direct purchases of dairy products as part of the Coronavirus Food Assistance Program (CFAP).

Crop fundamentals began to turn more supportive for higher prices by late summer due to drought conditions in some growing regions of the United States, a large storm in August that caused widespread crop damage in parts of Iowa and Illinois and lower than expected 2019/2020 USDA corn and soybean ending stock estimates. Also, concerns about dry planting conditions in South America from La Nina contributed to the higher prices for crops. New U.S. soybean and corn export sales to China began to increase significantly in August, offering additional price support. USDA is projecting these factors to reduce 2020/2021 ending stocks from previous forecasts. As of the February 9, 2021 World Agricultural Supply and Demand Estimates (WASDE) report, the soybean stocks to use ratio dropped to 2.6 percent and the corn stocks to use ratio dropped to 10.3 percent (the lowest levels since 2013/2014), which have contributed to higher crop prices. The higher prices along with strong government direct payments in 2020 should support favorable returns for many crop producers.

The prices for animals and animal products have largely recovered to pre-pandemic levels as processing plants remained open and consumption patterns shifted to higher grocery store sales and restaurants adjusted to increased take-out and delivery, along with limited openings of in-person dining. Increased exports to China, which is rebuilding its hog herd after being decimated by African Swine Fever, has also helped

boost pork exports. However, higher grain prices will increase feeding costs for livestock, poultry and dairy producers, which could negatively impact profit margins during 2021.

Although production agriculture has fared better than expected in 2020, uncertainties about the pace of economic recovery and the outlook for production agriculture remain.

The following USDA analysis provides a general understanding of the U.S. agricultural economic outlook. However, this outlook does not take into account all aspects of the Association's business. References to USDA information in this section refer to the U.S. agricultural market data and are not limited to information/data for the Association.

Agricultural production is a major use of land in the United States and the value of farm real estate accounted for 82 percent of the total value of the U.S. farm sector assets for 2020 according to the USDA in its February 5, 2021 forecast. Because real estate is such a significant component of the balance sheet of U.S. farms, the value of farm real estate is a critical measure of the farm sector's financial performance. Changes in farmland values also affect the financial well-being of agricultural producers because farm real estate serves as the principal source of collateral for farm loans.

USDA's most recent forecast anticipates that farm sector equity, the difference between farm sector assets and debt, is predicted to rise 1.3 percent in 2020. Farm real estate value is expected to increase 0.9 percent and non-real estate farm assets are expected to increase 4.5 percent, while farm sector debt is forecast to increase 3.1 percent in 2020. Farm real estate debt as a share of total debt has been rising since 2014 and is expected to account for 64.5 percent of total farm debt in 2020.

The USDA is forecasting farm sector solvency ratios to increase slightly in 2020 to 16.1 percent for the debt-to-equity ratio and 13.8 percent for the debt-to-asset ratio, which represents the highest levels since 2002, but well below the peak of 28.5 percent and 22.2 percent in 1985. Working capital (which is defined as cash and cash convertible assets minus liabilities due to creditors within 12 months) is forecasted to increase 7.8 percent in 2020 to \$84 billion from \$78 billion in 2019. Although working capital increased, it remains far below the peak of \$165 billion in 2012.

The USDA's most recent forecast estimates net farm income (income after expenses from production in the current year; a broader measure of profits) for 2020 at \$121.1 billion, a \$38.0 billion increase from 2019 and \$32.5 billion above the 10-year average. The forecasted increase in net farm income for 2020 compared with 2019 is primarily due to increases in direct government payments of \$23.8 billion to \$46.3 billion, primarily driven by supplemental and ad hoc disaster assistance related to the COVID-19 pandemic, as well as payments from the Market Facilitation Program (MFP). The MFP was first implemented in 2018 and continued in 2020 to assist farmers impacted by trade disruptions.

The USDA's outlook projects net farm income for 2021 to decrease to \$111.4 billion, a \$9.7 billion or 8.0 percent decrease from 2020, but \$22.8 billion above the 10-year average. The forecasted decrease in net farm income for 2021 is primarily due to an expected decrease in direct government payments of \$21.0 billion and an increase in cash expenses of \$8.0 billion, partially offset by increases in crop receipts of

\$11.8 billion and cash receipts for animals and animal products of \$8.5 billion. Direct government payments are forecasted to decrease due to lower supplemental and ad hoc disaster assistance related to the COVID-19 pandemic in 2021. The increase in crop receipts reflects increases in soybeans and corn receipts, while the increase in animals and animal products receipts reflects growth in cattle/calves, hogs and broilers receipts.

Expected agricultural commodity prices can influence production decisions of farmers and ranchers on planted/harvested acreage of crops or inventory of livestock and thus, affect the supply of agricultural commodities. Greater area of planted/harvested acreage and increased crop yields for some crops in recent years have contributed to increased supply, which exceeded demand. Also impacting yields are the growing conditions that are sensitive to weather conditions. Although not generally affected by weather, livestock and dairy prices are linked to crop prices as feed is a significant input cost to these producers.

Global economic conditions influence demand for food and agricultural products, which affects U.S. agricultural trade. Therefore, U.S. exports and imports shift to reflect changes in trade policies, world population and economic growth. Also impacting U.S. agricultural trade is global supplies and prices, changes in the value of the U.S. dollar and the government support for agriculture. Also impacting domestic and global demand are the uncertainties surrounding the COVID-19 pandemic, which have negatively impacted the demand and supply chains for agricultural products.

The following table sets forth the commodity prices per bushel for certain crops, by hundredweight for hogs, milk, and beef cattle, and by pound for broilers and turkeys from December 31, 2017 to December 31, 2020:

Commodity	12/31/20	12/31/19	12/31/18	12/31/17
Hogs	\$49.10	\$47.30	\$43.40	\$48.60
Milk	\$18.50	\$20.70	\$16.60	\$17.20
Broilers	\$0.44	\$0.45	\$0.51	\$0.50
Turkeys	\$0.72	\$0.62	\$0.50	\$0.53
Corn	\$3.97	\$3.71	\$3.54	\$3.23
Soybeans	\$10.50	\$8.70	\$8.56	\$9.30
Wheat	\$5.43	\$4.64	\$5.28	\$4.50
Beef Cattle	\$108.00	\$118.00	\$117.00	\$118.00

Geographic and commodity diversification across the Association coupled with existing government safety net programs, ad hoc support programs and additional government disaster aid payment for many borrowers help to mitigate the impact in this period of challenging agricultural conditions. While ad hoc government payments to offset the COVID-19 pandemic impacts on agriculture and higher grain prices were beneficial to many agriculture sectors in 2020, uncertainty remains in the outlook for agricultural producers for future periods. Further market disruption from the COVID-19 pandemic, weather or trade could negatively impact the Association's financial performance and credit quality, but it is expected to remain sound overall due to strong capital levels and favorable credit quality position at the end of 2020. Off-farm income support for many borrowers also helps to mitigate the impact of periods of less favorable agricultural conditions. However, agricultural borrowers who are more reliant on off-farm income sources may be more adversely impacted by a weakened general economy.

CRITICAL ACCOUNTING POLICIES

The consolidated financial statements are reported in conformity with accounting principles generally accepted in the United States of America. Our significant accounting policies are critical to the understanding of our results of operations and financial position because some accounting policies require us to make complex or subjective judgments and estimates that may affect the value of certain assets or liabilities. We consider these policies critical because management must make judgments about matters that are inherently uncertain. For a complete discussion of significant accounting policies, see Note 2, *Summary of Significant Accounting Policies*, of the Notes to the Consolidated Financial Statements. The following is a summary of certain critical policies.

- *Allowance for loan losses* — The allowance for loan losses is maintained at a level considered adequate by management to provide for probable and estimable losses inherent in the loan portfolio. The allowance for loan losses is increased through provisions for loan losses and loan recoveries and is decreased through allowance reversals and loan charge-offs. The allowance for loan losses is determined based on a periodic evaluation of the loan portfolio by management in which numerous factors are considered, including economic and political conditions, loan portfolio composition, credit quality and prior loan loss experience.

Significant individual loans are evaluated based on the borrower's overall financial condition, resources, and payment record, the prospects for support from any financially responsible guarantor, and, if appropriate, the estimated net realizable value of any collateral. The allowance for loan losses encompasses various judgments, evaluations and appraisals with respect to the loans and their underlying security that, by nature, contains elements of uncertainty and imprecision. Changes in the agricultural economy and their borrower repayment capacity will cause these various judgments, evaluations and appraisals to change over time. Accordingly, actual circumstances could vary from the Association's expectations and predictions of those circumstances.

Management considers the following factors in determining and supporting the levels of allowance for loan losses: the concentration of lending in agriculture, combined with uncertainties in farmland values, commodity prices, exports, government assistance programs, regional economic effects and weather-related influences. Changes in the factors considered by management in the evaluation of losses in the loan portfolios could result in a change in the allowance for loan losses and could have a direct impact on the provision for loan losses and the results of operations.

- *Valuation methodologies* — Management applies various valuation methodologies to assets and liabilities that often involve a significant degree of judgment, particularly when liquid markets do not exist for the particular items being valued. Quoted market prices are referred to when estimating fair values for certain assets for which an observable liquid market exists, such as most investment securities. Management utilizes significant estimates and assumptions to value items for which an observable liquid market does not exist. Examples of these items include

impaired loans, other property owned, pension and other postretirement benefit obligations, and certain other financial instruments. These valuations require the use of various assumptions, including, among others, discount rates, rates of return on assets, repayment rates, cash flows, default rates, costs of servicing and liquidation values. The use of different assumptions could produce significantly different results, which could have material positive or negative effects on the Association's results of operations.

ECONOMIC CONDITIONS

North Carolina's economy continues to trend upward as labor markets have strengthened, household conditions have improved, and housing market indicators have moved in a positive direction. The Cape Fear region continues to have slower economic growth in comparison to other parts of the state and country. North Carolina's December 2020 unemployment rate increased from 3.6% in December of 2019 to 6.2%, but is below the national rate of 6.7%. The unemployment rate in Southeastern North Carolina is higher than the state average. Of the 12 counties in Southeastern North Carolina that the Association serves, 67% are ranked by the North Carolina Department of Commerce as Tier 1, or most distressed in terms of economic wellbeing, 25% are ranked as Tier 2, or moderately distressed, and 8% are ranked as Tier 3, or least distressed.

Overall, the farm sector profitability is expected to increase in 2021 caused by modest improvement in commodity prices, weather conditions, and modest improvement in trade policy. However, COVID-19, slower global economic growth, and limited government support has injected volatility into the outlook. Liquidity in the balance sheet has eroded for many farmers and has created the need for debt restructuring and additional borrowing by some. Many farmers are being supported by government payments designed to offset impacts of trade policy, COVID-19, and other atypical events.

The swine and poultry segments, the largest commodity exposures in our portfolio, remain profitable due to lower feed

costs, but face headwinds due to rising facility costs. The swine industry faces more certainty than in previous years, after support for the North Carolina Right to Farm Act, remained intact. Significant poultry sector expansion is occurring in the Cape Fear region. Disease outbreaks have slowed for livestock farmers and are being managed by proper biosecurity; however, continued diligence is needed. Production levels have created large supplies of hogs and poultry. A strong US dollar and trade policy pose as potential threats as the export market plays a significant role in maintaining current price levels.

Crop production, the third largest portion of the loan portfolio, has suffered from adverse weather conditions and modest commodity prices. Input costs remain high for most crops. Commodity prices are forecast to increase slightly, although remain relatively low overall. Tobacco production has seen further contraction and a subset of farmers are exiting as a result.

Farm real estate values remained flat during 2020; however, farm asset values have the potential to decrease in 2021 with more farm equipment and real estate offered for sale.

Credit quality reflects the challenging lending environment with 93.15% rated acceptable, which is a decrease from last year. Loans classified as other assets especially mentioned, currently collectible but exhibiting some potential weakness, increased from last year to 5.96%. Loans classified as substandard, those exhibiting serious weaknesses in repayment capacity, equity and/or loan performance, decreased from last year to 0.89%. Although management expects credit quality to remain stressed in certain segments during 2021, Cape Fear Farm Credit's financial performance continues to be strong.

Our Association's loan officers, with the support and direction of our senior leadership team, have successfully navigated the challenges of operating in difficult economic conditions. We continue to adhere to our mission to be the lender of choice to all of agriculture and our rural communities. Our expertise in agricultural and rural lending allows us to help our customer-owners through the fluctuations and uncertainties that are prevalent in the agricultural industry today.

LOAN PORTFOLIO

The Association provides funds to farmers, rural homeowners, and farm-related businesses for financing of short and intermediate-term loans and long-term real estate mortgage loans through numerous product types.

The diversification of the Association loan volume by type for each of the past three years is shown below.

Loan Type	December 31,					
	2020		2019		2018	
	<i>(dollars in thousands)</i>					
Real estate mortgage	\$ 770,944	75.16%	\$ 692,542	72.28%	\$ 609,465	65.65%
Production and intermediate-term	189,799	18.50	214,463	22.38	265,477	28.60
Processing and marketing	29,014	2.83	19,508	2.04	22,697	2.45
Farm-related business	13,706	1.34	11,551	1.20	10,553	1.14
Loans to cooperatives	7,266	0.71	6,293	0.66	5,976	0.64
Rural residential real estate	5,523	0.54	4,679	0.49	4,658	0.50
Communication	4,251	0.41	1,228	0.13	1,296	0.14
International	3,596	0.35	3,594	0.37	3,260	0.35
Lease receivables	1,629	0.16	2,722	0.28	2,988	0.32
Power and water/waste disposal	–	0.00	1,605	0.17	1,934	0.21
	\$ 1,025,728	100.00%	\$ 958,185	100.00%	\$ 928,304	100.00%

While we make loans and provide financially related services to qualified borrowers in the agricultural and rural sectors and to certain related entities, our loan portfolio is diversified.

The geographic distribution of the loan volume by branch for the past three years is as follows:

Branch/State	December 31,		
	2020	2019	2018
Burgaw	4.68%	4.83%	6.02%
Clinton	15.46	15.03	14.64
Elizabethtown	8.57	8.88	8.24
Fayetteville	3.11	3.09	3.32
Harnett County	7.21	8.19	8.98
Kenansville	23.78	23.98	24.37
Lumberton	4.19	4.70	5.34
Raeford	7.23	6.26	5.60
Whiteville	3.83	3.88	4.14
Capital Markets	11.15	9.64	5.83
Commercial	9.85	9.86	11.45
Special Asset Management	0.94	1.66	2.07
	100.00%	100.00%	100.00%

Commodity and industry categories are based upon the Standard Industrial Classification system published by the federal government. The system is used to assign commodity or industry categories based upon the largest agricultural commodity of the customer.

The major commodities in the Association's loan portfolio are shown below. The predominant commodities are Chickens, Swine, and Field & Row Crops, which constitute 69% of the entire portfolio.

Commodity Group	December 31,					
	2020		2019		2018	
	<i>(dollars in thousands)</i>					
Chickens	\$ 317,832	31%	\$ 269,271	28%	\$ 253,109	27%
Swine	298,781	29	291,591	30	244,890	26
Field & Row Crops	89,070	9	86,249	9	98,269	11
Timber, Sawmills, & Paper	60,429	6	55,649	6	58,612	6
Fruits, Vegetables, & Nuts	49,896	5	48,900	5	43,779	5
Landlords	47,695	4	47,915	5	48,762	5
Other	37,841	4	30,485	3	30,159	3
Turkeys	35,464	3	34,894	4	50,359	5
Tobacco	34,983	3	42,004	4	45,640	5
Livestock	27,939	3	22,654	2	26,178	3
Cotton	12,458	1	15,332	2	13,526	2
Non-Farm & Miscellaneous	8,194	1	7,480	1	9,246	1
Rural Home	5,146	1	5,761	1	5,775	1
Total	\$ 1,025,728	100%	\$ 958,185	100%	\$ 928,304	100%

Repayment ability is closely related to the commodities produced by our borrowers, and increasingly, the off-farm income of borrowers. The Association's loan portfolio contains a concentration of chicken, swine, and field & row crop producers. Although a large percentage of the loan portfolio is concentrated in these enterprises, many of these operations are diversified within their enterprise and/or with crop production that reduces overall risk exposure. Demand for pork and chicken, prices of field grains, and international trade are some of the factors affecting the price of these commodities. Even though the concentration of large loans has increased over the past several years, the agricultural enterprise mix of these loans is diversified and similar to that of the overall portfolio. The risk in the portfolio associated with commodity concentration and large loans is reduced by the range of diversity of enterprises in the Association's territory.

The Association had a 12.93% increase in gross accruing loan volume for the twelve months ended December 31, 2020, in comparison with the same period of 2019. Purchased accruing loans increased by \$44,749 or 45.65% in 2020 from 2019. The Association had a \$107,863 or 23.18% increase in sold volume, which equated to a 7.87% increase in net accruing loan volume in 2020 in comparison with 2019.

During 2020, the Association continued activity in the selling of loan participations within the System. Selling participation loans provides a means for the Association to spread credit concentration risk and realize interest and fee income which may strengthen our capital position. The Association continued strict guidelines for purchases in 2020.

Loan Participations:	December 31,		
	2020	2019	2018
	<i>(dollars in thousands)</i>		
Participations Purchased			
– FCS Institutions	\$ 73,522	\$ 52,086	\$ 50,984
Participations Purchased			
– Non-FCS Institutions	69,575	46,437	3,614
Participations Sold	(581,460)	(467,829)	(387,575)
Total	\$ (438,363)	\$ (369,306)	\$ (332,977)

The Association did not have any loans sold with recourse, retained subordinated participation interests in loans sold, or interests in pools of subordinated participation interests for the period ended December 31, 2020.

The Association continued to sell qualified long-term mortgage loans into the secondary market in 2020. For the period ended December 31, 2020, the Association originated loans for resale

totaling \$782, which was a decrease of \$1,101 or 58.47% from the 2019 amount of \$1,883 originated. Of the \$782 originated in 2020, \$642 was sold into the secondary market and \$140 in loans were held for sale at year end waiting processing and funding. The Association originated \$1,883 loans for resale in 2019, all of which were sold into the secondary market and no loans were held for sale at year end waiting processing and funding. The Association originated \$796 loans for resale in 2018, \$705 was sold into the secondary market and \$91 in loans were held for sale at year end waiting processing and funding.

MISSION RELATED INVESTMENTS

During 2005, the FCA initiated an investment program to stimulate economic growth and development in rural areas. The FCA outlined a program to allow System institutions to hold such investments, subject to approval by the FCA on a case-by-case basis. FCA approved the Rural America Bonds pilot program under the Mission Related Investments umbrella, as described in the following.

In October 2005, the FCA authorized AgFirst and the Associations to make investments in Rural America Bonds under a three-year pilot period. Rural America Bonds may include debt obligations issued by public and private enterprises, corporations, cooperatives, other financing institutions, or rural lenders where the proceeds would be used to support agriculture, agribusiness, rural housing, or economic development, infrastructure, or community development and revitalization projects in rural areas. Examples include investments that fund value-added food and fiber processors and marketers, agribusinesses, commercial enterprises that create and maintain employment opportunities in rural areas, community services, such as schools, hospitals, and government facilities, and other activities that sustain or revitalize rural communities and their economies. The objective of this pilot program was to help meet the growing and diverse financing needs of agricultural enterprises, agribusinesses, and rural communities by providing a flexible flow of money to rural areas through bond financing. These bonds are classified as Loans or Investments on the Consolidated Balance Sheets depending on the nature of the investment. At December 31, 2020, the Association had \$2,663 in Rural America Bonds as compared to \$3,490 and \$3,738 at December 31, 2019 and December 31, 2018, respectively. For the three years presented, all were classified as investment securities.

Effective December 31, 2016, the FCA concluded each pilot program approved as part of the Investment in Rural America program. Each institution participating in such programs may continue to hold its investment through the maturity dates for the investments, provided the institution continues to meet all approval conditions. Although the pilot programs have concluded, the FCA can consider future requests on a case-by-case basis.

CREDIT RISK MANAGEMENT

Credit risk arises from the potential inability of an obligor to meet its repayment obligation. As part of the process to evaluate the success of a loan, the Association continues to review the credit quality of the loan portfolio on an ongoing basis. With the approval of the Association Board of Directors,

the Association establishes underwriting standards and lending policies that provide direction to loan officers. Underwriting standards include, among other things, an evaluation of:

- Character – borrower integrity and credit history
- Capacity – repayment capacity of the borrower based on cash flows from operations or other sources of income
- Collateral – protection for the lender in the event of default and a potential secondary source of repayment
- Capital – ability of the operation to survive unanticipated risks
- Conditions – intended use of the loan funds

The credit risk management process begins with an analysis of the borrower’s credit history, repayment capacity, and financial position. Repayment capacity focuses on the borrower’s ability to repay the loan based upon cash flows from operations or other sources of income, including non-farm income. Real estate loans must be collateralized by first liens on the real estate (collateral). As required by FCA regulations, each institution that makes loans on a collateralized basis must have collateral evaluation policies and procedures. Real estate mortgage loans may be made only in amounts up to 85 percent of the original appraised value of the property taken as collateral or up to 97 percent of the appraised value if guaranteed by a state, federal, or other governmental agency. The actual loan to appraised value when loans are made is generally lower than the statutory maximum percentage. In addition, each loan is assigned a credit risk rating based upon the underwriting standards. This credit risk rating process incorporates objective and subjective criteria to identify inherent strengths, weaknesses, and risks in a particular relationship.

We review the credit quality of the loan portfolio on an ongoing basis as part of our risk management practices. Each loan is classified according to the Uniform Classification System, which is used by all Farm Credit System institutions. Below are the classification definitions.

- Acceptable – Assets are expected to be fully collectible and represent the highest quality.
- Other Assets Especially Mentioned (OAEM) – Assets are currently collectible but exhibit some potential weakness.
- Substandard – Assets exhibit some serious weakness in repayment capacity, equity, and/or collateral pledged on the loan.
- Doubtful – Assets exhibit similar weaknesses to substandard assets. However, doubtful assets have additional weaknesses in existing facts, conditions and values that make collection in full highly questionable.
- Loss – Assets are considered uncollectible.

The following table presents selected statistics related to the credit quality of loans including accrued interest at December 31.

Credit Quality	2020	2019	2018
Acceptable & OAEM	99.11%	97.78%	97.62%
Substandard	0.89%	2.22%	2.38%
Doubtful	–%	–%	–%
Loss	–%	–%	–%
Total	100.00%	100.00%	100.00%

The Association monitors and manages risk concentrations to safeguard the investment of its stockholders. Risk concentrations can arise from:

- the collective exposure of loan(s) to a single obligor or group of obligors;
- a group of loans in which the primary repayment source is dependent upon a common affiliated party such as a livestock integrator, a marketing cooperative, a specialized buying station, etc.;
- a group of loans whose primary repayment source is dependent upon a specific commodity or industry;
- financial entities failing to meet their contractual obligations to the Association, referred to as financial counterparty risk.

The tools for managing these risks include financial monitoring of the risk source, proper reserve and capital levels, loan participations and cooperative lending, government guarantees, standby loan guarantees issued by other financial institutions, and periodic stress testing of the Association's portfolio.

The Association maintains a standby loan guarantee agreement with Farmer Mac, a separate entity of the Farm Credit System, to guarantee a pool of loans. Under the terms of the agreement, Farmer Mac is obligated to purchase loans that default and limit the Association's maximum loss potential to \$4,000. This standby guarantee agreement reduces the Association's risk caused by concentrations in certain industries and certain affiliated parties. At December 31, 2020, the balance of loans guaranteed in this pool was \$8,430. The balance of loans guaranteed in this pool for years ended 2019 and 2018 was \$12,712 and \$22,004, respectively. No losses have been recognized on the Farmer Mac pool in 2020, 2019 or 2018.

The Association also utilizes government guarantees to help reduce risk on individual loan relationships and to help manage concentration risk. At December 31, 2020, the balance of loans secured by a government guarantee was \$41,616. The balance of loans secured by a government guarantee for the years ended 2019 and 2018 was \$45,403 and \$49,342, respectively.

Nonperforming Assets

The Association's loan portfolio is divided into performing and high-risk categories. A Special Assets Management Department is responsible for servicing loans classified as high-risk. The high-risk assets, including accrued interest, are detailed below:

High-Risk Assets	December 31,		
	2020	2019	2018
	<i>(dollars in thousands)</i>		
Nonaccrual loans	\$ 9,150	\$ 15,802	\$ 18,820
Accruing restructured loans	5,276	3,481	2,076
Accruing bankruptcy loans	—	—	198
Accruing loans 90 days past due	—	—	188
Total high-risk loans	14,426	19,283	21,282
Other property owned	—	477	366
Total high-risk assets	\$ 14,426	\$ 19,760	\$ 21,648
Ratios			
Nonaccrual loans to total loans	0.89%	1.65%	2.03%
High-risk assets to total assets	1.37%	2.00%	2.26%

Nonaccrual loans represent all loans where there is a reasonable doubt as to the collection of principal and/or future interest accruals, under the contractual terms of the loan. In

substance, nonaccrual loans reflect loans where the accrual of interest has been suspended. Nonaccrual loans decreased \$6,652 or 42.09% in 2020 in comparison with 2019. The decrease in nonaccrual volume was primarily attributed to paydowns of nonaccrual balances and the reinstatement of a large relationship back to accrual status in the fourth quarter of 2020. Of the \$9,150 in nonaccrual volume at December 31, 2020, \$3,181 or 34.76%, compared to \$8,913 or 56.40% and \$7,283 or 38.70% at December 31, 2019 and 2018, respectively, was current as to scheduled principal and interest payments but did not meet all regulatory requirements to be transferred into accrual status.

Loan restructuring is available to financially distressed borrowers. Restructuring of loans occurs when the Association grants a concession to a borrower based on either a court order or good faith in a borrower's ability to return to financial viability. The concessions can be in the form of a modification of terms or rates, a compromise of amounts owed, or deed in lieu of foreclosure. Other receipts of assets and/or equity to pay the loan in full or in part are also considered restructured loans. The type of alternative financing structure chosen is based on minimizing the loss incurred by both the Association and the borrower.

Allowance for Loan Losses

The allowance for loan losses at each period end was considered by Association management to be adequate to absorb probable losses existing in and inherent to its loan portfolio.

The following table presents the activity in the allowance for loan losses for the most recent three years:

Allowance for Loan Losses Activity:	Year Ended December 31,		
	2020	2019	2018
	<i>(dollars in thousands)</i>		
Balance at beginning of year	\$ 9,954	\$ 13,528	\$ 7,911
Charge-offs:			
Real estate mortgage	(22)	(489)	(115)
Production and intermediate-term	(295)	(597)	(536)
Agribusiness*	(455)	—	—
Power and water/waste disposal	—	(1)	—
Rural residential real estate	—	(75)	—
Lease receivables	(7)	—	—
Total charge-offs	(779)	(1,162)	(651)
Recoveries:			
Real estate mortgage	—	3	72
Production and intermediate-term	89	503	174
Agribusiness*	1	49	—
Power and water/waste disposal	—	1	—
Rural residential real estate	—	1	—
Lease receivables	4	—	—
Total recoveries	94	557	246
Net (charge-offs) recoveries	(685)	(605)	(405)
Provision for reversal of allowance for) loan losses	963	(2,969)	6,022
Balance at end of year	\$ 10,232	\$ 9,954	\$ 13,528
Ratio of net (charge-offs) recoveries during the period to average loans outstanding during the period	(0.069)%	(0.065)%	(0.044)%

*Includes the loan types: Loans to cooperatives, Processing and marketing, and Farm-related business.

The allowance for loan losses increased by \$278 in 2020 compared to 2019. The increase in allowance was primarily attributed to an increase in the general reserve which was largely due to the Association establishing a qualitative reserve in the second quarter of 2020 specifically for potential impacts from COVID-19.

The allowance for loan losses by loan type for the most recent three years is as follows:

Allowance for Loan Losses by Type	December 31,		
	2020	2019	2018
	<i>(dollars in thousands)</i>		
Real estate mortgage	\$ 6,122	\$ 5,635	\$ 6,332
Production and intermediate-term	3,581	3,823	6,660
Agribusiness*	313	274	284
Communication	35	31	32
Power and water/waste disposal	3	3	3
Rural residential real estate	52	45	47
International	34	30	31
Lease receivables	92	113	139
Total allowance	<u>\$ 10,232</u>	<u>\$ 9,954</u>	<u>\$ 13,528</u>

The allowance for loan losses as a percentage of loans outstanding and as a percentage of certain other credit quality indicators is shown below:

Allowance for Loan Losses as a Percentage of:	December 31,		
	2020	2019	2018
Total loans	1.00%	1.04%	1.46%
Nonperforming loans	70.93%	51.62%	64.17%
Nonaccrual loans	111.82%	62.99%	71.88%

Please refer to Note 3, *Loans and Allowance for Loan Losses*, of the Notes to the Consolidated Financial Statements, for further information concerning the allowance for loan losses.

RESULTS OF OPERATIONS

Net Interest Income

Net interest income was \$28.8 million, \$29.1 million, and \$26.8 million for the years ended 2020, 2019 and 2018, respectively. Net interest income is the difference between interest income and interest expense. Net interest income is the principal source of earnings for the Association and is impacted by volume, yields on assets and cost of debt. The effects of changes in average volume and interest rates on net interest income over the past three years are presented in the following table:

Change in Net Interest Income:

	Volume*	Rate	Nonaccrual	Total
			Income	
	<i>(dollars in thousands)</i>			
12/31/20 - 12/31/19				
Interest income	\$ 3,297	\$ (7,499)	\$ (585)	\$ (4,787)
Interest expense	1,682	(6,164)	–	(4,482)
Change in net interest income	<u>\$ 1,615</u>	<u>\$ (1,335)</u>	<u>\$ (585)</u>	<u>\$ (305)</u>
12/31/19 - 12/31/18				
Interest income	\$ 2,225	\$ 279	\$ 1,662	\$ 4,166
Interest expense	784	1,136	–	1,920
Change in net interest income	<u>\$ 1,441</u>	<u>\$ (857)</u>	<u>\$ 1,662</u>	<u>\$ 2,246</u>

*Volume variances can be the result of increased/decreased loan volume or from changes in the percentage composition of assets and liabilities between periods.

Noninterest Income

Noninterest income for each of the three years ended December 31 is shown in the following table:

Noninterest Income	For the Year Ended			Percentage Increase/(Decrease)	
	December 31,			2020/	2019/
	2020	2019	2018	2019	2018
	<i>(dollars in thousands)</i>				
Loan fees	\$ 2,136	\$ 1,987	\$ 1,918	7.50 %	3.60 %
Fees for financially related services	9	11	31	(18.18)	(64.52)
Patronage refunds from other Farm Credit institutions	18,003	12,059	12,283	49.29	(1.82)
Other noninterest income	255	779	531	(67.27)	46.70
Total noninterest income	<u>\$ 20,403</u>	<u>\$ 14,836</u>	<u>\$ 14,763</u>	<u>37.52 %</u>	<u>0.49 %</u>

Noninterest income for the year ended 2020 increased \$5,567 or 37.52% compared to the year ended 2019. The increase was attributed to a \$5,944 increase in patronage refunds from other Farm Credit institutions and a \$149 increase in loan fees. The overall increase was offset by a \$524 decrease in other noninterest income that was largely driven by a decrease in gains on sales of premises and equipment and a \$2 decrease in fees for financially related services.

Noninterest income for the year ended 2019 increased \$73 or 0.49% compared to the year ended 2018. The increase was attributed to a \$69 increase in loan fees and a \$248 increase in other noninterest income that was largely driven by an increase in gains on sales of premises and equipment resulting from the sale of the Lillington branch and Admin office. The overall increase was offset by a \$224 decrease in patronage refunds from other Farm Credit institutions and a \$20 decrease in fees for financially related services.

Noninterest Expense

Noninterest expense for each of the three years ended December 31 is shown in the following table:

Noninterest Expense	For the Year Ended			Percentage	
	December 31,			Increase/(Decrease)	
	2020	2019	2018	2020/ 2019	2019/ 2018
	<i>(dollars in thousands)</i>				
Salaries and employee benefits	\$ 10,808	\$ 10,146	\$ 10,035	6.52 %	1.11 %
Occupancy and equipment	875	941	837	(7.01)	12.43
Insurance Fund premiums	727	642	622	13.24	3.22
(Gains) losses on other property owned, net	(14)	19	83	(173.68)	(77.11)
Other operating expenses	3,816	4,053	3,681	(5.85)	10.11
Total noninterest expense	\$ 16,212	\$ 15,801	\$ 15,258	2.60 %	3.56 %

Noninterest expense for the year ended 2020 increased \$411 or 2.60% compared to the year ended 2019. The increase was attributed to a \$662 increase in salaries and employee benefits and an \$85 increase in insurance fund premiums. Starting in July 2020, the FCSIC set premiums at 11 basis points on adjusted insured debt outstanding for the remainder of the year. In addition, there was a 10 basis point premium on the average principal outstanding of nonaccrual loans and any other-than-temporarily impaired investments. The overall increase was offset by a \$237 decrease in other operating expenses, a \$66 decrease in occupancy and equipment, and a \$33 increase in gains on other property owned.

Noninterest expense for the year ended 2019 increased \$543 or 3.56% compared to the year ended 2018. The increase was attributed to a \$372 increase in other operating expenses, a \$111 increase in salaries and employee benefits, a \$104 increase in occupancy and equipment, and a \$20 increase in insurance fund premiums. The overall increase was offset by a \$64 decrease in losses on other property owned.

Income Taxes

The Association recorded a benefit for income taxes of \$88 for the year ended 2020 as compared to a provision of \$74 for 2019 and a provision of \$108 for 2018. Refer to Note 2, *Summary of Significant Accounting Policies, Income Taxes*, and Note 12, *Income Taxes* of the Notes to the Consolidated Financial Statements, for more information concerning Association income taxes.

Key Results of Operations Comparisons

Key results of operations comparisons for each of the twelve months ended December 31 are shown in the following table:

Key Results of Operations Comparisons	For the 12 Months Ended		
	12/31/20	12/31/19	12/31/18
Return on average assets	3.16%	3.25%	2.15%
Return on average members' equity	14.25%	14.29%	9.79%
Net interest income as a percentage of average earning assets	2.88%	3.10%	2.92%
Net (charge-offs) recoveries to average loans	(0.069)%	(0.065)%	(0.044)%

Cape Fear Farm Credit has enjoyed robust earnings in recent years with strong interest income as well as noninterest income. The Association has experienced moderate loan volume growth over the last three years. Net charge-offs as a percentage of average loans have remained less than (1.0)%

over the last three years, and the Association's net interest margin has remained strong.

Our goal is to generate earnings sufficient to fund operations, adequately capitalize the Association, and achieve an adequate rate of return for our members. We also seek to attract and maintain high quality loan volume priced at competitive rates and to manage credit risk in our entire portfolio, while efficiently meeting the credit needs of our members.

LIQUIDITY AND FUNDING SOURCES*Liquidity and Funding*

The principal source of funds for the Association is the borrowing relationship established with the Bank through a General Financing Agreement (GFA). The GFA utilizes the Association's credit and fiscal performance as criteria for establishing a line of credit on which the Association may draw funds. The Bank advances the funds to the Association, creating notes payable (or direct loans) to the Bank. The Bank manages interest rate risk through direct loan pricing and asset/liability management. The notes payable are segmented into variable rate and fixed rate components. The variable rate note is utilized by the Association to fund variable rate loan advances and operating funds requirements. The fixed rate note is used specifically to fund fixed rate loan advances made by the Association. Association capital levels effectively create a borrowing margin between the amount of loans outstanding and the amount of notes payable outstanding. This margin is commonly referred to as "Loanable Funds."

Total notes payable to the Bank at December 31, 2020, was \$801,307 as compared to \$747,905 at December 31, 2019 and \$742,744 at December 31, 2018. The increase of 7.14% and 0.69% compared to December 31, 2019 and December 31, 2018, respectively, was attributed to an increase in loan volume year over year. The average volume of outstanding notes payable to the Bank was \$778,790 for the year ended December 31, 2020. For the years ended December 31, 2019 and 2018, the average volume of outstanding notes payable to the Bank was \$729,749 and \$719,469, respectively. Refer to Note 6, *Notes Payable to AgFirst Farm Credit Bank*, of the Notes to the Consolidated Financial Statements, for weighted average interest rates and maturities, and additional information concerning the Association's notes payable.

Liquidity management is the process whereby funds are made available to meet all financial commitments including the

extension of credit, payment of operating expenses and payment of debt obligations. The Association receives access to funds through its borrowing relationship with the Bank and from income generated by operations. The liquidity policy of the Association is to manage cash balances to maximize debt reduction and to increase loan volume. As borrower payments are received, they are applied to the Association's note payable to the Bank. Sufficient liquid funds have been available to meet all financial obligations. There are no known trends likely to result in a liquidity deficiency for the Association.

The Association had no lines of credit available from third party financial institutions as of December 31, 2020.

Funds Management

The Bank and the Association manage assets and liabilities to provide a broad range of loan products and funding options which are designed to allow the Association to be competitive in all interest rate environments. The primary objective of the asset/liability management process is to provide stable and rising earnings while maintaining adequate capital levels by managing exposure to credit and interest rate risks.

Demand for loan types is a driving force in establishing a funds management strategy. The Association offers fixed, adjustable and variable rate loan products that are marginally priced according to financial market rates. Variable rate loans may be indexed to market indices such as the Prime Rate or the 30 or 90-day London Interbank Offered Rate (LIBOR). Adjustable rate mortgages are indexed to U.S. Treasury Rates. Fixed rate loans are priced based on the current cost of System debt of similar terms to maturity.

The majority of the interest rate risk in the Association's Consolidated Balance Sheets is transferred to the Bank through the notes payable structure. The Bank, in turn, actively utilizes funds management techniques to identify, quantify and control risk associated with the loan portfolio.

Relationship with the Bank

The Association's statutory obligation to borrow only from the Bank is discussed in Note 6, *Notes Payable to AgFirst Farm Credit Bank*, of the Notes to the Consolidated Financial Statements in this Annual Report.

The Bank's ability to access capital of the Association is discussed in Note 7, *Members' Equity*, of the Notes to the Consolidated Financial Statements.

The Bank's role in mitigating the Association's exposure to interest rate risk is described in the "Liquidity and Funding Sources" section of this Management's Discussion and Analysis and in Note 6, *Notes Payable to AgFirst Farm Credit Bank*, included in this Annual Report.

CAPITAL RESOURCES

Capital serves to support asset growth and provide protection against unexpected credit and interest rate risk and operating losses. Capital is also needed for future growth and investment in new products and services.

The Association Board of Directors establishes, adopts, and maintains a formal written capital adequacy plan to ensure that adequate capital is maintained for continued financial viability, to provide for growth necessary to meet the needs of members/borrowers, and to ensure that all stockholders are treated equitably. There were no material changes to the capital plan for 2020 that would affect minimum stock purchases or would have an effect on the Association's ability to retire stock and distribute earnings.

Total members' equity at December 31, 2020, increased 3.09% to \$221,105 from the December 31, 2019 total of \$214,476. At December 31, 2019, total members' equity increased 5.38% from the December 31, 2018 total of \$203,519. The increases were primarily due to net income retained for 2020 and 2019.

Total capital stock and participation certificates were \$2,512 on December 31, 2020, compared to \$2,453 on December 31, 2019, and \$2,467 on December 31, 2018.

FCA sets minimum regulatory capital requirements for System banks and associations. Capital adequacy is evaluated using a number of regulatory ratios. For all periods represented, the Association exceeded minimum regulatory standards for all ratios.

The following sets forth the regulatory capital ratios:

Ratio	Minimum Requirement	Capital Conservation Buffer*	Minimum Requirement with Capital Conservation Buffer	Capital Ratios as of December 31,		
				2020	2019	2018
Risk-adjusted ratios:						
CET1 Capital Ratio	4.5%	2.5%	7.0%	20.36%	21.36%	20.07%
Tier 1 Capital Ratio	6.0%	2.5%	8.5%	20.36%	21.36%	20.07%
Total Capital Ratio	8.0%	2.5%	10.5%	21.38%	22.47%	21.15%
Permanent Capital Ratio	7.0%	0.0%	7.0%	20.57%	21.60%	20.35%
Non-risk-adjusted:						
Tier 1 Leverage Ratio	4.0%	1.0%	5.0%	21.19%	21.87%	20.56%
UREE Leverage Ratio	1.5%	0.0%	1.5%	21.45%	22.14%	20.80%

*Includes fully phased-in capital conservation buffers which became effective January 1, 2020.

If the capital ratios fall below the minimum regulatory requirements, including the buffer amounts, capital distributions (equity redemptions, dividends, and patronage) and discretionary senior executive bonuses are restricted or prohibited without prior FCA approval.

The following sets forth regulatory Capital ratios as previously reported:

	Regulatory Minimum	2016	2015	2014	2013	2012
Permanent Capital Ratio	7.00%	22.23%	22.23%	23.30%	22.25%	20.66%
Total Surplus Ratio	7.00%	21.93%	21.91%	22.96%	21.88%	20.41%
Core Surplus Ratio	3.50%	21.93%	21.91%	22.96%	21.88%	20.41%

There are no trends, commitments, contingencies, or events that are likely to affect the Association's ability to meet regulatory minimum capital standards and capital adequacy requirements.

See Note 7, *Members' Equity*, of the Consolidated Financial Statements, for further information concerning capital resources.

PATRONAGE PROGRAM

Prior to the beginning of any fiscal year, the Association's Board of Directors, by adoption of a resolution, may establish a Patronage Allocation Program to distribute its available consolidated net earnings. This resolution provides for the application of net earnings in the manner described in the Association's Bylaws. This program includes the setting aside of funds to increase surplus to meet minimum capital adequacy standards established by FCA Regulations, to increase surplus to meet Association capital adequacy standards to a level necessary to support competitive pricing at targeted earnings levels, and for reasonable reserves for necessary purposes of the Association. After excluding net earnings attributable to (a) the portion of loans participated to another institution, and (b) participation loans purchased, remaining consolidated net earnings are eligible for allocation to borrowers. Refer to Note 7, *Members' Equity*, of the Notes to the Consolidated Financial Statements, for more information concerning the patronage distributions. The Association declared patronage distributions of \$25,500 in 2020, \$20,000 in 2019, and \$16,000 in 2018.

YOUNG, BEGINNING AND SMALL (YBS) FARMERS AND RANCHERS PROGRAM

The Association's mission is to be the lender of choice to agriculture and our rural communities, which includes providing credit to Young*, Beginning** and Small*** farmers. We recognize these farmers are vital to the future growth of the Association, its ability to succeed at its mission, and the economic health of Southeastern North Carolina. Demographic data indicates that the average age of a farmer is increasing, making it even more important for the Association to be committed to attracting, growing and retaining young, beginning and small farmer/ranchers.

For these reasons, the Association has established annual business goals to ensure we meet the financial needs of these farmers and increase our market share of loans to these farmers. Our business goals include both specific marketing plans to target these groups and designated resources to help ensure YBS borrowers have access to a stable source of credit. The Association will continue to strive to build its YBS portfolio.

The following table outlines the loan volume and number of YBS loans originated by the Association in 2020.

	As of December 31, 2020	
	Number of Loans	Amount of Loans
Young	288	\$82,640
Beginning	366	\$103,983
Small	564	\$50,101

Note: For purposes of the above table, a loan could be classified in more than one category depending upon the characteristics of the underlying borrower. Dollar figures are in thousands.

The 2017 USDA Ag census data has been used as a benchmark to measure the Association's market share to this group of farmers. The census indicated there were 8,529 farmers within the Association's chartered territory (counties). Of these reported farmers, the following were classified as Young, Beginning or Small Farmers:

- 674 or 8.6% of the total – Young;
- 2,249 or 27.9% of the total – Beginning; and
- 6,102 or 75.9% of the total – Small.

The Ag census does not collect data on how many of these farmers borrow money thus a fair comparison of market percentage is not possible; however, as of December 31, 2020, the demographics of the Association's agricultural portfolio contained 4,980 loans to farmers. Of that total, the following were classified as Young, Beginning or Small Farmers:

- 728 or 14.62% of the total were Young Farmers;
- 1,021 or 20.50% of the total were Beginning Farmers; and
- 1,810 or 36.35% of the total were to Small Farmers.

The Association recognizes that these farmers have unique credit and business needs to be successful. Through marketing, outreach and financial support programs, we maintain a multi-pronged program to help young, beginning and small farmers. These initiatives and outreach programs included:

- Support of 4-H, FFA, and young farmer organizations through sponsorships, donations and fundraisers.
- Involvement of at least one Young, Beginning, or Small (YBS) Farmer on each Branch Advisory Committee.
- Implementation of streamlined loans with reduced cost.
- Sponsorship of a program called Ag Biz Planner – an e-learning course focused on helping young, beginning, small, minority or veteran farmers develop a business plan and learn to be successful business owners. At the conclusion of the online portion, all participants come together for a day and a half conference to hear expert speakers and engage in

network activities to put in practice the principles learned in the course.

- Sponsorship of an Emerging Entrepreneurs' Conference – a three day conference focused on young, beginning, small, minority and veteran farmers. Topics include farm transition, farm management, issues facing agriculture, and strategic planning all delivered by expert speaker(s). The conference is designed to create an interactive environment for emerging entrepreneurs to network and share ideas.
- Advertising, including social media and use of the Association's internet site, to reach YBS Farmers.

The Chief Credit Officer coordinates the Association's YBS efforts. The Association includes YBS goals in the annual strategic plan, and reports on those goals and achievements to the Board of Directors on a quarterly basis.

The Association is committed to the future success of Young, Beginning and Small farmers.

- * Young farmers are defined as those farmers, ranchers, producers or harvesters of aquatic products who are age 35 or younger as of the date the loan is originally made.
- ** Beginning farmers are defined as those farmers, ranchers, producers or harvesters of aquatic products who have 10 years or less farming or ranching experience as of the date the loan is originally made.
- *** Small farmers are defined as those farmers, ranchers, producers or harvesters of aquatic products who normally generate less than \$250 thousand in annual gross sales of agricultural or aquatic products at the date the loan is originally made.

REGULATORY MATTERS

On September 28, 2020, the Farm Credit Administration adopted a final rule governing the amortization limits for associations. This rule repeals regulatory provisions that impose amortization limits on certain loans and requires associations to address loan amortization in their credit underwriting standards and internal controls. The final rule became effective on November 19, 2020.

On August 25, 2020, the Farm Credit Administration adopted a final rule that amends the criteria to reinstate nonaccrual loans. This rule clarifies the factors that System institutions should consider when categorizing high-risk loans and placing them in nonaccrual status. The rule also revises the criteria by which loans are reinstated to accrual status, and revises the application of the criteria to certain loans in nonaccrual status to distinguish between the types of risk that cause loans to be placed in nonaccrual status. The final rule became effective on October 21, 2020.

On August 13, 2020, the Farm Credit Administration adopted a final rule that amends its investment regulations to allow associations to purchase and hold the portion of certain loans that non-System lenders originate and sell in the secondary market, and that the USDA unconditionally guarantees or insures as to the timely payment of principal and interest. The final rule became effective on December 4, 2020.

On September 23, 2019, the Farm Credit Administration issued a proposed rule that would ensure the System's capital requirements, including certain regulatory disclosures, reflect the current expected credit losses methodology, which revises the accounting for credit losses under U.S. generally accepted accounting principles. The proposed rule identifies which credit loss allowances under the Current Expected Credit Losses (CECL) methodology in the Financial Accounting Standards Board's "Measurement of Credit Losses on Financial Instruments" are eligible for inclusion in a System institution's regulatory capital. Credit loss allowances related to loans, lessor's net investments in leases, and held-to-maturity debt securities would be included in a System institution's Tier 2 capital up to 1.25 percent of the System institution's total risk weighted assets. Credit loss allowances for available-for-sale debt securities and purchased credit impaired assets would not be eligible for inclusion in a System institution's Tier 2 capital. In addition, the proposed regulation does not include a transition phase-in period for the CECL day 1 cumulative effect adjustment to retained earnings on a System institution's regulatory capital ratios. The public comment period ended on November 22, 2019.

FUTURE OF LIBOR

In 2017, the United Kingdom's Financial Conduct Authority, which regulates LIBOR, announced its intention to stop persuading or compelling the group of major banks that sustains LIBOR to submit rate quotations after 2021. As a result, it is uncertain whether LIBOR will continue to be quoted after 2021.

The Association has exposure to LIBOR, including in financial instruments that reference LIBOR that mature after 2021. The exposure arises from loans made to customers and the note payable to AgFirst Farm Credit Bank. Alternative reference rates that replace LIBOR may not yield the same or similar economic results over the lives of the financial instruments, which could adversely affect the value of, and return on, instruments held. The LIBOR transition could result in paying higher interest rates on current LIBOR-indexed Systemwide Debt Securities, and adversely affect the yield on, and fair value of, loans held that reference LIBOR. In addition, there could be other ramifications including those that may arise as a result of the need to redeem or terminate such instruments.

Due to the uncertainty regarding the transition of LIBOR-based financial instruments, including when it will happen, the manner in which an alternative reference rate will apply, and the mechanisms for transitioning LIBOR-based instruments to instruments with an alternative rate, the expected financial impact of the LIBOR transition cannot yet be reasonably estimated.

The FCA has issued guidelines for System institutions to follow as they prepare for the expected phase-out of LIBOR. The guidelines direct each System institution to develop a LIBOR transition plan designed to provide an orderly roadmap of actions that will reduce LIBOR exposure over time. The FCA identified the following as important considerations in the development of each entity's transition plan:

- a governance structure to manage the transition,
- an assessment of exposures to LIBOR,

- an assessment of the fallback provisions in contracts and the impact of a LIBOR phase-out under those provisions,
- the establishment of strategies for reducing each type of LIBOR exposure,
- an assessment of the operational processes that need to be changed,
- a communication strategy for customers and shareholders,
- the establishment of a process to stay abreast of industry developments and best practices,
- the establishment of a process to ensure a coordinated approach, to the extent possible, across the District, and
- a timeframe and action steps for completing key objectives.

On November 30, 2020, ICE Benchmark Administration (IBA) (the entity that is responsible for calculating LIBOR) announced that it will consult on its intention to cease the publication of the one-week and two-month USD LIBOR settings immediately following the LIBOR publication on December 31, 2021, and the remaining USD LIBOR settings immediately following the LIBOR publication on June 30, 2023. On the same day, the U.S. prudential regulators (the Federal Reserve Board, Federal Deposit Insurance Corporation, Office of the Comptroller of the Currency, Consumer Financial Protection Bureau, National Credit Union Administration, and the Conference of the State Bank Supervisors) issued a statement encouraging banks to stop new USD LIBOR issuances by the end of 2021.

On December 18, 2020, the Farm Credit Administration issued a response and guidance noting their agreement with the statement from the U.S. prudential regulators and emphasizing that the IBA proposal is not in any way intended to slow down the transition.

The guidance noted that System institutions should adopt 2021 transition plans with steps and timeframes to accomplish the following:

- reduce LIBOR exposure;
- stop the inflow of new LIBOR volume;
- develop and implement loan products with alternative reference rates;
- assess and, if necessary, revise fallback language on legacy LIBOR indexed loans and contracts;
- adjust operational processes, including accounting and management information systems to handle alternative reference rates; and,
- communicate pending or imminent changes to customers, as appropriate.

The Association has established and is in the process of implementing LIBOR transition plans and continues to analyze potential risks associated with the LIBOR transition, including, but not limited to, financial, market, accounting, operational, legal, tax, reputational, and compliance risks.

At this time, it is not known when LIBOR will cease to be available or will become unrepresentative, or if SOFR will become the only benchmark to replace LIBOR. Because the Association engages in transactions involving financial instruments that reference LIBOR, these developments could

have a material impact on financial results, borrowers, investors, and counterparties.

The following is a summary of Association variable-rate financial instruments with LIBOR exposure at December 31, 2020:

<i>(dollars in millions)</i>	Due in 2021	Due in 2022 and Thereafter	Total
Loans	\$ 11,956	\$ 59,507	\$ 71,463
Total Assets	<u>\$ 11,956</u>	<u>\$ 59,507</u>	<u>\$ 71,563</u>
Note Payable to AgFirst Farm Credit Bank	\$ 9,075	\$ 45,165	\$ 54,240
Total Liabilities	<u>\$ 9,075</u>	<u>\$ 45,165</u>	<u>\$ 54,240</u>

The LIBOR transition plan includes implementing fallback language into variable-rate financial instruments maturing after December 31, 2021 which provides the ability to move these instruments to another index if the LIBOR market is no longer viable. At December 31, 2020, 70.6% of loans maturing after December 31, 2021 contain fallback language.

RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

Please refer to Note 2, *Summary of Significant Accounting Policies*, in the Notes to the Consolidated Financial Statements for recently issued accounting pronouncements.

The following Accounting Standards Updates (ASUs) were issued by the Financial Accounting Standards Board (FASB) but have not yet been adopted:

Summary of Guidance	Adoption and Potential Financial Statement Impact
<i>ASU 2016-13 – Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments</i>	
<ul style="list-style-type: none"> • Replaces multiple existing impairment standards by establishing a single framework for financial assets to reflect management’s estimate of current expected credit losses (CECL) over the entire remaining life of the financial assets. • Changes the present incurred loss impairment guidance for loans to an expected loss model. • Modifies the other-than-temporary impairment model for debt securities to require an allowance for credit impairment instead of a direct write-down, which allows for reversal of credit impairments in future periods based on improvements in credit quality. • Eliminates existing guidance for purchased credit impaired (PCI) loans, and requires recognition of an allowance for expected credit losses on these financial assets. • Requires a cumulative-effect adjustment to retained earnings as of the beginning of the reporting period of adoption. • Effective for fiscal years beginning after December 15, 2022, and interim periods within those fiscal years. Early application is permitted. 	<ul style="list-style-type: none"> • Implementation efforts began with establishing a cross-discipline governance structure utilizing common guidance developed across the Farm Credit System. The implementation includes identification of key interpretive issues, scoping of financial instruments, and assessing existing credit loss forecasting models and processes against the new guidance. • The new guidance is expected to result in a change in allowance for credit losses due to several factors, including: <ol style="list-style-type: none"> 1. The allowance related to loans and commitments will most likely change because it will then cover credit losses over the full remaining expected life of the portfolio, and will consider expected future changes in macroeconomic conditions, 2. An allowance will be established for estimated credit losses on any debt securities, 3. The nonaccretable difference on any PCI loans will be recognized as an allowance, offset by an increase in the carrying value of the related loans. • The extent of allowance change is under evaluation, but will depend upon the nature and characteristics of the financial instrument portfolios, and the macroeconomic conditions and forecasts at the adoption date. • The guidance is expected to be adopted in first quarter 2023.

Disclosure Required by Farm Credit Administration Regulations

Description of Business

Descriptions of the territory served, persons eligible to borrow, types of lending activities engaged in, financial services offered and related Farm Credit organizations are incorporated herein by reference to Note 1, *Organization and Operations*, of the Consolidated Financial Statements included in this Annual Report to shareholders.

The description of significant developments that had or could have a material impact on earnings or interest rates to borrowers, acquisitions or dispositions of material assets, material changes in the manner of conducting the business, seasonal characteristics, and concentrations of assets, if any, is incorporated in “Management’s Discussion and Analysis of Financial Condition and Results of Operations” included in this Annual Report.

Unincorporated Business Entities

The Association holds an equity ownership in the following Unincorporated Business Entities (UBE) as an equity interest holder of the limited liability company (LLC). The LLCs were organized for the stated purpose of acquiring and managing unusual or complex collateral associated with former loans until such time as the assets may be sold or otherwise disposed of pursuant to the terms of the Operating Agreements of the respective LLCs.

Entity Name	Entity Type	Entity Purpose
Cape Fear Acquisitions	LLC	Manage Acquired Property
A1 Sequatchie Point	LLC	Manage Acquired Property
Pickens County Properties	LLC	Manage Acquired Property

Description of Property

The following table sets forth certain information regarding the properties of the reporting entity as of 12/31/20, all of which are located in North Carolina:

Location	Description	Form of Ownership
333 East Russell Street Fayetteville	Administrative/ Branch	Leased
322 North Main Street Kenansville	Branch	Leased
400 West Broad Street Dunn	Branch	Owned
1780 Southeast Boulevard Clinton	Branch	Owned
127 Beasley Street Kenansville	Branch	Owned
811 South Walker Street Burgaw	Branch	Owned
108 North Polar Street Elizabethtown	Branch	Owned

Location	Description	Form of Ownership
331 South Main Street Raeford	Branch	Owned
1902 North Cedar Street Lumberton	Branch	Owned
300 Liberty Street Whiteville	Branch	Owned

Legal Proceedings

Information, if any, to be disclosed in this section is incorporated herein by reference to Note 11, *Commitments and Contingencies*, of the Consolidated Financial Statements included in this Annual Report.

Description of Capital Structure

Information to be disclosed in this section is incorporated herein by reference to Note 7, *Members’ Equity*, of the Consolidated Financial Statements included in this Annual Report.

Description of Liabilities

The description of liabilities, contingent liabilities and obligations to be disclosed in this section is incorporated herein by reference to Notes 2, 6, 9 and 11 of the Consolidated Financial Statements included in this Annual Report.

Management’s Discussion and Analysis of Financial Condition and Results of Operations

“Management’s Discussion and Analysis of Financial Condition and Results of Operations,” which appears in this Annual Report and is to be disclosed in this section, is incorporated herein by reference.

Senior Officers

The following represents certain information regarding the senior officers of the Association and their business experience for the past five years:

Senior Officer	Position & Other Business Interests
Evan J. Kleinhans	<i>President / Chief Executive Officer</i> since September 2019. He previously served as Chief Financial Officer for eight years. Member of the Board of Directors for the North Carolina Foundation for Soil and Water Conservation. Member of the Board of Directors for the North Carolina's Southeast Regional Economic Development Partnership.
Janna C. Bass	<i>Senior Vice President / Marketing and Financial Services Manager</i> since August 2019. She previously served as Marketing Manager for two years. Prior, she served as Coordinator of Special Projects at Sampson Community College. Member of the College of Agriculture and Environmental Sciences Advisory Board for NC A&T State University.
Mark A. Cochran	<i>Senior Vice President / Director of Information Technology</i> since June 2018. He previously served as an Executive Director of Business Technology Operations for 15 years at Healthways, Inc.
Brook H. Gillis	<i>Senior Vice President / Chief Sales Officer</i> since January 2020. She previously served as a Regional Manager for the Southern Region of Cape Fear Farm Credit's territory. Prior, she served as a Relationship Manager in the Capital Markets Department. She also has ten years of lending experience having been a Loan Officer and Branch Manager in the Elizabethtown Branch.
Charles M. Hester	<i>Senior Vice President / Chief Financial Officer</i> since December 2019. He previously served as Controller for five years.
Geoffrey J. Manderewicz	<i>Senior Vice President / Chief Operating and Chief Credit Officer</i> since January 2020. He previously served as Chief Credit Officer for three years and as Credit Analysis Manager at AgChoice Farm Credit for six years. Prior, he served as a Loan Officer and Branch Manager for Northwest Savings Bank for eight years.
Johnathan O. Patterson	<i>Senior Vice President / Chief Relationship Officer</i> since January 2020. He previously served as a Regional Manager for the Northern Region of Cape Fear Farm Credit's territory. Prior, he served as Credit Portfolio Manager and Special Assets Manager. He also has 13 years of lending experience having been a Loan Officer and Branch Manager at Carolina Farm Credit and Cape Fear Farm Credit.
Courtney R. Stewart	<i>Senior Vice President / Director of Risk Management</i> since April 2020. She previously served as a Consumer Loan Officer, the Compliance Officer, and also the Credit Operations Manager for 11 years.
Sarah B. Temple	<i>Senior Vice President / Human Resources Manager</i> since August 2019. She previously served as Senior Human Resources Administrator for three years and as Credit Analyst for five years.
Gerald B. Wilson	<i>Senior Vice President / Commercial Loan Manager</i> since April 2019. He previously served as Branch Manager in the Kenansville Branch.

The total amount of compensation earned by the Chief Executive Officer (CEO) and the senior officers and other highly compensated employees as a group during the years ended December 31, 2020, 2019 and 2018, is as follows:

Name of Individual or Number in Group	Year	Salary	Bonus	Deferred Comp.	Change in Pension Value*	Perq/ Other**	Total
Evan J. Kleinhans	2020	\$ 300,012	\$ 56,702	\$ -	\$ -	\$ 15,810	\$ 372,524
Evan J. Kleinhans	2019	\$ 203,966	\$ 40,000	\$ -	\$ -	\$ 7,494	\$ 251,460
Bradford Cornelius	2019	\$ 160,636	\$ -	\$ -	\$ 55,309	\$ 15,162	\$ 231,107
Bradford Cornelius	2018	\$ 316,262	\$ 68,391	\$ -	\$ 154,494	\$ 22,299	\$ 561,446
9	2020	\$ 1,130,441	\$ 210,985	\$ -	\$ 490,162	\$ 101,717	\$ 1,933,405
7	2019	\$ 857,412	\$ 158,305	\$ -	\$ 505,704	\$ 52,149	\$ 1,573,570
7	2018	\$ 817,766	\$ 160,293	\$ -	\$ (68,527)	\$ 57,300	\$ 966,832

All amounts are in actual dollars

*Change in the expected future benefit payment stream base on actuarial assumptions. Does not represent any actual cash compensation provided to any employee.

** The Perquisites/Other amount in the above chart may include automobile allowance, employer-match/employer-paid 401(k) contributions, life insurance, relocation reimbursement, and other compensation.

The disclosure of information on the total compensation paid during 2020 to any senior officer or to any other employee included in the aggregate group total as reported in the table above is available and will be disclosed to the shareholders of the institution upon request.

Amounts in the above table classified as Perquisites include travel incentives, group life insurance, automobile compensation, purchased automobile, spousal travel, relocation and tuition reimbursement. Amounts in the above table classified as Other include amounts contributed by the Association on behalf of the senior officer to a defined

contribution plan unless the plan is made available to all employees on the same basis.

In addition to a base salary, senior officers earn additional compensation under an incentive plan. The Association's incentive plan is designed to motivate employees to maximize the return to Association stockholders. The incentive plan has positive and negative adjustments for factors, including but not limited to, loan volume growth, earnings, efficiencies, and credit quality. All Association employees are covered by the plan. Bonuses shown in previous years are shown in the year earned which may be different than the year of payment.

Additionally, all employees are reimbursed for all direct travel expenses incurred when traveling on Association business. A copy of the travel policy is available to shareholders upon written request.

**Pension Benefits Table
As of December 31, 2020**

Name of Individual or Number in Group	Year	Plan Name	Number of Years Credited Service	Actuarial Present Value of Accumulated Benefits	Payments During 2020
Senior Officers and Highly Compensated Employees:					
2 Officers	2020	AgFirst Retirement Plan	22.54*	\$ 1,896,207	\$ -
				\$ 1,896,207	\$ -

All amounts are in actual dollars

* Represents the average years of credited service for the group

Retirement and Deferred Compensation Plans

The Association’s compensation programs include retirement and deferred compensation plans designed to provide income following an employee’s retirement. Although retirement benefits are paid following an employee’s retirement, the benefits are earned while employed. The objective of the Association is to offer benefit plans that are market competitive and aligned with the Association’s strategic objectives. The plans are designed to enable the Association to proactively attract, retain, recognize and reward a highly skilled, motivated and diverse staff that supports the Association’s mission and that allows the Association to align the human capital needs with the Association’s overall strategic plan.

Employees hired prior to January 1, 2003 participate in the AgFirst Farm Credit Retirement Plan. Employees are eligible to retire and begin drawing unreduced pension benefits at age 65 or when years of credited service plus age equal “85.” Upon retirement, annual payout is equal to 2 percent of the highest three years average compensation times years of credited service, subject to the Internal Revenue Code limitations. For purposes of determining the payout, “average compensation” is defined as regular salary (i.e., does not include incentive awards compensation). At the election of the retiree, benefits are paid based upon various annuity terms or on a lump sum basis. Benefits under the plan are not subject to an offset for Social Security.

Employees hired on or after January 1, 2003 participated in the AgFirst Farm Credit Cash Balance Retirement Plan (CB Plan). The CB Plan was closed to new participants effective as of December 31, 2014, which affected employees hired on or after November 4, 2014, and employer contributions were discontinued effective as of January 1, 2015. All participants who were not already fully vested in the CB Plan became fully vested as of December 31, 2014. The CB Plan was terminated effective as of December 31, 2016, and as a result of the termination, vested benefits were distributed to participants in 2017. Beginning on January 1, 2015, for participants in the CB Plan and eligible employees hired on or after November 4, 2014, additional employer contributions are made to the 401(k) Plan equal to 3.00 percent of the participants’ eligible compensation.

Employees participate in the Farm Credit Benefits Alliance 401(k) Plan, a qualified 401(k) defined contribution plan which has an employer matching contribution determined by the employee’s date of hire. Employees hired prior to January 1, 2003 receive a maximum employer matching contribution equal to \$0.50 for each \$1.00 of employee compensation contributed up to 6 percent, subject to the Internal Revenue Code limitation on compensation. Employees hired on or after January 1, 2003 receive a maximum employer matching contribution equal to \$1.00 for each \$1.00 of employee compensation contributed up to 6 percent, subject to the Internal Revenue Code limitation on compensation.

Senior officers and other highly compensated employees may participate in the Farm Credit Benefits Alliance Nonqualified Supplemental 401(k) Plan, a nonqualified deferred compensation plan that allows certain key employees to defer compensation and which restores the benefits limited in the qualified 401(k) plan as a result of restrictions in the Internal Revenue Code. The plan also includes a provision for discretionary contributions to be made by the Association.

Chief Executive Officer

Mr. Kleinhans does not participate in the AgFirst Farm Credit Retirement Plan. Mr. Cornelius participated in the AgFirst Farm Credit Retirement Plan.

Mr. Kleinhans participates in the Farm Credit Benefits Alliance 401(k) Plan. Mr. Cornelius participated in the Farm Credit Benefits Alliance 401(k) Plan.

Mr. Kleinhans does not participate in the Farm Credit Benefits Alliance Nonqualified Supplemental 401(k) Plan. Mr. Cornelius did not participate in the Farm Credit Benefits Alliance Nonqualified Supplemental 401(k) Plan.

Directors

The following chart details the year the director began serving on the board, the current term of expiration, and total cash compensation paid:

DIRECTOR & TITLE*	ORIGINAL YEAR OF ELECTION OR APPOINTMENT	CURRENT TERM EXPIRATION**	TOTAL COMP. PAID DURING 2020
Jonathan A. Pope, <i>Chairman</i>	2009	2021	\$ 30,000
Nash Johnson II, <i>Vice Chairman</i>	2017	2021	25,000
Alton D. Bain, <i>Outside Director</i>	2014	2021	30,000
David R. Gooden (1)	2014	2022	25,000
Anthony T. Grant, <i>Outside Director</i>	2013	2023	32,500
Gary A. Hendrix	2007	2022	25,000
Dean C. Hilton	2019	2023	25,000
Adrian B. Locklear	2016	2024	27,500
Paul M. Maguire	2014	2022	25,000
T. Morris Murphy	2016	2024	25,000
Gary L. Rouse, <i>Outside Director</i>	2014	2021	30,000
Michael T. (Bo) Stone (2)	2015	2023	27,500
Total			\$ 327,500

All amounts are in actual dollars

* Position Title as of 12/31/2020

** Term expires on the Annual Meeting Date of corresponding year unless otherwise noted

(1) Mr. David R. Gooden previously served from 2005-2008

(2) Mr. Michael T. Stone previously served from 2007-2014

The following represents certain information regarding the directors of the Association, including their principal occupation and employment for the past five years.

Mr. Jonathan (Jon) A. Pope, Chairman, is a row crop, cattle, contract poultry and hay farmer. His principal occupation and employment for the past five years was self-employed farming. Mr. Pope also serves on the boards of the Harnett County Farm Bureau, the Harnett County Board of Adjustment and the Coats Area Chamber of Commerce. *Mr. Pope completed his elected term as director February 23, 2021.*

Mr. Nash Johnson II, Vice Chairman, is a swine, poultry, timber, row crop, cattle and hay farmer. His principal occupation and employment for the past five years was self-employed farming. Mr. Johnson also serves as member manager of Ten Js, LLC, a commercial real estate company. Additionally, Mr. Johnson serves as President of Deca J. Farms, Inc., an agricultural services company, and as an advisory committee member for the Clinton-Sampson Airport Authority.

Mr. Alton D. Bain was appointed as an Association outside director in 2014. He is a Partner in Bain & McRae, LLP, a law firm. His principal occupation and employment for the past five years was practicing law with Bain & McRae, LLP. Mr. Bain also serves as President of the Harnett County Historical Society and as an elder at Lillington Presbyterian Church. *Mr. Bain completed his term as an outside director February 23, 2021.*

Mr. David R. Gooden is a row crop, hay, strawberry, cattle, timber, swine, poultry and sweet corn farmer. His principal occupation and employment for the past five years was self-

employed farming. Mr. Gooden also serves as President of the Bladen County Livestock Association.

Mr. Anthony T. Grant was appointed as an Association outside director in 2013. He is the CEO and owner of Grant Business Advisors, a financial advisory and business strategies firm. His principal occupation and employment for the past five years was as a business consultant with Grant Business Advisors and Grant Business Strategies. Mr. Grant also serves as Chairman of the USDA Farm Service Agency State Committee for South Carolina and on the board of the Columbia Urban League.

Mr. Gary A. Hendrix is a row crop, cotton, and peanut farmer. His principal occupation and employment for the past five years was self-employed farming. Mr. Hendrix also serves on the boards of FCI, an agricultural services company, the North Carolina Soybean Growers Association and the Hoke County Soil & Water Conservation District.

Mr. Dean C. Hilton is a swine and poultry farmer. He is the co-owner of Hilton Auction and Realty, a full service real estate brokerage company, and President of The Hilton Companies. His principal occupation and employment for the past five years was as a broker, developer, and auctioneer with Hilton Auction and Realty. Mr. Hilton also serves on the Town of White Lake Board of Commissioners and as director at Emerau Charter School. In addition, Mr. Hilton serves on the boards of the North Carolina Rural Infrastructure Authority and the Bladen Community College Foundation.

Mr. Adrian B. Locklear is a row crop, rapeseed, sweet corn and yellow field pea farmer. His principal occupation the past five years was self-employed farming. Mr. Locklear also serves on the board of the North Carolina Soybean Producers Association.

Mr. Paul M. Maguire is a cattle, poultry, hay and timber farmer. His principal occupation and employment for the past five years was self-employed farming. Mr. Maguire also serves on the Cumberland County Extension Advisory Board and as an officer of the Cumberland County Livestock Association.

Mr. T. Morris Murphy is a timber, corn, soybeans, cotton, sweet potatoes, cucumbers, hay, swine and poultry farmer. His principal occupation for the past five years was self-employed farming. Mr. Murphy also serves on the board of the North Carolina Pork Council and as assistant treasurer at Friendship F.W.B. Church.

Mr. Gary L. Rouse was appointed as an Association outside director in 2014. He is the President, Stockholder and Firm Manager of Rouse & Peterson, P.A a public accounting firm. His principal occupation and employment for the last five years was practicing as a Certified Public Accountant at Rouse & Peterson, P.A.

Mr. Michael T. (Bo) Stone is a row crop, hay, cattle, contract swine, produce and strawberry farmer. His principal occupation and employment for the past five years was self-employed farming. Mr. Stone also serves on the boards of Southeastern Regional Medical Center, The Farm Credit Council Services, The Farm Credit Council, and AgFirst Farm Credit Bank.

Subject to approval by the board, the Association may allow the outside Directors a quarterly retainer of \$7,500, elected Directors a quarterly retainer of \$6,250, Board Chairman a \$1,250 quarterly stipend, and other Committee Chairs a \$625 quarterly stipend. Total compensation paid to directors as a group during 2020 was \$327,500.

The following chart details the number of meetings and other activities as well as committee assignments during 2020 for each director:

Name of Director	Days Served		Committee Assignments**
	Regular Board Meetings	Other Official Activities*	
Jonathan A. Pope <i>Chairman (1)</i>	10	20	Compensation, Governance
Nash Johnson II, <i>Vice Chairman</i>	10	19	Governance, Risk Management
Alton D. Bain, <i>Outside Director</i>	9	7	Compensation
David R. Gooden	10	1	Audit
Anthony T. Grant, <i>Outside Director (2)</i>	9	20	Governance, Risk Management
Gary A. Hendrix	10	18	Compensation, Governance
Dean C. Hilton	10	8	Audit
Adrian B. Locklear (4)	10	15	Compensation, Governance
Paul M. Maguire	9	8	Risk Management
T. Morris Murphy	10	8	Risk Management
Gary L. Rouse, <i>Outside Director</i>	10	8	Audit
Michael T. (Bo) Stone (3)	10	12	Audit, Governance

* Includes board committee meetings and other board activities other than regular board meetings including training.

** Committee Assignments as of 12/31/2020

(1) Chairman of the Governance Committee

(2) Chairman of the Risk Management Committee

(3) Chairman of the Audit Committee

(4) Chairman of the Compensation Committee

Directors are reimbursed on an actual cost basis for all expenses incurred in the performance of official duties. Such expenses may include transportation, lodging, meals, tips, tolls, parking of cars, laundry, registration fees, and other expenses associated with travel on official business. A copy of the policy is available to shareholders of the Association upon request.

The aggregate amount of reimbursement for travel, subsistence and other related expenses for all directors as a group was \$90,098 for 2020, \$115,439 for 2019, and \$130,899 for 2018.

Transactions with Senior Officers and Directors

The reporting entity's policies on loans to and transactions with its officers and directors, to be disclosed in this section are incorporated herein by reference to Note 10, *Related Party Transactions*, of the Consolidated Financial Statements included in this Annual Report. There have been no transactions between the Association and senior officers or directors which require reporting per FCA regulations.

Involvement in Certain Legal Proceedings

There were no matters which came to the attention of management or the board of directors or senior officers regarding the involvement of current directors or senior officers in specified legal proceedings which should be disclosed in this section. No directors or senior officers have been involved in any legal proceedings during the last five years which require reporting per FCA regulations.

Relationship with Independent Auditors

There were no changes in or material disagreements with our independent auditors on any matter of accounting principles or financial statement disclosure during this period. Aggregate fees paid by the Association for services rendered by its independent auditors for the year ended December 31, 2020 were as follows:

	2020
<i>Independent Auditors</i>	
Pricewaterhouse Coopers LLP	
Audit services	\$ 71,349
Total	\$ 71,349

Audit service fees were for the annual audit of the consolidated financial statements.

Consolidated Financial Statements

The Consolidated Financial Statements, together with the report thereon of PricewaterhouseCoopers LLP dated March 11, 2021 and the report of management, which appear in this Annual Report, are incorporated herein by reference.

Copies of the Association's Annual and unaudited Quarterly Reports are available upon request free of charge on the Association's website, www.capefearfarmcredit.com, or by calling 1-800-368-5819, extension 3262, or writing Charles M. Hester, Chief Financial Officer, Cape Fear Farm Credit, P.O. Box 2405, Fayetteville, NC, 28302. The Association prepares an electronic version of the Annual Report, which is available on the website, within 75 days after the end of the fiscal year and distributes the Annual Report to shareholders within 90 days after the end of the fiscal year. The Association prepares an electronic version of the Quarterly Report, which is available on the website, within 40 days after the end of each fiscal quarter, except that no report need be prepared for the fiscal quarter that coincides with the end of the fiscal year of the Association.

Borrower Information Regulations

Since 1972, Farm Credit Administration (FCA) regulations have required that borrower information be held in strict confidence by Farm Credit System (FCS) institutions, their directors, officers and employees. These regulations provide Farm Credit institutions clear guidelines for protecting their borrowers' nonpublic personal information.

On November 10, 1999, the FCA Board adopted a policy that requires FCS institutions to formally inform new borrowers at loan closing of the FCA regulations on releasing borrower information and to address this information in the Annual Report. The implementation of these measures ensures that new and existing borrowers are aware of the privacy protections afforded them through FCA regulations and Farm Credit System institution efforts.

Credit and Services to Young, Beginning, and Small Farmers and Ranchers and Producers or Harvesters of Aquatic Products

Information to be disclosed in this section is incorporated herein by reference to the similarly named section in the Management's Discussion and Analysis of Financial Condition

and Results of Operations section included in this Annual Report to the shareholders.

Shareholder Investment

Shareholder investment in the Association may be materially affected by the financial condition and results of operations of AgFirst Farm Credit Bank (Bank or AgFirst). Copies of the Bank's Annual and Quarterly Reports are available upon request free of charge by calling 1-800-845-1745, extension 2764, or writing Matthew Miller, AgFirst Farm Credit Bank, P. O. Box 1499, Columbia, SC 29202. Information concerning AgFirst Farm Credit Bank can also be obtained by going to AgFirst's web site at www.agfirst.com. The Bank prepares an electronic version of the Annual Report, which is available on the website, within 75 days after the end of the fiscal year. The Bank prepares an electronic version of the Quarterly Report within 40 days after the end of each fiscal quarter, except that no report need be prepared for the fiscal quarter that coincides with the end of the fiscal year of the Bank.

Report of the Audit Committee

The Audit Committee of the Board of Directors (Committee) is comprised of the directors named below. None of the directors who serve on the Committee is an employee of Cape Fear Farm Credit (Association) and in the opinion of the Board of Directors, each is free of any relationship with the Association or management that would interfere with the director's independent judgment on the Committee.

The Committee has adopted a written charter that has been approved by the Board of Directors. The Committee has reviewed and discussed the Association's audited consolidated financial statements with management, which has primary responsibility for the consolidated financial statements.

PricewaterhouseCoopers LLP (PwC), the Association's independent auditors for 2020, is responsible for expressing an opinion on the conformity of the Association's audited consolidated financial statements with accounting principles generally accepted in the United States of America. The Committee has discussed with PwC the matters that are required to be discussed by Statement on Auditing Standards No. 114 (*The Auditor's Communication With Those Charged With Governance*). The Committee discussed with PwC its independence from Cape Fear Farm Credit. The Committee also reviewed the non-audit services provided by PwC and concluded that these services were not incompatible with maintaining PwC's independence.

The Committee has also concluded that PwC's provision of non-audit services, if any, to the Association is compatible with PwC's independence.

Based on the considerations referred to above, the Committee recommended to the Board of Directors that the audited consolidated financial statements be included in the Association's Annual Report for 2020. The foregoing report is provided by the following independent directors, who constitute the Committee:



Bo Stone
Chairman of the Audit Committee

Members of Audit Committee

David R. Gooden
Dean C. Hilton
Gary L. Rouse

March 11, 2021



Report of Independent Auditors

To the Board of Directors and Management of Cape Fear Farm Credit, ACA

We have audited the accompanying consolidated financial statements of Cape Fear Farm Credit, ACA and its subsidiaries (the "Association"), which comprise the consolidated balance sheets as of December 31, 2020, 2019 and 2018, and the related consolidated statements of comprehensive income, of changes in members' equity and of cash flows for the years then ended.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on the consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the Association's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Cape Fear Farm Credit, ACA and its subsidiaries as of December 31, 2020, 2019 and 2018, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

PricewaterhouseCoopers LLP

Atlanta, Georgia
March 11, 2021

Consolidated Balance Sheets

<i>(dollars in thousands)</i>	December 31,		
	2020	2019	2018
Assets			
Cash	\$ 1	\$ 2,043	\$ 2,543
Investments in debt securities:			
Held to maturity (fair value of \$2,888, \$3,498, and \$3,627, respectively)	2,663	3,490	3,738
Loans	1,025,728	958,185	928,304
Allowance for loan losses	(10,232)	(9,954)	(13,528)
Net loans	1,015,496	948,231	914,776
Loans held for sale	140	—	91
Accrued interest receivable	7,623	9,151	9,588
Equity investments in other Farm Credit institutions	10,168	10,677	10,673
Premises and equipment, net	2,372	2,326	3,277
Other property owned	—	477	366
Accounts receivable	17,845	12,097	13,261
Other assets	362	668	230
Total assets	\$ 1,056,670	\$ 989,160	\$ 958,543
Liabilities			
Notes payable to AgFirst Farm Credit Bank	\$ 801,307	\$ 747,905	\$ 742,744
Accrued interest payable	1,421	1,923	1,972
Patronage refunds payable	25,532	20,065	5,385
Accounts payable	972	1,310	1,323
Advanced conditional payments	—	11	—
Other liabilities	6,333	3,470	3,600
Total liabilities	835,565	774,684	755,024
Commitments and contingencies (Note 11)			
Members' Equity			
Protected borrower stock	—	3	3
Capital stock and participation certificates	2,512	2,450	2,464
Retained earnings			
Allocated	116,377	112,361	103,116
Unallocated	102,507	99,950	98,205
Accumulated other comprehensive income (loss)	(291)	(288)	(269)
Total members' equity	221,105	214,476	203,519
Total liabilities and members' equity	\$ 1,056,670	\$ 989,160	\$ 958,543

The accompanying notes are an integral part of these consolidated financial statements.

Consolidated Statements of Comprehensive Income

<i>(dollars in thousands)</i>	For the year ended December 31,		
	2020	2019	2018
Interest Income			
Loans	\$ 47,753	\$ 52,531	\$ 48,357
Investments	171	180	188
Total interest income	<u>47,924</u>	<u>52,711</u>	<u>48,545</u>
Interest Expense			
Notes payable to AgFirst Farm Credit Bank	<u>19,167</u>	<u>23,649</u>	<u>21,729</u>
Net interest income	<u>28,757</u>	<u>29,062</u>	<u>26,816</u>
Provision for (reversal of allowance for) loan losses	<u>963</u>	<u>(2,969)</u>	<u>6,022</u>
Net interest income after provision for (reversal of allowance for) loan losses	<u>27,794</u>	<u>32,031</u>	<u>20,794</u>
Noninterest Income			
Loan fees	2,136	1,987	1,918
Fees for financially related services	9	11	31
Patronage refunds from other Farm Credit institutions	18,003	12,059	12,283
Gains (losses) on sales of rural home loans, net	18	56	29
Gains (losses) on sales of premises and equipment, net	49	520	49
Gains (losses) on other transactions	6	9	(23)
Insurance Fund refunds	182	194	476
Total noninterest income	<u>20,403</u>	<u>14,836</u>	<u>14,763</u>
Noninterest Expense			
Salaries and employee benefits	10,808	10,146	10,035
Occupancy and equipment	875	941	837
Insurance Fund premiums	727	642	622
(Gains) losses on other property owned, net	(14)	19	83
Other operating expenses	3,816	4,053	3,681
Total noninterest expense	<u>16,212</u>	<u>15,801</u>	<u>15,258</u>
Income before income taxes	<u>31,985</u>	<u>31,066</u>	<u>20,299</u>
Provision (benefit) for income taxes	<u>(88)</u>	<u>74</u>	<u>108</u>
Net income	<u>\$ 32,073</u>	<u>\$ 30,992</u>	<u>\$ 20,191</u>
Other comprehensive income net of tax			
Employee benefit plans adjustments	<u>(3)</u>	<u>(19)</u>	<u>38</u>
Comprehensive income	<u>\$ 32,070</u>	<u>\$ 30,973</u>	<u>\$ 20,229</u>

The accompanying notes are an integral part of these consolidated financial statements.

Consolidated Statements of Changes in Members' Equity

<i>(dollars in thousands)</i>	Protected Borrower Stock	Capital Stock and Participation Certificates	Retained Earnings		Accumulated Other Comprehensive Income (Loss)	Total Members' Equity
			Allocated	Unallocated		
Balance at December 31, 2017	\$ 3	\$ 2,507	\$ 100,298	\$ 96,833	\$ (307)	\$ 199,334
Comprehensive income				20,191	38	20,229
Capital stock/participation certificates issued/(retired), net		(43)				(43)
Patronage distribution						
Cash				(16,000)		(16,000)
Nonqualified retained earnings			2,187	(2,187)		—
Patronage distribution adjustment			631	(632)		(1)
Balance at December 31, 2018	\$ 3	\$ 2,464	\$ 103,116	\$ 98,205	\$ (269)	\$ 203,519
Cumulative effect of change in accounting principle				1		1
Comprehensive income				30,992	(19)	30,973
Capital stock/participation certificates issued/(retired), net		(14)				(14)
Patronage distribution						
Cash				(20,000)		(20,000)
Nonqualified retained earnings			8,915	(8,915)		—
Patronage distribution adjustment			330	(333)		(3)
Balance at December 31, 2019	\$ 3	\$ 2,450	\$ 112,361	\$ 99,950	\$ (288)	\$ 214,476
Comprehensive income				32,073	(3)	32,070
Protected borrower stock issued/(retired), net	(3)					(3)
Capital stock/participation certificates issued/(retired), net		62				62
Patronage distribution						
Cash				(25,500)		(25,500)
Nonqualified retained earnings			3,956	(3,956)		—
Patronage distribution adjustment			60	(60)		—
Balance at December 31, 2020	\$ —	\$ 2,512	\$ 116,377	\$ 102,507	\$ (291)	\$ 221,105

The accompanying notes are an integral part of these consolidated financial statements.

Consolidated Statements of Cash Flows

<i>(dollars in thousands)</i>	For the year ended December 31,		
	2020	2019	2018
Cash flows from operating activities:			
Net income	\$ 32,073	\$ 30,992	\$ 20,191
Adjustments to reconcile net income to net cash provided by (used in) operating activities:			
Depreciation on premises and equipment	355	390	467
Amortization (accretion) of net deferred loan costs (fees)	(140)	(42)	(86)
Provision for (reversal of allowance for) loan losses	963	(2,969)	6,022
(Gains) losses on other property owned	(32)	(10)	—
(Gains) losses on sales of premises and equipment, net	(49)	(520)	(49)
(Gains) losses on sales of rural home loans, net	(18)	(56)	(29)
(Gains) losses on other transactions	(6)	(9)	23
Changes in operating assets and liabilities:			
Origination of loans held for sale	(782)	(1,883)	(796)
Proceeds from sales of loans held for sale, net	660	2,030	865
(Increase) decrease in accrued interest receivable	1,528	437	(528)
(Increase) decrease in accounts receivable	(5,748)	1,164	(357)
(Increase) decrease in other assets	306	(437)	67
Increase (decrease) in accrued interest payable	(502)	(49)	269
Increase (decrease) in accounts payable	(338)	(13)	(124)
Increase (decrease) in other liabilities	2,866	(140)	(1,356)
Total adjustments	(937)	(2,107)	4,388
Net cash provided by (used in) operating activities	31,136	28,885	24,579
Cash flows from investing activities:			
Proceeds from maturities of or principal payments received on investments in debt securities, held to maturity	827	248	240
Net (increase) decrease in loans	(67,959)	(30,623)	4,953
(Increase) decrease in equity investments in other Farm Credit institutions	509	(4)	(416)
Purchases of premises and equipment	(413)	(440)	(660)
Proceeds from sales of premises and equipment	61	1,521	79
Proceeds from sales of other property owned	380	78	649
Net cash provided by (used in) investing activities	(66,595)	(29,220)	4,845
Cash flows from financing activities:			
Advances on (repayment of) notes payable to AgFirst Farm Credit Bank, net	53,402	5,161	(3,804)
Net increase (decrease) in advanced conditional payments	(11)	11	—
Protected borrower stock retired	(3)	—	—
Capital stock and participation certificates issued/(retired), net	62	(14)	(43)
Patronage refunds and dividends paid	(20,033)	(5,323)	(25,640)
Net cash provided by (used in) financing activities	33,417	(165)	(29,487)
Net increase (decrease) in cash	(2,042)	(500)	(63)
Cash, beginning of period	2,043	2,543	2,606
Cash, end of period	\$ 1	\$ 2,043	\$ 2,543
Supplemental schedule of non-cash activities:			
Financed sales of other property owned	\$ 129	\$ —	\$ 152
Receipt of property in settlement of loans	—	179	—
Estimated cash dividends or patronage distributions declared or payable	25,500	20,000	16,000
Employee benefit plans adjustments (Note 9)	3	19	(38)
Supplemental information:			
Interest paid	\$ 19,669	\$ 23,698	\$ 21,460
Taxes (refunded) paid, net	51	70	75

The accompanying notes are an integral part of these consolidated financial statements.

Notes to the Consolidated Financial Statements

(dollars in thousands, except as noted)

Note 1 — Organization and Operations

A. **Organization:** Cape Fear Farm Credit, ACA (Association) is a member-owned cooperative that provides credit and credit-related services to qualified borrowers in the counties of Bladen, Brunswick, Columbus, Cumberland, Duplin, Harnett, Hoke, New Hanover, Pender, Robeson, Sampson, and Scotland in the state of North Carolina.

The Association is a lending institution in the Farm Credit System (System), a nationwide network of cooperatively owned banks and Associations. It was established by Acts of Congress and is subject to the provisions of the Farm Credit Act of 1971, as amended (Farm Credit Act). The System specializes in providing financing and related services to qualified borrowers for agricultural and rural purposes.

The nation is served by three Farm Credit Banks (FCBs) and one Agricultural Credit Bank (ACB), (collectively, the System Banks) each of which has specific lending authorities within its chartered territory. The ACB also has additional specific nationwide lending authorities.

Each System Bank serves one or more Agricultural Credit Associations (ACAs) that originate long-term, short-term and intermediate-term loans, Production Credit Associations (PCAs) that originate and service short- and intermediate-term loans, and/or Federal Land Credit Associations (FLCAs) that originate and service long-term real estate mortgage loans. These Associations borrow a majority of the funds for their lending activities from their related bank. System Banks are also responsible for supervising the activities of Associations within their districts. AgFirst (Bank) and its related Associations (Associations or District Associations) are collectively referred to as the AgFirst District. The District Associations jointly own substantially all of AgFirst's voting stock. As of year-end, the District consisted of the Bank and nineteen District Associations. All nineteen were structured as ACA holding companies, with PCA and FLCA subsidiaries. FLCAs are tax-exempt while ACAs and PCAs are taxable.

The Farm Credit Administration (FCA) is delegated authority by Congress to regulate the System Banks and Associations. The FCA examines the activities of the Associations and certain actions by the Associations are subject to the prior approval of the FCA and the supervising bank.

The Farm Credit Act also established the Farm Credit System Insurance Corporation (Insurance Corporation) to administer the Farm Credit Insurance Fund (Insurance Fund). The Insurance Fund is required to be used (1) to ensure the timely payment of principal and interest on Systemwide debt obligations (Insured Debt), (2) to ensure the retirement of protected borrower capital at par or stated value, and (3) for other specified purposes. The Insurance Fund is also available for discretionary uses by the

Insurance Corporation to provide assistance to certain troubled System institutions and to cover the operating expenses of the Insurance Corporation. Each System Bank has been required to pay premiums, which may be passed on to the Association, into the Insurance Fund, based on its average adjusted outstanding Insured Debt until the assets in the Insurance Fund reach the "secure base amount." The secure base amount is defined in the Farm Credit Act as 2.0 percent of the aggregate insured obligations (adjusted to reflect the reduced risk on loans or investments guaranteed by federal or state governments) or such other percentage of the aggregate obligations as the Insurance Corporation at its sole discretion determines to be actuarially sound. When the amount in the Insurance Fund exceeds the secure base amount, the Insurance Corporation is required to reduce premiums and may return excess funds above the secure base amount to System institutions. However, it must still ensure that reduced premiums are sufficient to maintain the level of the Insurance Fund at the secure base amount.

B. **Operations:** The Farm Credit Act sets forth the types of authorized lending activity and financial services that can be offered by the Association, and the persons eligible to borrow.

The Associations borrow from the Bank and in turn may originate and service short- and intermediate-term loans to their members, as well as long-term real estate mortgage loans.

The Bank primarily lends to the District Associations in the form of a line of credit to fund the Associations' earning assets. These lines of credit (or Direct Notes) are collateralized by a pledge of substantially all of each Association's assets. The terms of the Direct Notes are governed by a General Financing Agreement (GFA) between the Bank and Association. Each advance is structured such that the principal cash flow, repricing characteristics, and underlying index (if any) of the advance match those of the assets being funded. By match-funding the Association loans, the Associations' exposure to interest rate risk is minimized.

In addition to providing funding for earning assets, the Bank provides District Associations with banking and support services such as accounting, human resources, information systems, and marketing. The costs of these support services are included in the cost of the Direct Note, or in some cases billed directly to certain Associations that use a specific service.

The Association is authorized to provide, either directly or in participation with other lenders, credit, credit commitments, and related services to eligible borrowers. Eligible borrowers include farmers, ranchers, producers or harvesters of aquatic products, rural residents, and farm-related businesses.

The Association may sell to any System borrowing member, on an optional basis, credit or term life insurance appropriate to protect the loan commitment in the event of death of the debtor(s). The sale of other insurance necessary to protect a member's farm or aquatic unit is permitted, but limited to hail and multi-peril crop insurance, and insurance necessary to protect the facilities and equipment of aquatic borrowers.

Note 2 — Summary of Significant Accounting Policies

The accounting and reporting policies of the Association conform with accounting principles generally accepted in the United States of America (GAAP) and prevailing practices within the banking industry. The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the Consolidated Financial Statements and accompanying notes. Significant estimates are discussed in these footnotes, as applicable. Actual results may differ from these estimates.

The accompanying consolidated financial statements include the accounts of the ACA, PCA and FLCA.

Certain amounts in the prior year financial statements may have been reclassified to conform to the current period presentation. Such reclassifications had no effect on net income or total members' equity of prior years.

A. **Cash:** Cash represents cash on hand and on deposit at banks. At the most recent year-end, the Association held no cash in excess of insured amounts.

B. **Loans and Allowance for Loan Losses:** The Association is authorized to make long-term real estate loans with maturities of 5 to 40 years and certain short- and intermediate-term loans for agricultural production or operating purposes with maturities of not more than 10 years.

Loans are carried at their principal amount outstanding adjusted for charge-offs, premiums, discounts, deferred loan fees or costs, and derivative instruments and hedging valuation adjustments, if any. Interest on loans is accrued and credited to interest income based upon the daily principal amount outstanding. The difference in the total investment in a loan and its principal amount may be deferred as part of the carrying amount of the loan and the net difference amortized over the life of the related loan as an adjustment to interest income using the effective interest method.

Impaired loans are loans for which it is probable that all principal and interest will not be collected according to the contractual terms of the loan and are generally considered substandard or doubtful, which is in accordance with the loan rating model, as described below. Impaired loans include nonaccrual loans, restructured loans, and loans past due 90 days or more and still accruing interest. A loan is considered contractually past due when any principal repayment or interest payment required by the loan instrument is not received on or before the due date. A loan remains contractually past due until the entire amount past due, including principal, accrued interest, and penalty

interest incurred as the result of past due status, is collected or otherwise discharged in full. A formal restructuring may also cure a past due status.

Loans are generally classified as nonaccrual when principal or interest is delinquent for 90 days (unless adequately collateralized and in the process of collection) or circumstances indicate that collection of principal and/or interest is in doubt. When a loan is placed in nonaccrual status, accrued interest deemed uncollectible is reversed (if accrued in the current year) or charged against the allowance for loan losses (if accrued in the prior year).

When loans are in nonaccrual status, payments are applied against the recorded investment in the loan asset. If collection of the recorded investment in the loan is fully expected and the loan does not have a remaining unrecovered prior charge-off associated with it, the interest portion of payments received in cash may be recognized as interest income. Nonaccrual loans may be returned to accrual status when principal and interest are current, prior charge-offs have been recovered, the ability of the borrower to fulfill the contractual repayment terms is fully expected, and the loan is not classified "doubtful" or "loss." Loans are charged off at the time they are determined to be uncollectible.

In cases where the Association makes certain monetary concessions to the borrower through modifications to the contractual terms of the loan, the loan is classified as a restructured loan. A restructured loan constitutes a troubled debt restructuring (TDR) if for economic or legal reasons related to the debtor's financial difficulties the Association grants a concession to the debtor that it would not otherwise consider. If the borrower's ability to meet the revised payment schedule is uncertain, the loan is classified as a nonaccrual loan.

The allowance for loan losses is maintained at a level considered adequate by management to provide for probable and estimable losses inherent in the loan portfolio as of the report date. The allowance for loan losses is increased through provisions for loan losses and loan recoveries and is decreased through loan charge-offs and allowance reversals. A review of individual loans in each respective portfolio is performed periodically to determine the appropriateness of risk ratings and to ensure loss exposure to the Association has been identified. The allowance for loan losses is a valuation account used to reasonably estimate loan losses as of the financial statement date. Determining the appropriate allowance for loan losses balance involves significant judgment about when a loss has been incurred and the amount of that loss.

The Association considers the following factors, among others, when determining the allowance for loan losses:

- Changes in credit risk classifications
- Changes in collateral values
- Changes in risk concentrations
- Changes in weather-related conditions
- Changes in economic conditions

A specific allowance may be established for impaired loans under Financial Accounting Standards Board (FASB)

guidance on accounting by creditors for impairment of a loan. Impairment of these loans is measured based on the present value of expected future cash flows discounted at the loan's effective interest rate or, as practically expedient, at the loan's observable market price or fair value of the collateral if the loan is collateral dependent.

A general allowance may also be established under FASB guidance on accounting for contingencies, to reflect estimated probable credit losses inherent in the remainder of the loan portfolio which excludes impaired loans considered under the specific allowance discussed above. A general allowance can be evaluated on a pool basis for those loans with similar characteristics. The level of the general allowance may be based on management's best estimate of the likelihood of default adjusted for other relevant factors reflecting the current environment.

The credit risk rating methodology is a key component of the Association's allowance for loan losses evaluation, and is generally incorporated into the institution's loan underwriting standards and internal lending limit. The Association uses a two-dimensional loan rating model based on internally generated combined system risk rating guidance that incorporates a 14-point risk rating scale to identify and track the probability of borrower default and a separate scale addressing loss given default over a period of time. Probability of default is the probability that a borrower will experience a default within 12 months from the date of the determination of the risk rating. A default is considered to have occurred if the lender believes the borrower will not be able to pay its obligation in full or the borrower is past due more than 90 days. The loss given default is management's estimate as to the anticipated economic loss on a specific loan assuming default has occurred or is expected to occur within the next 12 months.

Each of the ratings carries a distinct percentage of default probability. The 14-point risk rating scale provides for granularity of the probability of default, especially in the acceptable ratings. There are nine acceptable categories that range from a borrower of the highest quality to a borrower of minimally acceptable quality. The probability of default between 1 and 9 is very narrow and would reflect almost no default to a minimal default percentage. The probability of default grows significantly as a loan moves from a 9 to 10 (other assets especially mentioned) and grows more significantly as a loan moves to a substandard viable level of 11. A substandard non-viable rating of 12 indicates that the probability of default is almost certain. Loans risk rated 13 or 14 are generally written off.

- C. **Loans Held for Sale:** Loans are classified as held for sale when there is intent to sell the loans within a reasonable period of time. Loans intended for sale are carried at the lower of cost or fair value.
- D. **Other Property Owned (OPO):** Other property owned, consisting of real estate, personal property, and other assets acquired through a collection action, is recorded upon acquisition at fair value less estimated selling costs. Any initial reduction in the carrying amount of a loan to the fair value of the collateral received is charged to the allowance for loan losses. Revised estimates to the fair value less cost to sell are reported as adjustments to the carrying amount of the asset, provided that such adjusted value is not in excess

of the carrying amount at acquisition. Income, expenses, and carrying value adjustments related to other property owned are included in Gains (Losses) on Other Property Owned, Net in the Consolidated Statements of Comprehensive Income.

- E. **Premises and Equipment:** Land is carried at cost. Premises and equipment are carried at cost less accumulated depreciation. Depreciation is provided on the straight-line method over the estimated useful lives of the assets. Gains and losses on dispositions are reflected in current earnings. Maintenance and repairs are charged to expense and improvements are capitalized. Premises and equipment are evaluated for impairment whenever events or circumstances indicate that the carrying value of the asset may not be recoverable.

From time to time, assets classified as premises and equipment are transferred to held for sale for various reasons. These assets are carried in Other Assets at the lower of the recorded investment in the asset or fair value less estimated cost to sell based upon the property's appraised value at the date of transfer. Any write-down of property held for sale is recorded as a loss in the period identified.

- F. **Investments:** The Association may hold investments as described below.

Equity Investments in Other Farm Credit System Institutions

Investments in other Farm Credit System institutions are generally nonmarketable investments consisting of stock and participation certificates, allocated surplus, and reciprocal investments in other institutions regulated by the FCA. These investments are carried at cost and evaluated for impairment based on the ultimate recoverability of the par value rather than by recognizing temporary declines in value.

Investment in Debt Securities

The Association holds certain investment securities, as permitted under the FCA regulations. These investments are classified based on management's intention on the date of purchase and are generally recorded in the Consolidated Balance Sheets as securities on the trade date.

Securities for which the Association has the intent and ability to hold to maturity are classified as held-to-maturity (HTM) and carried at amortized cost. Investment securities classified as available-for-sale (AFS) are carried at fair value with net unrealized gains and losses included as a component of Other Comprehensive Income (OCI). Purchase premiums and discounts are amortized or accreted ratably over the term of the respective security using the interest method. The amortization of premiums on certain purchased callable debt securities that have explicit, noncontingent call features and that are callable at fixed prices on preset dates are amortized to the earliest call date.

Other Equity Investments

Any equity securities with a readily determinable fair value are carried at fair value with unrealized gains and losses included in earnings. Equity securities without a readily determinable fair value are carried at cost less any impairment.

Other Investments

As discussed in Note 8, certain investments, consisting primarily of mutual funds, are held in trust and investment accounts and are reported at fair value. Holding period gains and losses are included within Noninterest Income on the Consolidated Statements of Comprehensive Income and the balance of these investments is included in Other Assets on the accompanying Consolidated Balance Sheets.

Impairment

The Association reviews all investments that are in a loss position in order to determine whether the unrealized loss, which is considered an impairment, is temporary or other-than-temporary. As mentioned above, changes in the fair value of AFS investments are reflected in OCI, unless the investment is deemed to be other-than-temporarily impaired (OTTI). Impairment is considered to be other-than-temporary if the present value of cash flows expected to be collected from the debt security is less than the amortized cost basis of the security (any such shortfall is referred to as a *credit loss*). If the Association intends to sell an impaired debt security or is more likely than not to be required to sell the security before recovery of its amortized cost basis less any current-period credit loss, the impairment is other-than-temporary and recognized currently in earnings in an amount equal to the entire difference between fair value and amortized cost. If a credit loss exists, but the Association does not intend to sell the impaired debt security and is not more likely than not to be required to sell before recovery, the impairment is other-than-temporary and is separated into (i) the estimated amount relating to credit loss, and (ii) the amount relating to all other factors. Only the estimated credit loss amount is charged to current earnings, with the remainder of the loss amount recognized in OCI.

In subsequent periods, if the present value of cash flows expected to be collected is less than the amortized cost basis, the Association will record additional OTTI and adjust the yield of the security prospectively. The amount of total OTTI for an AFS security that previously was impaired is determined as the difference between its carrying amount prior to the determination of OTTI and its fair value.

Investment Income

Interest on investment securities, including amortization of premiums and accretion of discounts, is included in Interest Income. Realized gains and losses from the sales of investment securities are recognized in current earnings using the specific identification method.

Dividends from Investments in Other Farm Credit Institutions are generally recorded as patronage income and included in Noninterest Income.

- G. **Voluntary Advance Conditional Payments:** The Association is authorized under the Farm Credit Act to accept advance payments from borrowers. To the extent the borrower's access to such advance payments is restricted, the advanced conditional payments are netted against the borrower's related loan balance. Amounts in excess of the related loan balance and amounts to which the borrower has unrestricted access are presented as other liabilities in the accompanying Consolidated Balance Sheets. Advanced conditional payments are not insured.

Interest is generally paid by the Association on such accounts.

- H. **Employee Benefit Plans:** The Association participates in District and multi-district sponsored benefit plans. These plans may include defined benefit final average pay retirement, defined benefit cash balance retirement, defined benefit other postretirement benefits, and defined contribution plans.

Defined Contribution Plans

Substantially all employees are eligible to participate in the defined contribution Farm Credit Benefit Alliance (FCBA) 401(k) Plan, subsequently referred to as the 401(k) Plan, which qualifies as a 401(k) plan as defined by the Internal Revenue Code. Employee deferrals are not to exceed the maximum deferral as determined and adjusted by the Internal Revenue Service. Company contributions to the 401(k) Plan are expensed as funded.

The Association also offers a FCBA supplemental 401(k) plan for certain key employees. This plan is nonqualified. Company contributions are expensed as funded.

Additional information may be found in Note 9.

Multiemployer Defined Benefit Plans

Substantially all employees hired before January 1, 2003 may participate in the AgFirst Farm Credit Retirement Plan (Plan), which is a defined benefit plan and considered multiemployer under FASB accounting guidance. The Plan is noncontributory and includes eligible Association and District employees. The "Projected Unit Credit" actuarial method is used for financial reporting purposes.

In addition to pension benefits, the Association provides certain health care and life insurance benefits for retired employees (other postretirement benefits) through a multi-district sponsored retiree healthcare plan. Substantially all employees are eligible for those benefits when they reach early retirement age while working for the Association. Authoritative accounting guidance requires the accrual of the expected cost of providing these benefits to an employee, their beneficiaries and covered dependents during the years the employee renders service necessary to become eligible for benefits.

Since the foregoing plans are multiemployer, the Association does not apply the provisions of FASB guidance on employers' accounting for defined benefit pension and other postretirement plans in its stand-alone financial statements. Rather, the effects of this guidance are reflected in the Annual Information Statement of the Farm Credit System.

Additional information may be found in Note 9 and in the Notes to the Annual Information Statement of the Farm Credit System.

Single Employer Defined Benefit Plan

The Association also sponsors a single employer defined benefit supplemental retirement plan for certain key employees. This plan is nonqualified; therefore, the associated liabilities are included in the Association's Consolidated Balance Sheets in Other Liabilities.

The foregoing defined benefit plan is considered single employer, therefore the Association applies the provisions of FASB guidance on employers' accounting for defined benefit pension and other postretirement plans in its stand-alone financial statements. See Note 9 for additional information.

- I. **Income Taxes:** The Association evaluates tax positions taken in previous and current years according to FASB guidance. A tax position can result in a permanent reduction of income taxes payable, a deferral of income taxes otherwise currently payable to future years, or a change in the expected realizability of deferred tax assets. The term tax position also encompasses, but is not limited to, an entity's status, including its status as a pass-through entity or tax-exempt entity.

The Association is generally subject to Federal and certain other income taxes. As previously described, the ACA holding company has two wholly-owned subsidiaries, a PCA and a FLCA. The FLCA subsidiary is exempt from federal and state income taxes as provided in the Farm Credit Act. The ACA holding company and the PCA subsidiary are subject to federal, state and certain other income taxes.

The Association is eligible to operate as a cooperative that qualifies for tax treatment under Subchapter T of the Internal Revenue Code. Accordingly, under specified conditions, the Association can exclude from taxable income amounts distributed as qualified patronage refunds in the form of cash, stock or allocated surplus. Provisions for income taxes are made only on those taxable earnings that will not be distributed as qualified patronage refunds. The Association distributes patronage on the basis of book income.

The Association accounts for income taxes under the asset and liability method, recognizing deferred tax assets and liabilities for the expected future tax consequences of the temporary differences between the carrying amounts and tax bases of assets and liabilities. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be realized or settled.

The Association records a valuation allowance at the balance sheet dates against that portion of the Association's deferred tax assets that, based on management's best estimates of future events and circumstances, more likely than not (a likelihood of more than 50 percent) will not be realized. The consideration of valuation allowances involves various estimates and assumptions as to future taxable earnings, including the effects of the expected patronage program, which reduces taxable earnings.

- J. **Due from AgFirst Farm Credit Bank:** The Association records patronage refunds from the Bank and certain District Associations on an accrual basis.
- K. **Valuation Methodologies:** FASB guidance defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in an orderly transaction between market participants in the principal or most advantageous market for the asset or liability. This guidance also establishes a fair value hierarchy, which

requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. It prescribes three levels of inputs that may be used to measure fair value.

Level 1 inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets.

Level 2 inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets; quoted prices in markets that are not active; and inputs that are observable, or can be corroborated, for substantially the full term of the asset or liability.

Level 3 inputs to the valuation methodology are unobservable and supported by little or no market activity. Valuation is determined using pricing models, discounted cash flow methodologies, or similar techniques, and could include significant management judgment or estimation. Level 3 assets and liabilities also could include instruments whose price has been adjusted based on dealer quoted pricing that is different than a third-party valuation or internal model pricing.

The Association may use the Bank, internal resources or third parties to obtain fair value prices. Quoted market prices are generally used when estimating fair values of any assets or liabilities for which observable, active markets exist.

A number of methodologies may be employed to value items for which an observable active market does not exist. Examples of these items include: impaired loans, other property owned, and certain derivatives, investment securities and other financial instruments. Inputs to these valuations can involve estimates and assumptions that require a substantial degree of judgment. Some of the assumptions used include, among others, discount rates, rates of return on assets, repayment rates, cash flows, default rates, costs of servicing, and liquidation values. The use of different assumptions could produce significantly different asset or liability values, which could have material positive or negative effects on results of operations.

Additional information may be found in Note 8.

- L. **Off-Balance-Sheet Credit Exposures:** The credit risk associated with commitments to extend credit and letters of credit is essentially the same as that involved with extending loans to customers and is subject to normal credit policies. Collateral may be obtained based on management's assessment of the customer's creditworthiness.

Commitments to extend credit are agreements to lend to customers, generally having fixed expiration dates or other termination clauses that may require payment of a fee.

Letters of credit are commitments issued to guarantee the performance of a customer to a third party. These letters of credit are issued to facilitate commerce and typically result in the commitment being funded when the underlying transaction is consummated between the customer and third party.

M. Revenue Recognition: The Association generates income from multiple sources.

Financial Instruments

The largest source of revenue for the Association is interest income. Interest income is recognized on an accrual basis driven by nondiscretionary formulas based on written contracts, such as loan agreements or securities contracts. Credit-related fees, including letter of credit fees, finance charges and other fees are recognized in Noninterest Income when earned. Other types of noninterest revenues, such as service charges, professional services and broker fees, are accrued and recognized into income as services are provided and the amount of fees earned is reasonably determinable.

Contracts with Customers

The Association maintains contracts with customers to provide support services in various areas such as accounting, lending transactions, consulting, insurance, and information technology. As most of the contracts are to provide access to expertise or system capacity that the Association maintains, there are no material incremental costs to fulfill these contracts that should be capitalized. The Association also does not generally incur costs to obtain contracts. Revenue is recognized to reflect the transfer of goods and services to customers in an amount equal to the consideration the Association receives or expects to receive.

Gains and Losses from Nonfinancial Assets

Any gains or losses on sales of Premises and Equipment and OPO are included as part of Noninterest Income or Expense. These gains and losses are recognized, and the nonfinancial asset is derecognized, when the Association has entered into a valid contract with a noncustomer and transferred control of the asset. If the criteria to meet the definition of a contract have not been met, the Association does not derecognize the nonfinancial asset and any consideration received is recognized as a liability. If the criteria for a contract are subsequently met, or if the consideration received is or becomes nonrefundable, a gain or loss may be recognized at that time.

N. Leases: A contract that conveys the right to control the use of an identified asset for a period of time in exchange for consideration is generally considered a lease.

Lessee

Contracts entered into are evaluated at inception to determine if they contain a lease. Assets and liabilities are recognized on the Consolidated Balance Sheets to reflect the rights and obligations created by any contracts that do. These contracts are then classified as either operating or finance leases.

In the course of normal operations, the Association may enter into leases for various business purposes. Generally, leases are for terms of three to five years and may include options to extend or terminate the arrangement. Any options are assessed individually to determine if it is reasonably certain they will be exercised.

Right-of-use (ROU) assets represent the right to use an underlying asset for the lease term, and lease liabilities represent the obligation to make the payments arising from

the lease. ROU assets and lease liabilities are initially recognized based on the present value of lease payments over the lease term. Lease expense for operating leases is recognized on a straight-line basis over the lease term. Lease expense for finance leases is recognized on a declining basis over the lease term.

ROU assets are included on the Consolidated Balance Sheets in Premises and Equipment for finance leases and Other Assets for operating leases. Lease liabilities are included in Other Liabilities on the Consolidated Balance Sheets. Leases with an initial term of 12 months or less are not recorded on the Consolidated Balance Sheets and lease expense is recognized over the lease term.

Lessor

The Association may act as lessor in certain contractual arrangements which relate to office space in an owned property and are considered operating leases. Generally, leases are for terms of three to five years and may include options to extend or terminate the arrangement.

Lease income is recognized on a straight-line basis over the lease term. Lease and nonlease components are accounted for separately in the Consolidated Statements of Comprehensive Income. Any initial direct costs are deferred and recognized as an expense over the lease term on the same basis as lease income. Any taxes assessed by a governmental authority are excluded from consideration as variable payments.

Lease receivables and income are included in Accounts Receivable on the Consolidated Balance Sheets and Lease Income in the Consolidated Statements of Comprehensive Income.

O. Accounting Standards Updates (ASUs): In October 2020, the FASB issued ASU 2020-10 Codification Improvements. The amendments represent changes to clarify the Codification, correct unintended application of guidance, or make minor improvements to the Codification that are not expected to have a significant effect on current accounting practice or create a significant administrative cost to most entities. The Update moves or references several disclosure requirements from Section 45 - Other Presentation Matters to section 50 - Disclosures. It also includes minor changes to other guidance such as Cash Balance Plans, Unusual or Infrequent Items, Transfers and Servicing, Guarantees, Income Taxes, Foreign Currency, Imputation of Interest, Not For Profits and Real Estate Projects. The amendments are not expected to have a material impact on the statements of financial condition and results of operations.

In March 2020, the FASB issued ASU 2020-04 Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting. In response to concerns about structural risks of interbank offered rates (IBORs), and, particularly, the risk of cessation of the London Interbank Offered Rate (LIBOR), regulators around the world have undertaken reference rate reform initiatives to identify alternative reference rates that are more observable or transaction-based and less susceptible to manipulation. The amendments in this Update provide optional guidance for a limited time to ease the potential burden in accounting for (or recognizing the effects of)

reference rate reform on financial reporting. The amendments provide optional expedients and exceptions for applying GAAP to contracts, hedging relationships, and other transactions affected by reference rate reform if certain criteria are met. The guidance applies only to contracts and hedging relationships that reference LIBOR or another reference rate expected to be discontinued due to reference rate reform. The expedients and exceptions do not apply to contract modifications made and hedging relationships entered into or evaluated after December 31, 2022. The amendments are elective and were effective upon issuance for all entities. Adoption of this guidance had no impact on the statements of financial condition and results of operations.

In January 2020, the FASB issued ASU 2020-01 Investments—Equity Securities (Topic 321), Investments—Equity Method and Joint Ventures (Topic 323), and Derivatives and Hedging (Topic 815): Clarifying the Interactions between Topic 321, Topic 323, and Topic 815. The amendments clarify certain interactions between the guidance on accounting for certain equity securities under Topic 321, the guidance on accounting for investments under the equity method in Topic 323, and the guidance in Topic 815. The Update could change how an entity accounts for an equity security under the measurement alternative or a forward contract or purchased option to purchase securities that, upon settlement of the forward contract or exercise of the purchased option, would be accounted for under the equity method of accounting or the fair value option in accordance with Topic 825, Financial Instruments. The amendments are intended to improve current GAAP by reducing diversity in practice and increasing comparability of the accounting for these interactions. For public business entities, the amendments are effective for fiscal years beginning after December 15, 2020, and interim periods within those fiscal years. Early adoption is permitted, including early adoption in an interim period. Evaluation of any possible effects the guidance may have on the statements of financial condition and results of operations is in progress.

In December 2019, the FASB issued ASU 2019-12 Income Taxes (Topic 740): Simplifying the Accounting for Income Taxes. The amendments simplify the accounting for income taxes by removing the following exceptions:

- Exception to the incremental approach for intraperiod tax allocation when there is a loss from continuing operations and income or a gain from other items (for example, discontinued operations or other comprehensive income),
- Exception to the requirement to recognize a deferred tax liability for equity method investments when a foreign subsidiary becomes an equity method investment,
- Exception to the ability not to recognize a deferred tax liability for a foreign subsidiary when a foreign equity method investment becomes a subsidiary, and
- Exception to the general methodology for calculating income taxes in an interim period when a year-to-date loss exceeds the anticipated loss for the year.

The amendments also simplify the accounting for income taxes by doing the following:

- Requiring that an entity recognize a franchise tax (or similar tax) that is partially based on income as an income-based tax and account for any incremental amount incurred as a non-income-based tax,
- Requiring that an entity evaluate when a step up in the tax basis of goodwill should be considered part of the business combination in which the book goodwill was originally recognized and when it should be considered a separate transaction,
- Specifying that an entity is not required to allocate the consolidated amount of current and deferred tax expense to a legal entity that is not subject to tax in its separate financial statements; however, an entity may elect to do so (on an entity-by-entity basis) for a legal entity that is both not subject to tax and disregarded by the taxing authority,
- Requiring that an entity reflect the effect of an enacted change in tax laws or rates in the annual effective tax rate computation in the interim period that includes the enactment date, and
- Making minor codification improvements for income taxes related to employee stock ownership plans and investments in qualified affordable housing projects accounted for using the equity method.

For public business entities, the amendments in this Update are effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2020. Evaluation of any possible effects the guidance may have on the statements of financial condition and results of operations is in progress.

In April 2019, the FASB issued ASU 2019-04 Codification Improvements to Topic 326 Financial Instruments—Credit Losses, Topic 815 Derivatives and Hedging, and Topic 825 Financial Instruments. The amendments in this Update clarify, correct, and improve various aspects of the guidance in the following Updates related to financial instruments: ASU 2016-01 Financial Instruments—Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Liabilities, ASU 2016-13 Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments, and ASU 2017-12 Derivatives and Hedging (Topic 815): Targeted Improvements to Accounting for Hedging Activities. The items addressed generally are not expected to have a significant effect on current accounting practice or to create a significant administrative cost for most entities. For entities that have not yet adopted the amendments in ASU 2016-13, the effective dates and transition requirements for the amendments related to this Update are the same as the effective dates and transition requirements in ASU 2016-13. The transition adjustment includes adjustments made as a result of an entity developing or amending its accounting policy upon adoption of the amendments in this Update for determining when accrued interest receivables are deemed uncollectible and written off. For entities that have adopted the amendments in ASU 2017-12 as of the issuance date of this Update, the effective date is as of the beginning of the first annual period beginning after the issuance date of this Update. For those entities, early adoption is permitted, including adoption on any date on or after the issuance of

this Update. The amendments in this Update related to ASU 2016-01 were effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. Early adoption is permitted in any interim period following the issuance of this Update as long as the entity has adopted all of the amendments in ASU 2016-01. The amendments in this Update should be applied on a modified-retrospective transition basis by means of a cumulative-effect adjustment to the opening retained earnings balance in the statement of financial position as of the date an entity adopted all of the amendments in ASU 2016-01. Adoption of the guidance related to ASU 2016-01 and ASU 2017-12 did not have a material impact on the statements of financial condition or results of operations. Any possible effects the Credit Losses guidance may have on the statements of financial condition and results of operations will be evaluated along with implementation of ASU 2016-13.

In August 2018, the FASB issued ASU 2018-15 Intangibles—Goodwill and Other—Internal-Use Software (Subtopic 350-40): Customer’s Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Contract. The amendments align the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software (and hosting arrangements that include an internal use software license). The accounting for the service element of a hosting arrangement that is a service contract is not affected by the amendments in this Update. The guidance was effective for public business entities for fiscal years beginning after December 15, 2019, and interim periods within those fiscal years. The guidance was adopted on a prospective basis in 2020 and did not have a material impact on the statements of financial condition or results of operations.

In June 2016, the FASB issued ASU 2016-13 Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments. This Update, and subsequent clarifying guidance and amendments issued, is intended to improve financial reporting by requiring timelier recording of credit losses on financial instruments. It requires an organization to measure all expected credit losses for financial assets held at the reporting date. Financial institutions and other organizations will use forward-looking information to estimate their credit losses. Additionally, the ASU amends the accounting for credit losses on available-for-sale debt securities and purchased financial assets with credit deterioration. For public companies that are not SEC filers, it will take effect for fiscal years beginning after December 15, 2022, and interim periods within those fiscal years. Early adoption is permitted. Evaluation of any possible effects the guidance may have on the statements of financial condition and results of operations is in progress.

Recent Accounting Policy Elections: The Association made certain accounting policy elections related to the Coronavirus Aid, Relief, and Economic Security (CARES) Act, and recent guidance and clarifications from the FCA.

In March 2020, the CARES Act, which provides relief from certain requirements under GAAP, was signed into law. Section 4013 of the CARES Act grants entities temporary relief from the accounting and disclosure requirements for troubled debt restructurings (TDRs) and if certain criteria are met these loan modifications may not need to be classified as TDRs. In response to the CARES Act, the FCA issued guidance allowing for temporary relief from accounting and disclosure requirements for TDRs. The Association adopted this relief for qualifying loan modifications. This TDR guidance applied to modifications made beginning March 1, 2020 and terminated on December 31, 2020.

The Association elected to account for lease concessions related to the effects of the COVID-19 pandemic, consistent with how those concessions would be accounted for under Topic 842, as though enforceable rights and obligations for those concessions had previously existed, regardless of whether they explicitly exist in the contract. Consequently, the Association will not analyze each contract to determine whether enforceable rights and obligations for concessions exist in the contract and will not apply the lease modification guidance in Topic 842 to those contracts. Any deferrals will be accounted for as variable lease payments. This election, from the FASB Staff interpretation of Topic 842, is only available for concessions related to the effects of the COVID-19 pandemic that do not result in a substantial increase in the rights of the lessor or the obligations of the lessee.

Note 3 — Loans and Allowance for Loan Losses

For a description of the Association’s accounting for loans, including impaired loans, and the allowance for loan losses, see Note 2 subsection B above.

Credit risk arises from the potential inability of an obligor to meet its repayment obligation which exists in outstanding loans. The Association manages credit risk associated with lending activities through an assessment of the credit risk profile of an individual obligor. The Association sets its own underwriting standards and lending policies that provide direction to loan officers and are approved by the Board of Directors.

The credit risk management process begins with an analysis of the obligor’s credit history, repayment capacity and financial position. Repayment capacity focuses on the obligor’s ability to repay the obligation based on cash flows from operations or other sources of income, including non-farm income. Real estate mortgage loans must be secured by first liens on the real estate collateral. As required by FCA regulations, each institution that makes loans on a secured basis must have collateral evaluation policies and procedures.

The credit risk rating process for loans uses a two-dimensional structure, incorporating a 14-point probability of default scale (see further discussion in Note 2 subsection B above) and a separate scale addressing estimated percentage loss in the event of default. The loan rating structure incorporates borrower risk and transaction risk. Borrower risk is the risk of loss driven by factors intrinsic to the borrower. The transaction risk or facility risk is related to the structure of a credit (tenor, terms, and collateral).

The Association's loan portfolio, which includes purchased interests in loans, has been segmented by the following loan types as defined by the FCA:

- Real estate mortgage loans — loans made to full-time or part-time farmers secured by first lien real estate mortgages with maturities from five to thirty years. These loans may be made only in amounts up to 85 percent of the appraised value of the property taken as security or up to 97 percent of the appraised value if guaranteed by a federal, state, or other governmental agency. The actual percentage of loan-to-appraised value when loans are made is generally lower than the statutory required percentage.
- Production and intermediate-term loans — loans to full-time or part-time farmers that are not real estate mortgage loans. These loans fund eligible financing needs including operating inputs (such as labor, feed, fertilizer, and repairs), livestock, living expenses, income taxes, machinery or equipment, farm buildings, and other business-related expenses. Production loans may be made on a secured or unsecured basis and are most often made for a period of time that matches the borrower's normal production and marketing cycle, which is typically one year or less. Intermediate-term loans are made for a specific term, generally greater than one year and less than or equal to ten years.
- Loans to cooperatives — loans for any cooperative purpose other than for communication, power, and water and waste disposal.
- Processing and marketing loans — loans for operations to process or market the products produced by a farmer, rancher, or producer or harvester of aquatic products, or by a cooperative.
- Farm-related business loans — loans to eligible borrowers that furnish certain farm-related business services to farmers or ranchers that are directly related to their agricultural production.
- Rural residential real estate loans — loans made to individuals, who are not farmers, to purchase a single-family dwelling that will be the primary residence in open country, which may include a town or village that has a population of not more than 2,500 persons. In addition, the loan may be to remodel, improve, or repair a rural home, or to refinance existing debt. These loans are generally secured by a first lien on the property.
- Communication loans — loans primarily to finance rural communication providers.
- Power loans — loans primarily to finance electric generation, transmission and distribution systems serving rural areas.
- Water and waste disposal loans — loans primarily to finance water and waste disposal systems serving rural areas.
- International loans — primarily loans or credit enhancements to other banks to support the export of U.S. agricultural commodities or supplies. The federal government guarantees a substantial portion of these loans.
- Lease receivables — the net investment for all finance leases such as direct financing leases, leveraged leases, and sales-type leases.
- Other (including Mission Related) — additional investments in rural America approved by the FCA on a program or a case-by-case basis. Examples of such investments include partnerships with agricultural and rural community lenders, investments in rural economic development and infrastructure, and investments in obligations and mortgage securities that increase the availability of affordable housing in rural America.

A summary of loans outstanding at period end follows:

	December 31,		
	2020	2019	2018
Real estate mortgage	\$ 770,944	\$ 692,542	\$ 609,465
Production and intermediate-term	189,799	214,463	265,477
Loans to cooperatives	7,266	6,293	5,976
Processing and marketing	29,014	19,508	22,697
Farm-related business	13,706	11,551	10,553
Communication	4,251	1,228	1,296
Power and water/waste disposal	-	1,605	1,934
Rural residential real estate	5,523	4,679	4,658
International	3,596	3,594	3,260
Lease receivables	1,629	2,722	2,988
Total loans	<u>\$ 1,025,728</u>	<u>\$ 958,185</u>	<u>\$ 928,304</u>

A substantial portion of the Association's lending activities is collateralized and the Association's exposure to credit loss associated with lending activities is reduced accordingly.

The amount of collateral obtained, if deemed necessary upon extension of credit, is based on management's credit evaluation of the borrower. Collateral held varies, but typically includes farmland and income-producing property, such as crops and livestock, as well as receivables. Long-term real estate loans are collateralized by the first liens on the underlying real property. Federal regulations state that long-term real estate loans are not to exceed 85 percent (97 percent if guaranteed by a government agency) of the property's appraised value. However, a decline in a property's market value subsequent to loan origination or advances, or other actions necessary to protect the financial interest of the Association in the collateral, may result in loan to value ratios in excess of the regulatory maximum.

The Association may purchase or sell participation interests with other parties in order to diversify risk, manage loan volume, and comply with FCA regulations. The following tables present the principal balance of participation loans at periods ended:

December 31, 2020

	Within AgFirst District		Within Farm Credit System		Outside Farm Credit System		Total	
	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold
	Real estate mortgage	\$ 17,696	\$ 250,616	\$ –	\$ –	\$ 43,301	\$ –	\$ 60,997
Production and intermediate-term	16,025	276,870	–	10,999	26,274	–	42,299	287,869
Loans to cooperatives	4,803	–	2,473	–	–	–	7,276	–
Processing and marketing	23,032	36,865	–	–	–	–	23,032	36,865
Farm-related business	–	1,156	–	4,954	–	–	–	6,110
Communication	4,261	–	–	–	–	–	4,261	–
International	3,600	–	–	–	–	–	3,600	–
Lease receivables	–	–	1,632	–	–	–	1,632	–
Total	\$ 69,417	\$ 565,507	\$ 4,105	\$ 15,953	\$ 69,575	\$ –	\$ 143,097	\$ 581,460

December 31, 2019

	Within AgFirst District		Within Farm Credit System		Outside Farm Credit System		Total	
	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold
	Real estate mortgage	\$ 10,023	\$ 254,637	\$ –	\$ –	\$ 45,535	\$ 1,190	\$ 55,558
Production and intermediate-term	13,402	150,769	–	–	902	–	14,304	150,769
Loans to cooperatives	3,805	–	2,500	–	–	–	6,305	–
Processing and marketing	13,185	40,648	–	–	–	–	13,185	40,648
Farm-related business	–	3,860	–	16,725	–	–	–	20,585
Communication	1,230	–	–	–	–	–	1,230	–
Power and water/waste disposal	1,615	–	–	–	–	–	1,615	–
International	3,600	–	–	–	–	–	3,600	–
Lease receivables	–	–	2,726	–	–	–	2,726	–
Total	\$ 46,860	\$ 449,914	\$ 5,226	\$ 16,725	\$ 46,437	\$ 1,190	\$ 98,523	\$ 467,829

December 31, 2018

	Within AgFirst District		Within Farm Credit System		Outside Farm Credit System		Total	
	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold
	Real estate mortgage	\$ 10,946	\$ 65,285	\$ –	\$ –	\$ 1,802	\$ 2,619	\$ 12,748
Production and intermediate-term	12,553	261,938	–	–	1,812	–	14,365	261,938
Loans to cooperatives	3,293	–	2,693	–	–	–	5,986	–
Processing and marketing	12,008	39,824	–	–	–	–	12,008	39,824
Farm-related business	–	3,358	–	14,551	–	–	–	17,909
Communication	1,299	–	–	–	–	–	1,299	–
Power and water/waste disposal	1,939	–	–	–	–	–	1,939	–
International	3,263	–	–	–	–	–	3,263	–
Lease receivables	–	–	2,990	–	–	–	2,990	–
Total	\$ 45,301	\$ 370,405	\$ 5,683	\$ 14,551	\$ 3,614	\$ 2,619	\$ 54,598	\$ 387,575

The recorded investment in a receivable is the face amount increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges, or acquisition costs and may also reflect a previous direct write-down of the investment.

The following table shows loans and related accrued interest classified under the FCA Uniform Loan Classification System as a percentage of total loans and related accrued interest receivable by loan type as of :

	December 31,				December 31,		
	2020	2019	2018		2020	2019	2018
Real estate mortgage:				Communication:			
Acceptable	93.78%	95.16%	94.93%	Acceptable	100.00%	100.00%	100.00%
OAEM	5.46	3.43	3.73	OAEM	-	-	-
Substandard/doubtful/loss	0.76	1.41	1.34	Substandard/doubtful/loss	-	-	-
	<u>100.00%</u>	<u>100.00%</u>	<u>100.00%</u>		<u>100.00%</u>	<u>100.00%</u>	<u>100.00%</u>
Production and intermediate-term:				Power and water/waste disposal:			
Acceptable	91.72%	91.49%	91.28%	Acceptable	-%	-%	100.00%
OAEM	6.72	3.34	4.75	OAEM	-	100.00	-
Substandard/doubtful/loss	1.56	5.17	3.97	Substandard/doubtful/loss	-	-	-
	<u>100.00%</u>	<u>100.00%</u>	<u>100.00%</u>		<u>-%</u>	<u>100.00%</u>	<u>100.00%</u>
Loans to cooperatives:				Rural residential real estate:			
Acceptable	100.00%	100.00%	100.00%	Acceptable	93.98%	92.24%	90.75%
OAEM	-	-	-	OAEM	4.12	5.60	4.34
Substandard/doubtful/loss	-	-	-	Substandard/doubtful/loss	1.90	2.16	4.91
	<u>100.00%</u>	<u>100.00%</u>	<u>100.00%</u>		<u>100.00%</u>	<u>100.00%</u>	<u>100.00%</u>
Processing and marketing:				International:			
Acceptable	100.00%	96.21%	87.43%	Acceptable	100.00%	100.00%	100.00%
OAEM	-	3.79	-	OAEM	-	-	-
Substandard/doubtful/loss	-	-	12.57	Substandard/doubtful/loss	-	-	-
	<u>100.00%</u>	<u>100.00%</u>	<u>100.00%</u>		<u>100.00%</u>	<u>100.00%</u>	<u>100.00%</u>
Farm-related business:				Lease receivables:			
Acceptable	55.93%	98.50%	100.00%	Acceptable	85.61%	90.13%	89.33%
OAEM	43.47	1.50	-	OAEM	6.77	0.25	0.33
Substandard/doubtful/loss	0.60	-	-	Substandard/doubtful/loss	7.62	9.62	10.34
	<u>100.00%</u>	<u>100.00%</u>	<u>100.00%</u>		<u>100.00%</u>	<u>100.00%</u>	<u>100.00%</u>
				Total loans:			
				Acceptable	93.15%	94.26%	93.78%
				OAEM	5.96	3.52	3.83
				Substandard/doubtful/loss	0.89	2.22	2.39
					<u>100.00%</u>	<u>100.00%</u>	<u>100.00%</u>

The following tables provide an aging analysis of past due loans and related accrued interest as of:

	December 31, 2020					
	30 Through 89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less Than 30 Days Past Due	Total Loans	
Real estate mortgage	\$ 937	\$ 2,640	\$ 3,577	\$ 772,429	\$ 776,006	
Production and intermediate-term	1,406	2,706	4,112	188,079	192,191	
Loans to cooperatives	-	-	-	7,269	7,269	
Processing and marketing	-	-	-	29,062	29,062	
Farm-related business	82	-	82	13,682	13,764	
Communication	-	-	-	4,251	4,251	
Rural residential real estate	93	58	151	5,393	5,544	
International	-	-	-	3,603	3,603	
Lease receivables	207	-	207	1,442	1,649	
Total	\$ 2,725	\$ 5,404	\$ 8,129	\$ 1,025,210	\$ 1,033,339	

	December 31, 2019					
	30 Through 89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less Than 30 Days Past Due	Total Loans	
Real estate mortgage	\$ 2,311	\$ 1,897	\$ 4,208	\$ 694,282	\$ 698,490	
Production and intermediate-term	1,291	3,648	4,939	212,546	217,485	
Loans to cooperatives	-	-	-	6,303	6,303	
Processing and marketing	-	-	-	19,580	19,580	
Farm-related business	868	-	868	10,737	11,605	
Communication	-	-	-	1,228	1,228	
Power and water/waste disposal	-	-	-	1,606	1,606	
Rural residential real estate	80	3	83	4,608	4,691	
International	-	-	-	3,607	3,607	
Lease receivables	-	-	-	2,733	2,733	
Total	\$ 4,550	\$ 5,548	\$ 10,098	\$ 957,230	\$ 967,328	

	December 31, 2018				
	30 Through 89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less Than 30 Days Past Due	Total Loans
Real estate mortgage	\$ 1,708	\$ 1,862	\$ 3,570	\$ 611,490	\$ 615,060
Production and intermediate-term	3,805	5,546	9,351	259,882	269,233
Loans to cooperatives	—	—	—	5,980	5,980
Processing and marketing	—	1,936	1,936	20,893	22,829
Farm-related business	—	—	—	10,598	10,598
Communication	—	—	—	1,296	1,296
Power and water/waste disposal	—	—	—	1,936	1,936
Rural residential real estate	55	73	128	4,545	4,673
International	—	—	—	3,274	3,274
Lease receivables	213	188	401	2,597	2,998
Total	\$ 5,781	\$ 9,605	\$ 15,386	\$ 922,491	\$ 937,877

Nonperforming assets (including related accrued interest) and related credit quality statistics were as follows:

	December 31,		
	2020	2019	2018
Nonaccrual loans:			
Real estate mortgage	\$ 4,899	\$ 7,071	\$ 6,044
Production and intermediate-term	3,960	8,367	10,421
Processing and marketing	—	—	1,936
Farm-related business	82	—	—
Rural residential real estate	83	101	109
Lease receivables	126	263	310
Total	\$ 9,150	\$ 15,802	\$ 18,820
Accruing restructured loans:			
Real estate mortgage	\$ 1,849	\$ 2,120	\$ 575
Production and intermediate-term	3,417	893	941
Processing and marketing	—	468	560
Rural residential real estate	10	—	—
Total	\$ 5,276	\$ 3,481	\$ 2,076
Accruing loans 90 days or more past due:			
Lease receivables	\$ —	\$ —	\$ 188
Total	\$ —	\$ —	\$ 188
Total nonperforming loans	\$ 14,426	\$ 19,283	\$ 21,084
Other property owned	—	477	366
Total nonperforming assets	\$ 14,426	\$ 19,760	\$ 21,450
Nonaccrual loans as a percentage of total loans	0.89%	1.65%	2.03%
Nonperforming assets as a percentage of total loans and other property owned	1.41%	2.06%	2.31%
Nonperforming assets as a percentage of capital	6.52%	9.21%	10.54%

The following table presents information relating to impaired loans (including accrued interest) as defined in Note 2:

	December 31,		
	2020	2019	2018
Impaired nonaccrual loans:			
Current as to principal and interest	\$ 3,181	\$ 8,913	\$ 7,283
Past due	5,969	6,889	11,537
Total	\$ 9,150	\$ 15,802	\$ 18,820
Impaired accrual loans:			
Restructured	\$ 5,276	\$ 3,481	\$ 2,076
90 days or more past due	—	—	188
Total	\$ 5,276	\$ 3,481	\$ 2,264
Total impaired loans	\$ 14,426	\$ 19,283	\$ 21,084
Additional commitments to lend	\$ —	\$ 1	\$ 276

The following tables present additional impaired loan information at period end. Unpaid principal balance represents the contractual principal balance of the loan.

Impaired loans:	December 31, 2020			Year Ended December 31, 2020		
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Impaired Loans	Interest Income Recognized on Impaired Loans	
With a related allowance for credit losses:						
Real estate mortgage	\$ 1,634	\$ 1,863	\$ 359	\$ 2,113	\$ 189	
Production and intermediate-term	1,860	2,006	428	2,406	215	
Farm-related business	—	—	—	—	—	
Rural residential real estate	—	—	—	—	—	
Lease receivables	126	126	58	162	15	
Total	\$ 3,620	\$ 3,995	\$ 845	\$ 4,681	\$ 419	
With no related allowance for credit losses:						
Real estate mortgage	\$ 5,114	\$ 5,629	\$ —	\$ 6,613	\$ 592	
Production and intermediate-term	5,517	5,566	—	7,134	639	
Farm-related business	82	85	—	106	9	
Rural residential real estate	93	176	—	121	11	
Lease receivables	—	—	—	—	—	
Total	\$ 10,806	\$ 11,456	\$ —	\$ 13,974	\$ 1,251	
Total impaired loans:						
Real estate mortgage	\$ 6,748	\$ 7,492	\$ 359	\$ 8,726	\$ 781	
Production and intermediate-term	7,377	7,572	428	9,540	854	
Farm-related business	82	85	—	106	9	
Rural residential real estate	93	176	—	121	11	
Lease receivables	126	126	58	162	15	
Total	\$ 14,426	\$ 15,451	\$ 845	\$ 18,655	\$ 1,670	

Impaired loans:	December 31, 2019			Year Ended December 31, 2019		
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Impaired Loans	Interest Income Recognized on Impaired Loans	
With a related allowance for credit losses:						
Real estate mortgage	\$ 3,051	\$ 3,332	\$ 580	\$ 3,329	\$ 351	
Production and intermediate-term	4,656	5,011	1,057	5,081	536	
Processing and marketing	—	—	—	—	—	
Rural residential real estate	—	—	—	—	—	
Lease receivables	155	156	83	170	18	
Total	\$ 7,862	\$ 8,499	\$ 1,720	\$ 8,580	\$ 905	
With no related allowance for credit losses:						
Real estate mortgage	\$ 6,140	\$ 6,597	\$ —	\$ 6,701	\$ 707	
Production and intermediate-term	4,604	5,218	—	5,024	530	
Processing and marketing	468	457	—	511	54	
Rural residential real estate	101	185	—	111	12	
Lease receivables	108	107	—	117	12	
Total	\$ 11,421	\$ 12,564	\$ —	\$ 12,464	\$ 1,315	
Total impaired loans:						
Real estate mortgage	\$ 9,191	\$ 9,929	\$ 580	\$ 10,030	\$ 1,058	
Production and intermediate-term	9,260	10,229	1,057	10,105	1,066	
Processing and marketing	468	457	—	511	54	
Rural residential real estate	101	185	—	111	12	
Lease receivables	263	263	83	287	30	
Total	\$ 19,283	\$ 21,063	\$ 1,720	\$ 21,044	\$ 2,220	

	December 31, 2018			Year Ended December 31, 2018		
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Impaired Loans	Interest Income Recognized on Impaired Loans	
Impaired loans:						
With a related allowance for credit losses:						
Real estate mortgage	\$ 3,828	\$ 3,924	\$ 1,102	\$ 2,712	\$ 106	
Production and intermediate-term	8,316	8,484	3,798	5,892	232	
Processing and marketing	—	—	—	—	—	
Rural residential real estate	—	—	—	—	—	
Lease receivables	185	186	108	131	5	
Total	\$ 12,329	\$ 12,594	\$ 5,008	\$ 8,735	\$ 343	
With no related allowance for credit losses:						
Real estate mortgage	\$ 2,791	\$ 3,841	\$ —	\$ 1,978	\$ 78	
Production and intermediate-term	3,046	3,879	—	2,158	84	
Processing and marketing	2,496	2,886	—	1,769	69	
Rural residential real estate	109	181	—	77	3	
Lease receivables	313	313	—	221	9	
Total	\$ 8,755	\$ 11,100	\$ —	\$ 6,203	\$ 243	
Total impaired loans:						
Real estate mortgage	\$ 6,619	\$ 7,765	\$ 1,102	\$ 4,690	\$ 184	
Production and intermediate-term	11,362	12,363	3,798	8,050	316	
Processing and marketing	2,496	2,886	—	1,769	69	
Rural residential real estate	109	181	—	77	3	
Lease receivables	498	499	108	352	14	
Total	\$ 21,084	\$ 23,694	\$ 5,008	\$ 14,938	\$ 586	

A summary of changes in the allowance for loan losses and period end recorded investment in loans for each reporting period follows:

	Real Estate Mortgage	Production and Intermediate-term	Agribusiness*	Communication	Power and Water/Waste Disposal	Rural Residential Real Estate	International	Lease Receivables	Total
Activity related to the allowance for credit losses:									
Balance at December 31, 2019	\$ 5,635	\$ 3,823	\$ 274	\$ 31	\$ 3	\$ 45	\$ 30	\$ 113	\$ 9,954
Charge-offs	(22)	(295)	(455)	—	—	—	—	(7)	(779)
Recoveries	—	89	1	—	—	—	—	4	94
Provision for loan losses	509	(36)	493	4	—	7	4	(18)	963
Balance at December 31, 2020	\$ 6,122	\$ 3,581	\$ 313	\$ 35	\$ 3	\$ 52	\$ 34	\$ 92	\$ 10,232
Balance at December 31, 2018	\$ 6,332	\$ 6,660	\$ 284	\$ 32	\$ 3	\$ 47	\$ 31	\$ 139	\$ 13,528
Charge-offs	(489)	(597)	—	—	(1)	(75)	—	—	(1,162)
Recoveries	3	503	49	—	1	1	—	—	557
Provision for loan losses	(211)	(2,743)	(59)	(1)	—	72	(1)	(26)	(2,969)
Balance at December 31, 2019	\$ 5,635	\$ 3,823	\$ 274	\$ 31	\$ 3	\$ 45	\$ 30	\$ 113	\$ 9,954
Balance at December 31, 2017	\$ 4,534	\$ 3,026	\$ 233	\$ 26	\$ 2	\$ 38	\$ 26	\$ 26	\$ 7,911
Charge-offs	(115)	(536)	—	—	—	—	—	—	(651)
Recoveries	72	174	—	—	—	—	—	—	246
Provision for loan losses	1,841	3,996	51	6	1	9	5	113	6,022
Balance at December 31, 2018	\$ 6,332	\$ 6,660	\$ 284	\$ 32	\$ 3	\$ 47	\$ 31	\$ 139	\$ 13,528
Allowance on loans evaluated for impairment:									
Individually	\$ 359	\$ 428	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 58	\$ 845
Collectively	5,763	3,153	313	35	3	52	34	34	9,387
Balance at December 31, 2020	\$ 6,122	\$ 3,581	\$ 313	\$ 35	\$ 3	\$ 52	\$ 34	\$ 92	\$ 10,232
Individually	\$ 580	\$ 1,057	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 83	\$ 1,720
Collectively	5,055	2,766	274	31	3	45	30	30	8,234
Balance at December 31, 2019	\$ 5,635	\$ 3,823	\$ 274	\$ 31	\$ 3	\$ 45	\$ 30	\$ 113	\$ 9,954
Individually	\$ 1,102	\$ 3,798	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 108	\$ 5,008
Collectively	5,230	2,862	284	32	3	47	31	31	8,520
Balance at December 31, 2018	\$ 6,332	\$ 6,660	\$ 284	\$ 32	\$ 3	\$ 47	\$ 31	\$ 139	\$ 13,528
Recorded investment in loans evaluated for impairment:									
Individually	\$ 7,007	\$ 6,354	\$ 184	\$ —	\$ —	\$ 93	\$ —	\$ 219	\$ 13,857
Collectively	768,999	185,837	49,911	4,251	—	5,451	3,603	1,430	1,019,482
Balance at December 31, 2020	\$ 776,006	\$ 192,191	\$ 50,095	\$ 4,251	\$ —	\$ 5,544	\$ 3,603	\$ 1,649	\$ 1,033,339
Individually	\$ 7,959	\$ 9,402	\$ 468	\$ —	\$ —	\$ 102	\$ —	\$ 263	\$ 18,194
Collectively	690,531	208,083	37,020	1,228	1,606	4,589	3,607	2,470	949,134
Balance at December 31, 2019	\$ 698,490	\$ 217,485	\$ 37,488	\$ 1,228	\$ 1,606	\$ 4,691	\$ 3,607	\$ 2,733	\$ 967,328
Individually	\$ 6,661	\$ 11,782	\$ —	\$ —	\$ —	\$ 109	\$ —	\$ 499	\$ 19,051
Collectively	608,399	257,451	39,407	1,296	1,936	4,564	3,274	2,499	918,826
Balance at December 31, 2018	\$ 615,060	\$ 269,233	\$ 39,407	\$ 1,296	\$ 1,936	\$ 4,673	\$ 3,274	\$ 2,998	\$ 937,877

*Includes the loan types: Loans to cooperatives, Processing and marketing, and Farm-related business.

A restructuring of a debt constitutes a troubled debt restructuring (TDR) if the creditor for economic or legal reasons related to the debtor's financial difficulties grants a concession to the debtor that it would not otherwise consider. The following tables present additional information about pre-modification and post-modification outstanding recorded investment and the effects of the modifications that occurred during the periods presented.

Year Ended December 31, 2020						
Outstanding Recorded Investment	Interest Concessions	Principal Concessions	Other Concessions	Total	Charge-offs	
Pre-modification:						
Real estate mortgage	\$ –	\$ 100	\$ 7	\$ 107		
Production and intermediate-term	–	271	–	271		
Total	\$ –	\$ 371	\$ 7	\$ 378		
Post-modification:						
Real estate mortgage	\$ –	\$ 113	\$ 7	\$ 120	\$ –	
Production and intermediate-term	–	271	–	271		–
Total	\$ –	\$ 384	\$ 7	\$ 391	\$ –	–

Year Ended December 31, 2019						
Outstanding Recorded Investment	Interest Concessions	Principal Concessions	Other Concessions	Total	Charge-offs	
Pre-modification:						
Real estate mortgage	\$ –	\$ 1,140	\$ 507	\$ 1,647		
Production and intermediate-term	–	1,466	2,214	3,680		
Total	\$ –	\$ 2,606	\$ 2,721	\$ 5,327		
Post-modification:						
Real estate mortgage	\$ –	\$ 1,127	\$ 531	\$ 1,658	\$ –	
Production and intermediate-term	–	1,466	2,214	3,680		(14)
Total	\$ –	\$ 2,593	\$ 2,745	\$ 5,338	\$ –	(14)

Year Ended December 31, 2018						
Outstanding Recorded Investment	Interest Concessions	Principal Concessions	Other Concessions	Total	Charge-offs	
Pre-modification:						
Real estate mortgage	\$ –	\$ 535	\$ 12	\$ 547		
Production and intermediate-term	–	1,189	89	1,278		
Processing and marketing	–	663	–	663		
Rural residential real estate	–	9	–	9		
Total	\$ –	\$ 2,396	\$ 101	\$ 2,497		
Post-modification:						
Real estate mortgage	\$ –	\$ 534	\$ 12	\$ 546	\$ –	
Production and intermediate-term	–	1,172	89	1,261		–
Processing and marketing	–	663	–	663		–
Rural residential real estate	–	9	–	9		–
Total	\$ –	\$ 2,378	\$ 101	\$ 2,479	\$ –	–

Interest concessions may include interest forgiveness and interest deferment. Principal concessions may include principal forgiveness, principal deferment, and maturity extension. Other concessions may include additional compensation received which might be in the form of cash or other assets.

The following table presents outstanding recorded investment for TDRs that occurred during the previous twelve months and for which there was a subsequent payment default during the period. Payment default is defined as a payment that was thirty days or more past due.

Defaulted troubled debt restructurings	Year Ended December 31,		
	2020	2019	2018
Production and intermediate-term	\$ –	\$ 142	\$ –
Total	\$ –	\$ 142	\$ –

The following table provides information at period end on outstanding loans restructured in troubled debt restructurings. These loans are included as impaired loans in the impaired loan table:

	Total TDRs			Nonaccrual TDRs		
	December 31,			December 31,		
	2020	2019	2018	2020	2019	2018
Real estate mortgage	\$ 2,849	\$ 3,274	\$ 1,804	\$ 1,000	\$ 1,154	\$ 1,229
Production and intermediate-term	4,252	4,035	1,903	835	3,142	962
Processing and marketing	—	468	1,283	—	—	723
Rural residential real estate	19	23	35	9	23	35
Total loans	\$ 7,120	\$ 7,800	\$ 5,025	\$ 1,844	\$ 4,319	\$ 2,949
Additional commitments to lend	\$ —	\$ —	\$ —			

Note 4 — Investments

Investments in Debt Securities

The Association's investments consist primarily of Rural America Bonds (RABs), which are private placement securities purchased under the Mission Related Investment (MRI) program approved by the FCA. In its Conditions of Approval for the program, the FCA generally considers a RAB ineligible if its investment rating, based on the internal 14-point risk rating scale used to also grade loans, falls below 9 and requires System institutions to provide notification to FCA when a security becomes ineligible. Any other bonds purchased under the MRI program, approved on a case-by-case basis by FCA, may have different eligibility requirements. At December 31, 2020, the Association held no RABs whose credit quality had deteriorated beyond the program limits.

A summary of the amortized cost and fair value of investment securities held-to-maturity follows:

	December 31, 2020				
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Yield
RABs	\$ 2,663	\$ 225	\$ —	\$ 2,888	5.95%

	December 31, 2019				
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Yield
RABs	\$ 3,490	\$ 18	\$ (10)	\$ 3,498	5.20%

	December 31, 2018				
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Yield
RABs	\$ 3,738	\$ —	\$ (111)	\$ 3,627	5.09%

A summary of the contractual maturity, amortized cost and estimated fair value of investment securities held-to-maturity follows:

	December 31, 2020		
	Amortized Cost	Fair Value	Weighted Average Yield
In one year or less	\$ —	\$ —	—%
After one year through five years	—	—	—
After five years through ten years	—	—	—
After ten years	2,663	2,888	5.95
Total	\$ 2,663	\$ 2,888	5.95%

All of these investments have contractual maturities in excess of ten years. However, expected maturities for these types of securities can differ from contractual maturities because

borrowers may have the right to prepay obligations with or without prepayment penalties.

An investment is considered impaired if its fair value is less than its cost. The following tables show the fair value and gross unrealized losses for investments that were in a continuous unrealized loss position aggregated by investment category at each reporting period. A continuous unrealized loss position for an investment is measured from the date the impairment was first identified. There were no investments in a continuous unrealized loss position at December 31, 2020.

	December 31, 2019			
	Less than 12 Months		12 Months or Greater	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
RABs	\$ —	\$ —	\$ 742	\$ (10)

	December 31, 2018			
	Less than 12 Months		12 Months or Greater	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
RABs	\$ —	\$ —	\$ 3,627	\$ (111)

The recording of an impairment loss is predicated on: (1) whether or not management intends to sell the security, (2) whether it is more likely than not that management would be required to sell the security before recovering its costs, and (3) whether management expects to recover the security's entire amortized cost basis (even if there is no intention to sell). If the Association intends to sell the security or it is more likely than not that it would be required to sell the security, the impairment loss equals the full difference between amortized cost and fair value of the security. When the Association does not intend to sell securities in an unrealized loss position and it is not more likely than not that it would be required to sell the securities, other-than-temporary impairment loss is separated into credit loss and non-credit loss. Credit loss is defined as the shortfall of the present value of the cash flows expected to be collected in relation to the amortized cost basis.

The Association performs periodic credit reviews, including other-than-temporary impairment analyses, on its investment securities portfolio. The objective is to quantify future possible loss of principal or interest due on securities in the portfolio.

The Association has not recognized any credit losses as any impairments were deemed temporary and resulted from non-credit related factors. The Association has the ability and intent to hold these temporarily impaired investments until a recovery

of unrealized losses occurs, which may be at maturity, and at this time expects to collect the full principal amount and interest due on these securities, especially after considering credit enhancements.

Equity Investments in Other Farm Credit Institutions

Equity investments in other Farm Credit System institutions are generally nonmarketable investments consisting of stock and participation certificates, allocated surplus, and reciprocal investments in other institutions regulated by the FCA. These investments are carried at cost and evaluated for impairment based on the ultimate recoverability of the par value rather than by recognizing temporary declines in value.

The Association is required to maintain ownership in the Bank in the form of Class B or Class C stock as determined by the Bank. The Bank may require additional capital contributions to maintain its capital requirements. The Association's investment in the Bank totaled \$9,587 for 2020, \$10,149 for 2019 and \$10,128 for 2018. The Association owned 3.56 percent of the issued stock of the Bank as of December 31, 2020 net of any reciprocal investment. As of that date, the Bank's assets totaled \$36.3 billion and shareholders' equity totaled \$2.5 billion. The Bank's earnings were \$418 million for 2020. In addition, the Association had investments of \$581 related to other Farm Credit institutions at December 31, 2020.

Note 5 — Premises and Equipment

Premises and equipment consists of the following:

	December 31,		
	2020	2019	2018
Land	\$ 693	\$ 676	\$ 1,003
Buildings and improvements	2,848	2,785	4,298
Furniture and equipment	3,050	3,120	3,001
	6,591	6,581	8,302
Less: accumulated depreciation	4,219	4,255	5,025
Total	<u>\$ 2,372</u>	<u>\$ 2,326</u>	<u>\$ 3,277</u>

Note 6 — Debt

Notes Payable to AgFirst Farm Credit Bank

Under the Farm Credit Act, the Association is obligated to borrow only from the Bank, unless the Bank approves borrowing from other funding sources. The borrowing relationship is established with the Bank through a General Financing Agreement (GFA). The GFA utilizes the Association's credit and fiscal performance as criteria for establishing a line of credit on which the Association may draw funds. The GFA has a one year term which expires on December 31 and is renewable each year. The Association has no reason to believe the GFA will not be renewed upon expiration. The Bank, consistent with FCA regulations, has established limitations on the Association's ability to borrow funds based on specified factors or formulas relating primarily to credit quality and financial condition. At December 31, 2020, the Association's notes payable were within the specified limitations.

The Association's indebtedness to the Bank represents borrowings by the Association to fund its earning assets. This indebtedness is collateralized by a pledge of substantially all of the Association's assets and the terms of the revolving lines of credit are governed by the GFA. Interest rates on both variable

and fixed rate advances are generally established loan-by-loan based on the Bank's marginal cost of funds, capital position, operating costs and return objectives. In the event of prepayment of any portion of a fixed rate advance, the Association may incur a prepayment penalty in accordance with the terms of the GFA and which will be included in interest expense. The interest rate is periodically adjusted by the Bank based upon agreement between the Bank and the Association.

The weighted average interest rates on the variable rate advances were 1.45 percent for LIBOR-based loans and 1.57 percent for Prime-based loans, and the weighted average remaining maturities were 4.3 years and 5.3 years, respectively, at December 31, 2020. The weighted-average interest rate on the fixed rate and adjustable rate mortgage (ARM) loans which are match funded by the Bank was 2.22 percent, and the weighted average remaining maturity was 10.0 years at December 31, 2020. The weighted-average interest rate on all interest-bearing notes payable was 2.10 percent and the weighted-average remaining maturity was 9.1 years at December 31, 2020. Gross notes payable consist of approximately 17.70 percent variable rate and 82.30 percent fixed rate portions, representing a match-funding of the Association's loan volume at December 31, 2020. Notes payable to AgFirst Farm Credit Bank, as reflected on the Consolidated Balance Sheets, also include a credit which reduces the notes payable balance and corresponding interest expense. The weighted average maturities described above are related to matched-funded loans. The Direct Note itself has an annual maturity as prescribed in the GFA.

Note 7 — Members' Equity

A description of the Association's capitalization requirements, protection mechanisms, regulatory capitalization requirements and restrictions, and equities are provided below:

- A. **Protected Borrower Stock:** Protection of certain borrower stock is provided under the Farm Credit Act which requires the Association, when retiring protected borrower stock, to retire such stock at par or stated value regardless of its book value. Protected borrower stock includes capital stock and participation certificates which were outstanding as of January 6, 1988, or were issued or allocated prior to October 6, 1988. If an Association is unable to retire protected borrower stock at par value or stated value, amounts required to retire this equity would be obtained from the Insurance Fund.
- B. **Capital Stock and Participation Certificates:** In accordance with the Farm Credit Act and the Association's capitalization bylaws, each borrower is required to invest in Class C stock for agricultural loans, or participation certificates in the case of rural home and farm-related business loans, as a condition of borrowing. The initial borrower investment, through either purchase or transfer, must be in an amount equal to 200 shares (\$1,000.00) or one (1) share for each \$250.00 (or fraction thereof) of the amount of the loan. The Board of Directors may increase the amount of investment if necessary to meet the Association's capital needs. Loans designated for sale or sold into the Secondary Market on or after April 16, 1996 will have no voting stock or participation certificate

purchase requirement if sold within 180 days following the date of designation.

The borrower acquires ownership of the capital stock or participation certificates at the time the loan is made, but usually does not make a cash investment. The aggregate par value is generally added to the principal amount of the related loan obligation. The Association retains a first lien on the stock or participation certificates owned by borrowers. Retirement of such equities will generally be at the lower of par or book value, and repayment of a loan does not automatically result in retirement of the corresponding stock or participation certificates.

C. Regulatory Capitalization Requirements and

Restrictions: An FCA regulation empowers it to direct a transfer of funds or equities by one or more System institutions to another System institution under specified circumstances. The Association has not been called upon to initiate any transfers and is not aware of any proposed action under this regulation.

There are currently no prohibitions in place that would prevent the Association from retiring stock, distributing earnings, or paying dividends per the statutory and regulatory restrictions, and the Association has no reason to believe any such restrictions may apply in the future.

The capital regulations ensure that the System’s capital requirements are comparable to the Basel III framework and the standardized approach that the federal banking regulatory agencies have adopted. Regulatory ratios include common equity tier 1 (CET1) capital, tier 1 capital, and total capital risk-based ratios. The regulations also include a tier 1 leverage ratio and an unallocated retained earnings (URE) and URE equivalents (UREE) leverage ratio. The permanent capital ratio (PCR) remains in effect.

The ratios are calculated using three-month average daily balances, in accordance with FCA regulations, as follows:

- The CET1 capital ratio is the sum of statutory minimum purchased borrower stock, other required borrower stock held for a minimum of 7 years, allocated equities held for a minimum of 7 years or not subject to revolvement, unallocated retained earnings, and paid-in capital, less certain regulatory required deductions including the amount of investments in other System institutions, divided by average risk-adjusted assets.
- The tier 1 capital ratio is CET1 capital plus non-cumulative perpetual preferred stock, divided by average risk-adjusted assets.
- The total capital ratio is tier 1 capital plus other required borrower stock held for a minimum of 5 years, subordinated debt and limited-life preferred stock greater than 5 years to maturity at issuance subject to certain limitations, and allowance for loan losses and reserve for unfunded commitments under certain limitations less certain investments in other System institutions under the corresponding deduction approach, divided by average risk-adjusted assets.
- The permanent capital ratio is all at-risk borrower stock, any allocated excess stock, unallocated retained earnings, paid-in capital, subordinated debt and preferred stock subject to certain limitations, less certain investments in other System institutions, divided by PCR risk-adjusted assets.
- The tier 1 leverage ratio is tier 1 capital, divided by average total assets less regulatory deductions to tier 1 capital.
- The URE and UREE leverage ratio is unallocated retained earnings, paid-in capital, and allocated surplus not subject to revolvement less certain regulatory required deductions including the amount of allocated investments in other System institutions divided by average total assets less regulatory deductions to tier 1 capital.

The following sets forth the regulatory capital ratios:

Ratio	Minimum Requirement	Capital Conservation Buffer*	Minimum Requirement with Capital Conservation Buffer	Capital Ratios as of December 31,		
				2020	2019	2018
Risk-adjusted ratios:						
CET1 Capital	4.5%	2.5%	7.0%	20.36%	21.36%	20.07%
Tier 1 Capital	6.0%	2.5%	8.5%	20.36%	21.36%	20.07%
Total Capital	8.0%	2.5%	10.5%	21.38%	22.47%	21.15%
Permanent Capital	7.0%	0.0%	7.0%	20.57%	21.60%	20.35%
Non-risk-adjusted ratios:						
Tier 1 Leverage	4.0%	1.0%	5.0%	21.19%	21.87%	20.56%
URE and UREE Leverage	1.5%	0.0%	1.5%	21.45%	22.14%	20.80%

* Includes fully phased-in capital conservation buffers which became effective January 1, 2020.

If the capital ratios fall below the minimum regulatory requirements, including the buffer amounts, capital distributions (equity redemptions, dividends, and patronage) and discretionary senior executive bonuses are restricted or prohibited without prior FCA approval.

D. Description of Equities: The Association is authorized to issue or have outstanding Class D Preferred Stock, Classes A, B and C Common Stock, Classes B and C Participation Certificates and such other classes of equity as may be

provided for in amendments to the bylaws in such amounts as may be necessary to conduct the Association’s business. All stock and participation certificates have a par or face value of five dollars (\$5.00) per share.

The Association had the following shares outstanding at December 31, 2020:

Class	Protected	Shares Outstanding	
		Number	Aggregate Par Value
B Common/Nonvoting	Yes	78	\$ —
C Common/Voting	No	481,296	2,406
C Participation Certificates/Nonvoting	No	21,170	106
Total Capital Stock and Participation Certificates		502,544	\$ 2,512

Protected common stock and participation certificates are retired at par or face value in the normal course of business. At-risk common stock and participation certificates are retired at the sole discretion of the Board at book value not to exceed par or face amounts, provided the minimum capital adequacy standards established by the Board are met.

Retained Earnings

The Association maintains an unallocated retained earnings account and an allocated retained earnings account. The minimum aggregate amount of these two accounts is determined by the Board. At the end of any fiscal year, if the retained earnings accounts otherwise would be less than the minimum amount determined by the Board as necessary to maintain adequate capital reserves to meet the commitments of the Association, the Association shall apply earnings for the year to the unallocated retained earnings account in such amounts as may be determined necessary by the Board. Unallocated retained earnings are maintained for each borrower to permit liquidation on a patronage basis.

The Association maintains an allocated retained earnings account consisting of earnings held and allocated to borrowers on a patronage basis. In the event of a net loss for any fiscal year, such allocated retained earnings account will be subject to full impairment in the order specified in the bylaws beginning with the most recent allocation.

The Association has a first lien and security interest on all retained earnings account allocations owned by any borrowers, and all distributions thereof, as additional collateral for their indebtedness to the Association. When the debt of a borrower is in default or is in the process of final liquidation by payment or otherwise, the Association, upon approval of the Board, may order any and all retained earnings account allocations owned by such borrower to be applied on the indebtedness.

Allocated equities shall be retired solely at the discretion of the Board, provided that minimum capital standards established by the FCA and the Board are met. All nonqualified distributions are tax deductible only when redeemed.

At December 31, 2020, allocated members' equity consisted of \$116,377 of nonqualified retained surplus.

Dividends

The Association may declare noncumulative dividends on its capital stock and participation certificates provided the dividend rate does not exceed 20 percent of the par value of the respective capital stock and participation certificates. Such dividends may be paid solely on Classes D Preferred Stock or on all classes of stock and participation certificates.

The rate of dividends paid on Class D Preferred Stock for any fiscal year may not be less than the rate of dividends paid on Classes A, B or C Common Stock or participation certificates for such year. The rate of dividends on Classes A, B and C Common Stock and participation certificates shall be at the same rate per share.

Dividends may not be declared if, after recording the liability, the Association would not meet its capital adequacy standards. No dividends were declared by the Association for any of the periods included in these Consolidated Financial Statements.

Patronage Distributions

Prior to the beginning of any fiscal year, the Board, by adoption of a resolution, may obligate the Association to distribute to borrowers on a patronage basis all or any portion of available net earnings for such fiscal year or for that and subsequent fiscal years. Patronage distributions are based on the proportion of the borrower's interest to the amount of interest earned on patronage loans by the Association on its total loans unless another proportionate patronage basis is approved by the Board.

If the Association meets its capital adequacy standards after making the patronage distributions, the patronage distributions may be in cash, authorized stock of the Association, allocations of earnings retained in an allocated members' equity account, or any one or more of such forms of distribution. Patronage distributions of the Association's earnings may be paid on either a qualified or nonqualified basis, or a combination of both, as determined by the Board. A minimum of 20 percent of the total qualified patronage distribution to any borrower for any fiscal year shall always be paid in cash.

Transfer

Class D Preferred, Classes A, B and C Common Stocks, and Classes B and C Participation Certificates may be transferred to persons or entities eligible to purchase or hold such equities.

Impairment

Any net losses recorded by the Association shall first be applied against unallocated members' equity. To the extent that such losses would exceed unallocated members' equity, such losses would be applied consistent with the Association's bylaws and distributed pro rata to each share and/or unit outstanding in the class, in the following order:

- (a) **First**, allocated surplus evidenced by nonqualified written notices of allocation, in its entirety, with application to most recent allocation first and then in

- reverse order until all such allocated surplus has been exhausted;
- (b) **Second**, allocated surplus evidenced by qualified written notices of allocation, in its entirety, with application to most recent allocation first and then in reverse order until all such allocated surplus has been exhausted;
 - (c) **Third**, Class A Common Stock, Class B Common Stock, Class C Common Stock and Class C Participation Certificates issued and outstanding, pro rata until such stock is fully impaired; and
 - (d) **Fourth**, Class D Preferred Stock issued and outstanding, if any.

Impairments shall be considered as being applied pro rata to each share and/or unit outstanding in the class.

Liquidation

In the event of liquidation or dissolution of the Association, any assets of the Association remaining after payment or retirement of all liabilities should be distributed to the holders of the outstanding stock and participation certificates in the following order:

- (a) **First**, to the holders of Class D Preferred Stock until an amount equal to the aggregate par value of all shares of said stock then issued and outstanding has been distributed to such holders;
- (b) **Second**, to the holders of Class A Common, Class B Common, Class C Common, Class B Participation Certificates and Class C Participation Certificates, pro rata in proportion to the number of shares or units of each such class of stock or participation certificates then issued and outstanding, until an amount equal to the aggregate par value or face amount of all such shares or units has been distributed to such holders;
- (c) **Third**, to the holders of allocated surplus evidenced by qualified written notices of allocation, in the order of year of issuance and pro rata by year of issuance, until the total amount of such allocated surplus has been distributed;
- (d) **Fourth**, to the holders of allocated surplus evidenced by nonqualified written notices of allocation, in the order of year of issuance and pro rata by year of issuance, until the total amount of such allocated surplus has been distributed; and
- (e) **Fifth**, any remaining assets of the Association after such distributions shall be distributed to past and present Patrons on a patronage basis, to the extent practicable.

E. Accumulated Other Comprehensive Income (AOCI):

	Changes in Accumulated Other Comprehensive income by Component (a)		
	For the Year Ended December 31,		
	2020	2019	2018
Employee Benefit Plans:			
Balance at beginning of period	\$ (288)	\$ (269)	\$ (307)
Other comprehensive income before reclassifications	(20)	(35)	21
Amounts reclassified from AOCI	17	16	17
Net current period OCI	(3)	(19)	38
Balance at end of period	\$ (291)	\$ (288)	\$ (269)

	Reclassifications Out of Accumulated Other Comprehensive Income (b)			
	For the Year Ended December 31,			
	2020	2019	2018	Income Statement Line Item
Defined Benefit Pension Plans:				
Periodic pension costs	\$ (17)	\$ (16)	\$ (17)	See Note 9.
Amounts reclassified	\$ (17)	\$ (16)	\$ (17)	

(a) Amounts in parentheses indicate debits to AOCI.
 (b) Amounts in parentheses indicate debits to profit/loss.

Note 8 — Fair Value Measurement

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability in an orderly transaction between market participants in the principal or most advantageous market for the asset or liability.

Accounting guidance establishes a hierarchy for disclosure of fair value measurements to maximize the use of observable inputs, that is, inputs that reflect the assumptions market participants would use in pricing an asset or liability based on market data obtained from sources independent of the reporting entity. The hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. A financial instrument's categorization within the hierarchy tiers is based upon the lowest level of input that is significant to the fair value measurement.

Estimating the fair value of the Association's equity investments in the Bank and other Farm Credit institutions is not practicable because the stock is not traded. The net investment is a requirement of borrowing from the Bank and is carried at cost.

The classifications within the fair value hierarchy (See Note 2) are as follows:

Level 1

Assets held in trust funds related to deferred compensation plans are classified as Level 1. The trust funds include investments in securities that are actively traded and have quoted net asset value prices that are directly observable in the marketplace. Additional information for the above may be found in the Notes to the Annual Information Statement of the Farm Credit System.

For cash, the carrying value is primarily utilized as a reasonable estimate of fair value.

Level 2

The Association had no Level 2 assets and liabilities measured at fair value on a recurring basis.

Level 3

Because no active market exists for the Association's accruing loans, fair value is estimated by discounting the expected future cash flows using the Association's current interest rates at which similar loans currently would be made to borrowers with similar credit risk. The loan portfolio is segregated into pools of loans with homogeneous characteristics based upon repricing and credit risk. Expected future cash flows and interest rates reflecting appropriate credit risk are separately determined for each individual pool.

Fair values of loans in a nonaccrual status are estimated to be the carrying amount of the loan less specific reserves. Certain loans evaluated for impairment under FASB guidance have fair values based upon the underlying collateral, as the loans were collateral-dependent. Specific reserves were established for these loans when the value of the collateral, less estimated cost to sell, was less than the principal balance of the loan. The fair value measurement process uses independent appraisals and other market-based information, but in many cases it also requires significant input based on management's knowledge of and judgment about current market conditions, and specific issues relating to the collateral and other matters.

Notes payable are segregated into pricing pools according to the types and terms of the loans (or other assets) which they fund. Fair value of the notes payable is estimated by discounting the anticipated cash flows of each pricing pool

using the current rate that would be charged for additional borrowings. For purposes of this estimate it is assumed the cash flow on the notes is equal to the principal payments on the Association's loan receivables. This assumption implies that earnings on the Association's interest margin are used to fund operating expenses and capital expenditures.

Other property owned is classified as a Level 3 asset. The fair value is generally determined using formal appraisals of each individual property. These assets are held for sale. Costs to sell represent transaction costs and are not included as a component of the fair value of other property owned. Other property owned consists of real and personal property acquired through foreclosure or deed in lieu of foreclosure and is carried as an asset held for sale, which is generally not its highest and best use. These properties are part of the Association's credit risk mitigation efforts, not its ongoing business. In addition, FCA regulations require that these types of property be disposed of within a reasonable period of time.

For commitments to extend credit, the estimated market value of off-balance-sheet commitments is minimal since the committed rate approximates current rates offered for commitments with similar rate and maturity characteristics; therefore, the related credit risk is not significant.

For investments in debt securities held to maturity, which consists of RABs, fair value is determined by discounting the expected future cash flows using prevailing rates for similar assets.

There were no Level 3 assets and liabilities measured at fair value on a recurring basis for the periods presented. The Association had no transfers of assets or liabilities into or out of Level 1 or Level 2 during the periods presented.

Fair values are estimated at each period end date for assets and liabilities measured at fair value on a recurring basis. Other Financial Instruments are not measured at fair value in the statement of financial position, but their fair values are estimated as of each period end date. The following tables summarize the carrying amounts of these assets and liabilities at period end, and their related fair values.

	December 31, 2020				
	Total Carrying Amount	Level 1	Level 2	Level 3	Total Fair Value
Recurring Measurements					
Assets:					
Assets held in trust funds	\$ 79	\$ 79	\$ -	\$ -	\$ 79
Recurring Assets	\$ 79	\$ 79	\$ -	\$ -	\$ 79
Liabilities:					
Recurring Liabilities	\$ -	\$ -	\$ -	\$ -	\$ -
Nonrecurring Measurements					
Assets:					
Impaired loans	\$ 2,775	\$ -	\$ -	\$ 2,775	\$ 2,775
Other property owned	-	-	-	-	-
Nonrecurring Assets	\$ 2,775	\$ -	\$ -	\$ 2,775	\$ 2,775
Other Financial Instruments					
Assets:					
Cash	\$ 1	\$ 1	\$ -	\$ -	\$ 1
Investments in debt securities, held-to-maturity	2,663	-	-	2,888	2,888
Loans	1,012,861	-	-	1,018,023	1,018,023
Other Financial Assets	\$ 1,015,525	\$ 1	\$ -	\$ 1,020,911	\$ 1,020,912
Liabilities:					
Notes payable to AgFirst Farm Credit Bank	\$ 801,307	\$ -	\$ -	\$ 806,808	\$ 806,808
Other Financial Liabilities	\$ 801,307	\$ -	\$ -	\$ 806,808	\$ 806,808

December 31, 2019						
	Total Carrying Amount	Level 1	Level 2	Level 3	Total Fair Value	
Recurring Measurements						
Assets:						
Assets held in trust funds	\$ 102	\$ 102	\$ –	\$ –	\$ 102	
Recurring Assets	\$ 102	\$ 102	\$ –	\$ –	\$ 102	
Liabilities:						
Recurring Liabilities	\$ –	\$ –	\$ –	\$ –	\$ –	
Nonrecurring Measurements						
Assets:						
Impaired loans	\$ 6,142	\$ –	\$ –	\$ 6,142	\$ 6,142	
Other property owned	477	–	–	524	524	
Nonrecurring Assets	\$ 6,619	\$ –	\$ –	\$ 6,666	\$ 6,666	
Other Financial Instruments						
Assets:						
Cash	\$ 2,043	\$ 2,043	\$ –	\$ –	\$ 2,043	
Investments in debt securities, held-to-maturity	3,490	–	–	3,498	3,498	
Loans	942,089	–	–	938,601	938,601	
Other Financial Assets	\$ 947,622	\$ 2,043	\$ –	\$ 942,099	\$ 944,142	
Liabilities:						
Notes payable to AgFirst Farm Credit Bank	\$ 747,905	\$ –	\$ –	\$ 747,671	\$ 747,671	
Other Financial Liabilities	\$ 747,905	\$ –	\$ –	\$ 747,671	\$ 747,671	

December 31, 2018						
	Total Carrying Amount	Level 1	Level 2	Level 3	Total Fair Value	
Recurring Measurements						
Assets:						
Assets held in trust funds	\$ 70	\$ 70	\$ –	\$ –	\$ 70	
Recurring Assets	\$ 70	\$ 70	\$ –	\$ –	\$ 70	
Liabilities:						
Recurring Liabilities	\$ –	\$ –	\$ –	\$ –	\$ –	
Nonrecurring Measurements						
Assets:						
Impaired loans	\$ 7,321	\$ –	\$ –	\$ 7,321	\$ 7,321	
Other property owned	366	–	–	429	429	
Nonrecurring Assets	\$ 7,687	\$ –	\$ –	\$ 7,750	\$ 7,750	
Other Financial Instruments						
Assets:						
Cash	\$ 2,543	\$ 2,543	\$ –	\$ –	\$ 2,543	
Investments in debt securities, held-to-maturity	3,738	–	–	3,627	3,627	
Loans	907,546	–	–	890,256	890,256	
Other Financial Assets	\$ 913,827	\$ 2,543	\$ –	\$ 893,883	\$ 896,426	
Liabilities:						
Notes payable to AgFirst Farm Credit Bank	\$ 742,744	\$ –	\$ –	\$ 730,917	\$ 730,917	
Other Financial Liabilities	\$ 742,744	\$ –	\$ –	\$ 730,917	\$ 730,917	

Uncertainty in Measurements of Fair Value

Discounted cash flow or similar modeling techniques are generally used to determine the recurring fair value measurements for Level 3 assets and liabilities. Use of these techniques requires determination of relevant inputs and assumptions, some of which represent significant unobservable inputs as indicated in the tables that follow. Accordingly, changes in these unobservable inputs may have a significant impact on fair value.

Certain of these unobservable inputs will (in isolation) have a directionally consistent impact on the fair value of the instrument for a given change in that input. Alternatively, the fair value of the instrument may move in an opposite direction for a given change in another input. Where multiple inputs are used within the valuation technique of an asset or liability, a change in one input in a certain direction may be offset by an opposite change in another input having a potentially muted

impact to the overall fair value of that particular instrument. Additionally, a change in one unobservable input may result in a change to another unobservable input (that is, changes in certain inputs are interrelated with one another), which may counteract or magnify the fair value impact.

Investments in Debt Securities

The fair values of predominantly all Level 3 investments in debt securities have consistent inputs, valuation techniques and correlation to changes in underlying inputs. The models used to determine fair value for these instruments use certain significant unobservable inputs within a discounted cash flow or market comparable pricing valuation technique. Such inputs generally include discount rate components including risk premiums, prepayment estimates, default estimates and loss severities.

These Level 3 assets would decrease (increase) in value based upon an increase (decrease) in discount rates, defaults, or loss severities. Conversely, the fair value of these assets would generally increase (decrease) in value if the repayment input were to increase (decrease).

Generally, a change in the assumption used for defaults is accompanied by a directionally similar change in the risk premium component of the discount rate (specifically, the portion related to credit risk) and a directionally opposite change in the assumption used for prepayments. Unobservable inputs for loss severities do not normally increase or decrease based on movements in the other significant unobservable inputs for these Level 3 assets.

Inputs to Valuation Techniques

Management determines the Association’s valuation policies and procedures. The Bank performs the majority of the

Association’s valuations, and its valuation processes are calibrated annually by an independent consultant. The fair value measurements are analyzed on a quarterly basis. For other valuations, documentation is obtained for third party information, such as pricing, and periodically evaluated alongside internal information and pricing that is available.

Quoted market prices are generally not available for the instruments presented below. Accordingly fair values are based on judgments regarding anticipated cash flows, future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates involve uncertainties and matters of judgment, and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Quantitative Information about Recurring and Nonrecurring Level 3 Fair Value Measurements

	Fair Value	Valuation Technique(s)	Unobservable Input	Range
Impaired loans and other property owned	\$ 2,775	Appraisal	Income and expense Comparable sales Replacement costs Comparability adjustments	* * * *

* Ranges for this type of input are not useful because each collateral property is unique.

Information about Other Financial Instrument Fair Value Measurements

	Valuation Technique(s)	Input
Cash	Carrying value	Par/principal and appropriate interest yield
Loans	Discounted cash flow	Prepayment forecasts Probability of default Loss severity
Investments in debt securities, held-to-maturity	Discounted cash flow	Prepayment rates Risk adjusted discount rate
Notes payable to AgFirst Farm Credit Bank	Discounted cash flow	Prepayment forecasts Probability of default Loss severity

Note 9 — Employee Benefit Plans

The Association participates in three District sponsored qualified benefit plans. These plans include a multiemployer defined benefit pension plan, the AgFirst Farm Credit Retirement Plan, which is a final average pay plan (FAP Plan). In addition, the Association participates in a multiemployer defined benefit other postretirement benefits plan (OPEB Plan), the Farm Credit Benefits Alliance (FCBA) Retiree and Disabled Medical and Dental Plan, and a defined contribution 401(k) plan (401(k) Plan), the FCBA 401(k) Plan. The risks of participating in these multiemployer plans are different from single employer plans in the following aspects:

1. Assets contributed to multiemployer plans by one employer may be used to provide benefits to employees of other participating employers.
2. If a participating employer stops contributing to the plan, the unfunded obligations of the plan may be borne by the remaining participating employers.
3. If the Association chooses to stop participating in some of its multiemployer plans, the Association may be required to contribute to eliminate the underfunded status of the plan.

The District’s multiemployer plans are not subject to ERISA and no Form 5500 is required. As such, the following information is neither available for nor applicable to the plans:

1. The Employer Identification Number (EIN) and three-digit Pension Plan Number
2. The most recent Pension Protection Act (PPA) zone status. Among other factors, plans in the red zone are generally less than 65 percent funded, plans in the yellow zone are less than 80 percent funded, and plans in the green zone are at least 80 percent funded.
3. The "FIP/RP Status" indicating whether a financial improvement plan (FIP) or a rehabilitation plan (RP) is either pending or has been implemented.
4. The expiration date(s) of collective-bargaining agreement(s).

The FAP Plan covers employees hired prior to January 1, 2003 and includes other District employees that are not employees of the Association. It is accounted for as a multiemployer plan. The related net benefit plan obligations are not included in the Association’s Balance Sheets but are included in the Combined Balance Sheets for the AgFirst District. FAP Plan expenses included in employee benefit costs on the Association’s Statements of Comprehensive Income were \$1,121 for 2020, \$1,284 for 2019, and \$1,730 for 2018. At December 31, 2020, 2019, and 2018, the total liability balance for the FAP Plan was

\$114,449, \$129,713, and \$94,491, respectively. The FAP Plan was 89.63 percent, 87.55 percent, and 89.56 percent funded to the projected benefit obligation as of December 31, 2020, 2019, and 2018, respectively.

In addition to providing pension benefits, the Association provides certain medical and dental benefits for eligible retired employees through the OPEB Plan. Substantially all of the Association employees may become eligible for the benefits if they reach early retirement age while working for the Association. Early retirement age is defined as a minimum of age 55 and 10 years of service. Employees hired after December 31, 2002, and employees who separate from service between age 50 and age 55, are required to pay the full cost of their retiree health insurance coverage. Employees who retire subsequent to December 1, 2007 are no longer provided retiree life insurance benefits. The OPEB Plan includes other Farm Credit System employees that are not employees of the Association or District and is accounted for as a multiemployer plan. The related net benefit plan obligations are not included in the Association's Balance Sheets but are included in the Combined Statement of Condition for the Farm Credit System. The OPEB Plan is unfunded with expenses paid as incurred. Postretirement benefits other than pensions included in employee benefit costs on the Association's Statements of Comprehensive Income were \$315 for 2020, \$319 for 2019, and \$278 for 2018. The total AgFirst District liability balance for the OPEB Plan presented in the Farm Credit System Combined Statement of Condition was \$219,990, \$209,531, and \$181,820 at December 31, 2020, 2019, and 2018, respectively.

The Association also participates in the 401(k) Plan, which qualifies as a 401(k) plan as defined by the Internal Revenue Code. For employees hired on or prior to December 31, 2002, the Association contributes \$0.50 for each \$1.00 of the employee's first 6.00 percent of contribution (based on total compensation) up to the maximum employer contribution of 3.00 percent of total compensation. For employees hired on or after January 1, 2003, the Association contributes \$1.00 for each \$1.00 of the employee's first 6.00 percent of contribution up to the maximum employer contribution of 6.00 percent of total compensation. Employee deferrals are not to exceed the maximum deferral as determined and adjusted by the Internal Revenue Service. The 401(k) Plan costs are expensed as funded. Employer contributions to this plan included in salaries and employee benefit costs were \$494, \$423, and \$379 for the years ended December 31, 2020, 2019, and 2018, respectively. Beginning in 2015, contributions include an additional 3.00 percent of eligible compensation for employees hired after December 31, 2002.

FASB guidance further requires the determination of the fair value of plan assets and recognition of actuarial gains and losses, prior service costs or credits, and transition assets or obligations as a component of AOCI. Under the guidance, these amounts are subsequently recognized as components of net periodic benefit costs over time. For 2020, 2019, and 2018, \$(3), \$(19), and \$38, respectively, has been recognized as a net debit, a net debit, and a net credit to AOCI to reflect these elements.

Additional information for the above may be found in the Notes to the Annual Information Statement of the Farm Credit System.

The supplemental retirement plan is unfunded and had a projected benefit obligation of \$403 and a net under-funded

status of \$403 at December 31, 2020. Expenses of the nonqualified plan included in noninterest expenses were \$30, \$31, and \$32 for 2020, 2019, and 2018, respectively. Assumptions used to determine the projected benefit obligation as of December 31, 2020 included a discount rate of 2.60 percent.

Note 10 — Related Party Transactions

In the ordinary course of business, the Association enters into loan transactions with officers and directors of the Association, their immediate families and other organizations with which such persons may be associated. Such loans are subject to special approval requirements contained in the FCA regulations and are made on the same terms, including interest rates, amortized schedule, and collateral, as those prevailing at the time for comparable transactions with unaffiliated borrowers.

Total loans to such persons at December 31, 2020 amounted to \$31,229. During 2020, \$25,221 of new loans were made and repayments totaled \$13,991. In the opinion of management, none of these loans outstanding at December 31, 2020 involved more than a normal risk of collectibility.

Note 11 — Commitments and Contingencies

From time to time, legal actions are pending against the Association in which claims for money damages are asserted. On at least a quarterly basis, the Association assesses its liabilities and contingencies in connection with outstanding legal proceedings utilizing the latest information available. While the outcome of legal proceedings is inherently uncertain, on the basis of information presently available, management, after consultation with legal counsel, is of the opinion that the ultimate liability, if any, from these actions, would not be material in relation to the financial position of the Association. Because it is not probable that the Association will incur a loss or the loss is not estimable, no liability has been recorded for any claims that may be pending.

In the normal course of business, the Association may participate in financial instruments with off-balance-sheet risk to satisfy the financing needs of its borrowers. These financial instruments may include commitments to extend credit or letters of credit.

The instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the consolidated financial statements. Commitments to extend credit are agreements to lend to a borrower as long as there is not a violation of any condition established in the contract. Commercial letters of credit are agreements to pay a beneficiary under conditions specified in the letter of credit. Commitments and letters of credit generally have fixed expiration dates or other termination clauses and may require payment of a fee.

Since many of these commitments are expected to expire without being drawn upon, the total commitments do not necessarily represent future cash requirements. However, these credit-related financial instruments have off-balance-sheet credit risk because their amounts are not reflected on the Consolidated Balance Sheets until funded or drawn upon. The credit risk associated with issuing commitments and letters of credit is substantially the same as that involved in extending loans to

borrowers and management applies the same credit policies to these commitments. Upon fully funding a commitment, the credit risk amounts are equal to the contract amounts, assuming that borrowers fail completely to meet their obligations and the collateral or other security is of no value. The amount of collateral obtained, if deemed necessary upon extension of credit, is based on management's credit evaluation of the borrower. At December 31, 2020, \$172,896 of commitments to extend credit and no commercial letters of credit were outstanding. There was no reserve for unfunded commitments included in Other Liabilities in the Consolidated Balance Sheets at December 31, 2020.

The Association also participates in standby letters of credit to satisfy the financing needs of its borrowers. These letters of credit are irrevocable agreements to guarantee payments of specified financial obligations. At December 31, 2020, standby letters of credit outstanding totaled \$725 with expiration dates ranging from January 1, 2021 to December 12, 2023. The maximum potential amount of future payments that may be required under these guarantees was \$725.

Note 12 — Income Taxes

The provision (benefit) for income taxes follows:

	Year Ended December 31,		
	2020	2019	2018
Current:			
Federal	\$ (88)	\$ 84	\$ 108
State	—	(10)	—
Total provision (benefit) for income taxes	\$ (88)	\$ 74	\$ 108

The provision (benefit) for income tax differs from the amount of income tax determined by applying the applicable U.S. statutory federal income tax rate to pretax income as follows:

	December 31,		
	2020	2019	2018
Federal tax at statutory rate	\$ 6,717	\$ 6,524	\$ 4,262
State tax, net	—	(8)	(30)
Non-pat tax	45	119	19
Patronage distributions	(5,355)	(4,200)	(3,360)
Tax-exempt FLCA earnings	(1,465)	(2,324)	(1,781)
Change in valuation allowance	97	117	875
Adjustment to deferred-prior period	—	—	—
Adjustment for lower statutory rate	—	—	—
Other	(127)	(154)	123
Provision (benefit) for income taxes	\$ (88)	\$ 74	\$ 108

Deferred tax assets and liabilities are comprised of the following at:

	December 31,		
	2020	2019	2018
Deferred income tax assets:			
Allowance for loan losses	\$ 1,545	\$ 1,594	\$ 2,212
Net operating loss – carryforward	2,305	2,069	1,196
Nonaccrual loan interest	201	292	416
Gross deferred tax assets	4,051	3,955	3,824
Less: valuation allowance	(4,051)	(3,955)	(3,824)
Gross deferred tax assets, net of valuation allowance	—	—	—
Deferred income tax liabilities:			
Future Bank equity redemption	—	—	—
Loan fees	—	—	—
Gross deferred tax liability	—	—	—
Net deferred tax asset (liability)	\$ —	\$ —	\$ —

At December 31, 2020, deferred income taxes have not been provided by the Association on approximately \$3.6 million of patronage refunds received from the Bank prior to January 1, 1993. Such refunds, distributed in the form of stock, are subject to tax only upon conversion to cash. The tax liability related to future conversions is not expected to be material.

At December 31, 2020, the Association has federal loss carryforwards totaling approximately \$10 million that expire in varying amounts beginning in 2032. The Association also has state loss carryforwards totaling approximately \$6 million that expire in varying amounts beginning in 2029. The valuation allowance at December 31, 2020 was primarily related to federal and state loss carryforwards that, in the judgement of management, are more likely than not to expire before realized. In evaluating the Association's ability to recover its deferred income tax assets, it considers all available evidence, both positive and negative, including operating results, ongoing tax planning and forecasts of future taxable income on a jurisdiction by jurisdiction basis.

There were no uncertain tax positions identified related to the current year and the Association has no unrecognized tax benefits at December 31, 2020 for which liabilities have been established. The Association recognizes interest and penalties, if any, related to unrecognized tax benefits as a component of income tax expense.

The tax years that remain open for federal and major state income tax jurisdictions are 2017 and forward.

Note 13 — Additional Financial Information

Quarterly Financial Information (Unaudited)

	2020				
	First	Second	Third	Fourth	Total
Net interest income	\$ 6,891	\$ 6,716	\$ 6,935	\$ 8,215	\$ 28,757
Provision for (reversal of allowance for) loan losses	192	376	491	(96)	963
Noninterest income (expense), net	(1,084)	(1,137)	(1,360)	7,860	4,279
Net income	\$ 5,615	\$ 5,203	\$ 5,084	\$ 16,171	\$ 32,073

	2019				
	First	Second	Third	Fourth	Total
Net interest income	\$ 6,546	\$ 6,923	\$ 8,139	\$ 7,454	\$ 29,062
Provision for (reversal of allowance for) loan losses	(2,464)	(697)	704	(512)	(2,969)
Noninterest income (expense), net	(1,050)	(1,148)	(1,572)	2,731	(1,039)
Net income	<u>\$ 7,960</u>	<u>\$ 6,472</u>	<u>\$ 5,863</u>	<u>\$ 10,697</u>	<u>\$ 30,992</u>

	2018				
	First	Second	Third	Fourth	Total
Net interest income	\$ 6,682	\$ 6,724	\$ 6,681	\$ 6,729	\$ 26,816
Provision for (reversal of allowance for) loan losses	147	758	1,388	3,729	6,022
Noninterest income (expense), net	(1,288)	(1,767)	(1,857)	4,309	(603)
Net income	<u>\$ 5,247</u>	<u>\$ 4,199</u>	<u>\$ 3,436</u>	<u>\$ 7,309</u>	<u>\$ 20,191</u>

Note 14 — Subsequent Events

The Association evaluated subsequent events and determined that there were none requiring disclosure through March 11, 2021, which was the date the financial statements were issued.



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